

2023 International Client Seminar

March 2-5, 2023

Move Over, Millennials... And Welcome Gen Z!

Kate Martz
Moderator
BAYLOR EVNEN WOLFE TANNEHILL, LLP

Lincoln, Nebraska

kmartz@baylorevnen.com

Andre J. Webb

GERMAN, GALLAGHER & MURTAGH, P.C.
Philadelphia, Pennsylvania
webba@ggmfirm.com



MOVE OVER, MILLENNIALS... AND WELCOME GEN Z!

Kate Martz, Hannah Schmidt, Ryan Wiesner, and Andre J. Webb

AN INTRODUCTION TO GEN Z

Generations are defined not only by the time period in which their members were born, but also by the characteristic traits of those members. There are generally five different categories of current generations: (1) the Silent Generation, (2) Baby Boomers, (3) Generation X, (4) Millennials, and (5) Generation Z. Although the boundaries vary, the Silent Generation is typically defined as having been born between 1928 and 1945. The oldest of this generation are now 95 years old. Next, Baby Boomers were born between 1946 and 1964. The oldest Baby Boomers are now 77 years old. Members of Generation X are usually defined as having been born between 1965 and 1980. The oldest of this generation are now 58 years old. Millennials are categorized as having been born between 1981 and 1996. The oldest Millennials are now 42 years old. Finally, Generation Z is typically defined as having been born between 1997 and 2012. The oldest of this generation are now 26 years old.

The characteristic traits of the members of a generation are often formed by the defining historical, economic, political, or technological events of that time period. Perhaps the most delineating event of Generation Z ("Gen Z") is the prevailing presence of the Internet, making members of Gen Z natives of the Internet. The first iPhone was released in 2007, when the oldest members of Gen Z were only ten years old. As a result, these generation members have been constantly surrounded by smart technology and social media, which have never not been a part of their lives. Gen Z members typically use social media platforms like Instagram, Snapchat, and Tik Tok.ⁱⁱ

Additionally, members of Gen Z have no memory of the 9/11 attacks, and thus, the Great Recession was one of the first dominant historical event these members remember and were shaped by. Gen Z has grown up watching their families endure both the hardships and crippling financial impact of the Great Recession and a global pandemic. Accordingly, Gen Z tends to be more budget-minded and debtadverse than previous generations. These generation members have a propensity to be pragmatic. iii

By contrast, Millennials grew up and were raised during an economic boom, with most entering the workforce during the height of the 2008 Recession. Consequently, they are less concerned than members of Gen Z about saving and budgeting and more focused on having memorable experiences. Also, Millennials came of age during the explosion of the Internet, and are thus mobile pioneers rather than natives. Millennials more commonly use the social media platforms of Facebook, Twitter, and Instagram. Finally, being raised by Baby Boomers, Millennials tend to be more idealistic in nature.

However, members of Gen Z do share similarities with Millennials, one of the main parallels being that these generation members tend to lean more progressive politically than older generations. In fact, in 2020 presidential election, in which the majority of the oldest members of Gen Z were eligible to vote for the first time, Gen Z voted for Biden more than any other age demographic. If Furthermore, over 60% of national voters within the age range of 18-29 voted for Democratic candidates in the 2022 midterm election. The midterms had 27% of these voters cast a ballot – the second-highest youth turnout in any midterm vote. Plus, in Florida, Maxwell Alejandro Frost became the first Gen Z member

Move Over, Millennials... And Welcome Gen Z!



to be elected to Congress.xi

Furthermore, Millennials and Gen Z not only have a more diverse makeup than previous generations, but are accustomed to diversity in general and are positive about it. These members either helped elect the nation's first black president or grew up with one; therefore, diversity is familiar and a fighting cause xii

GEN Z AS EMPLOYEES

With the oldest members of Gen Z being 26 years old, Gen Z already has a presence in the workforce. These members are on track to be the best-educated generation yet. They are more likely to be enrolled in college than older generations at a comparable age. Moreover, Gen Z is more likely to have a college-educated parent than previous generations of young people. Because of this trend toward pursuing higher education, members of Gen Z are less likely to enter the workforce as quickly as past generations have before them.^{xiii}

