

It's Not Whether You Win Or Lose ... Yes It Is

GOLD MEDAL: The Rules of Professional Conduct apply to all counsel, including in-house.

SILVER MEDAL: When dealing with constituents, remember who the “client” is: *the organization*

BRONZE MEDAL: Be constantly mindful of Conflicts of Interest.

HONORABLE MENTION: Negotiations must stay within the lines.

HONORABLE MENTION: When dealing with “Rambo” litigators, think in terms of the entire match, not just the game.

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