



ALFA International
THE GLOBAL LEGAL NETWORK

2025 Transportation Seminar

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WE HEARD FROM THE PLAINTIFF BAR—NOW WHAT?

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Moderator

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1. What can we do to keep plaintiff's attorneys up at night on their slam dunk cases?
 - a) Discovery tools and tips to limit plaintiff's case presentation/claimed damages
 - b) Information that defense attorneys often fail to request during discovery that would strengthen their position
 - c) How to limit preparation gaps of corporate representatives
 - d) Developing good documents
 - e) Putting evidence into context
2. Profile of the type of juror you want for your transportation case
 - a) Questions that the defense should considering asking prospective jurors
 - b) Questions that the defense should stop asking prospective jurors
3. What can we do to avoid mistakes at trial that could contribute to large plaintiff verdicts?
 - a) Tips to avoid alienating the jury
 - b) Tips to build favor with the jury
4. How to avoid Pre-litigation: Defense mistakes/helpful actions/thoughts on immediate direct contact from trucking company
5. Negotiations--Tips to set up your case or claim for successful settlement negotiations