As employees, members of Gen Z are more highly engaged in the workplace than Millennials, and have high levels of interest and engagement in the ESG (ethical, social, and governance) attributes of their employer. They value empathy and honesty from their leaders and managers. Gen Z has embraced post-pandemic fluctuations in work location, structure, and connection. Additionally, they are more likely to speak up in the workplace in general and appear to speak up earlier on in a potential issue or concern. Unsurprisingly, this generation is more open to (actively want, in many cases) change in the workplace and challenging the status quo. xiv

Members of Gen Z also value and have an increasing focus on mental health in the workplace, along with work-life balance. In fact, 79% of the newest generation believe it's important to work for an employer that prioritizes mental health. Another study indicated that burnout and lack of work-life balance were key reasons that Gen Z members quit their jobs.^{xv}

Furthermore, Gen Z seems to be more suspicious and anxious in workplace investigations and performance management scenarios. For example, they seem more likely to assume larger, broad, extreme, and intentional discrimination or issues. Gen Z has increased access to immediate information or misinformation with little to confirm which is which. This can sometimes skew their expectations or result in misunderstandings or misinterpretations of their available rights under various employment laws, which may immediately set a bad tone for what should otherwise be a "routine" investigation or discussion. xvi

Looking toward the future, members of Gen Z have a higher expectation of rights and protections. Unlike previous generations, all they know are some of the relatively "new" employment protections (Title VII, ADEA, PDA, ADA, and FMLA). These protections have become the floor for them, and there is an expectation of a standard higher than that in the workplace. In addition, to attract and retain Gen Z employees, employers should encourage a more transparent and authentic management style. Paired with supporting diversity, mental health, and work-life balance, employers can connect with the Gen Z workforce by being a sincere and genuine brand that aligns with Gen Z's most-valued principles. **vii**



GEN Z AS PLAINTIFFS

The assimilation of the Internet into Gen Z members' childhoods has made them incredibly well-versed in technology, and as such, they have always been able to find answers to their questions at the click of a button. Anecdotally, this desire to receive information quickly has many lawyers feeling as though their Gen Z plaintiffs are doing their own research, and are more difficult to convince regarding facts. Gen Z plaintiffs may think "they feel comfortable using legal jargon in their everyday lives," but the reality is their lawyers are screaming at them, "Are you sure?" Members of Gen Z are shown to exhibit more skepticism than previous generations, and as plaintiffs, counsel should expect to be authentic and transparent when working with Gen Z. XVIIII

Likewise, Gen Z plaintiffs viewing their protections from various civil rights acts as a baseline is a stark difference from Baby Boomer plaintiffs, who can remember a time before these civil rights protections were the norm. For example, Pew Research Center found that 70% of Gen Z members think the government should do more to solve problems, whereas only 49% of Baby Boomers share that sentiment. XiX As with Gen Z employees, these generation members hold high standards for their rights and protections as plaintiffs.

When considering communication, Gen Z's familiarity and extensive use of technology makes it so these members are accustomed to multiple stimuli. They are able to bounce between their phones, tablets, and laptops while using numerous apps on each with dexterity and ease. Therefore, it is natural for Gen Z individuals to switch between ideas and tasks and to pay attention to several topics at the same time. As such, counsel has the liberty to communicate with Gen Z plaintiffs in a fast-paced approach that shifts gears frequently.^{xx}

In terms of discovery, 98% of Gen Z owns a smart phone as compared to 68% of Boomers, and 92% of Gen Z has a digital footprint as compared to 59% of Boomers. This changes discovery because the possibility that discoverable information will be found in Gen Z members' texts, Instagram DMs, tweets, Snapchats, etc. is far higher than for other generations. Counsel can no longer simply ask for emails regarding the facts in a lawsuit.**

GEN Z AS JURORS

If an attorney is going to trial in 2023, they have the potential to have a juror born in the year 2005 on their jury, so it is important to understand how Gen Z feels about certain issues that a trial may involve. Generally speaking, Gen Z jurors are no more or less pro-plaintiff or pro-defense leaning than older generations. With that being said, younger jurors tend to react to issues much differently than older generations of jurors. xxii

For example, members of Gen Z are much more cynical than older jurors. This is because Gen Z grew up in the wake of high-profile scandals, like Enron and Exxon Valdez, that shifted Americans' perspectives to the belief that corporations do not always do the right thing. Therefore, in typical cases involving wrongdoing or irresponsible conduct, these jurors are more likely to believe and accept that companies cover up wrongdoing or that drivers commonly drive distracted, for instance. Gen Z jurors are easy to convince that an individual or organization did something wrong, but because they are less surprised about the wrongdoing occurring, they are must less upset and less willing to punish that individual or

Move Over, Millennials... And Welcome Gen Z!



organization than older generations of jurors. In this way, Gen Z jurors can lean more pro-defense. xxiii

However, Gen Z jurors are much more politically progressive than older jurors. In cases involving issues of gender equity, racial discrimination, or sexual harassment, Gen Z jurors tend to lean more proplaintiff. They are more likely to get upset and become more motivated to punish wrongdoing when these issues are present in a trial. This is because members of Gen Z see these, and other, issues as causes to fight for. **XIV

Because members of Gen Z have been exposed to constant technological immersion their entire lives, it has impacted the ability for these individuals to remain focused for long periods of time. In fact, the average attention span of a Gen Z member is just eight seconds.** As a juror participating and observing a trial, Gen Z members have limited patience to the often slow unfolding of a case, and can become bored quite quickly. As with Gen Z plaintiffs, it may be useful to attorneys to employ a faster-paced approach during their trial in order to curb any Gen Z juror's impatience. Counsel also should not be afraid to shift gears frequently in their case and jump around from one topic to another when Gen Z jurors are present.**

TAKEAWAYS

Gen Z members are the newest employee, client, and juror. This generation has already arrived and is here to stay with their technological aptitude and restorative practicality. Gen Z is ready to make a difference in the world and is not afraid to speak up about change. In addition, they expect their employers to do the same, and value brands and organizations that are substantively "real". Being Internet natives brings both advantages and disadvantages to lawyers working with Gen Z plaintiffs and jurors, but an important and beneficial factor is that counsel no longer needs to worry about slowing down their communication approaches, for these individuals can certainly keep up. In all, understanding Gen Z characteristics and motivations is key for all working with these members in any capacity.

PEW RESEARCH CENTER ARTICLE

The Pew Research Center is a nonpartisan organization that informs the public about the issues, attitudes and trends shaping the world. It conducts public opinion polling, demographic research, content analysis, and other data-driven social science research. The following article from the Pew Research Center examines how Gen Z and Millennials share many similarities when it comes to hotbutton social and political topics, and how these similarities between the two generations can differ greatly from the outlooks of older generations.

Generation Z Looks a Lot Like Millennials on Key Social and Political Issues

Among Republicans, Gen Z stands out in views on race, climate and the role of government.

By: Kim Parker, Nikki Graf, and Ruth Igielnik xxviii

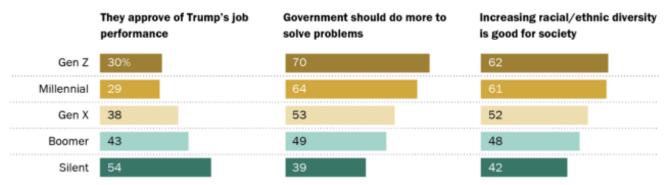
No longer the new kids on the block, Millennials have moved firmly into their 20s and 30s, and a new generation is coming into focus. Generation Z – diverse and on track to be the most well-educated generation yet – is moving toward adulthood with a liberal set of attitudes and an openness to emerging social trends.



On a range of issues, from Donald Trump's presidency to the role of government to racial equality and climate change, the views of Gen Z – those ages 13 to 21 in 2018 – mirror those of Millennials. In each of these realms, the two younger generations hold views that differ significantly from those of their older counterparts. In most cases, members of the Silent Generation are at the opposite end, and Baby Boomers and Gen Xers fall in between.

Gen Z and Millennials differ from older generations in views on Trump, role of government and growing diversity in U.S.

% saying ...



Source: Surveys of U.S. adults ages 18 and older conducted Sept. 24-Oct. 7, 2018, and U.S. teens ages 13 to 17 conducted Sept. 17-Nov. 25, 2018

"Generation Z Looks a Lot Like Millennials on Key Social and Political Issues"

PEW RESEARCH CENTER

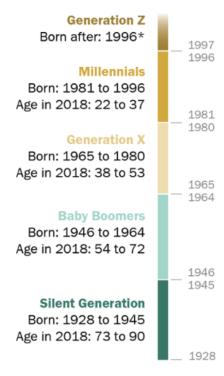
It's too early to say with certainty how the views of this new generation will evolve. Most have yet to reach voting age, and their outlook could be altered considerably by changing national conditions, world events or technological innovations. Even so, two new Pew Research Center surveys, one of U.S. teens ages 13 to 17 and one of adults ages 18 and older, provide some compelling clues about where they may be headed and how their views could impact the nation's political landscape.

Only about three-in-ten Gen Zers and Millennials (30% and 29%, respectively) approve of the way Donald Trump is handling his job as president. This compares with 38% of Gen Xers, 43% of Boomers and 54% of Silents. Similarly, while majorities in Gen Z and the Millennial generation say government should do more to solve problems, rather than that government is doing too many things better left to businesses and individuals, Gen Xers and Boomers are more evenly divided on this issue. For their part, most Silents would like to see a less activist government. When it comes to views on race, the two younger generations are more likely than older generations to say that blacks are treated less fairly than whites in the United States today. And they are much more likely than their elders to approve of NFL players kneeling during the national anthem as a sign of protest.



The generations defined

The generations defined



*No chronological endpoint has been set for this group. In this analysis, Generation Z includes those ages 13 to 21 in 2018.

"Generation Z Looks a Lot Like Millennials on Key Social and Political Issues"

PEW RESEARCH CENTER

The younger generations are also more accepting of some of the ways in which American society is changing. Majorities among Gen Z and the Millennial generation say increasing racial and ethnic diversity in the U.S. is a good thing for society, while older generations are less convinced of this. And they're more likely to have a positive view of interracial and same-sex marriage than their older counterparts.

As a recent Pew Research Center report highlighted, Gen Z is the most racially and ethnically diverse generation we have seen, but this isn't all that's driving the attitudes of this generation when it comes to issues surrounding race and diversity. There are significant, if more modest, generational differences on these issues even among non-Hispanic whites.

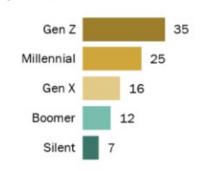
Roughly a third of Gen Zers know someone who uses gender-neutral pronouns

While Generation Z's views resemble those of Millennials in many areas, Gen Zers are distinct from Millennials and older generations in at least two ways, both of which reflect the cultural context in which they are coming of age. Gen Zers are more likely than Millennials to say they know someone who prefers that others use gender-neutral pronouns to

refer to them: 35% say this is the case, compared with a quarter of Millennials. Among each older generation, the share saying this drops: 16% of Gen Xers, 12% of Boomers and just 7% of Silents say this.

Gen Z more familiar with gender-neutral pronouns

% saying they personally know someone who prefers that others refer to them using gender-neutral pronouns



Source: Surveys of U.S. adults ages 18 and older conducted Sept. 24-Oct. 7, 2018, and U.S. teens ages 13 to 17 conducted Sept. 17-Nov. 25, 2018.

"Generation Z Looks a Lot Like Millennials on Key Social and Political Issues"

PEW RESEARCH CENTER

The youngest generation is also the most likely to say forms or online profiles that ask about a person's gender should include options other than "man" or "woman." Roughly six-in-ten Gen Zers (59%) hold this view, compared with half of Millennials and four-in-ten or fewer Gen Xers, Boomers and Silents.

These findings seem to speak more to exposure than to viewpoint, as roughly equal shares of Gen Zers and Millennials say society should be more accepting of people who don't identify as either a man or a



woman.

Members of Gen Z also stand out somewhat in their views on the role social media plays in modern news consumption. These teens and young adults are much less likely than older generations to say the fact that more people are getting their news from social media is a bad thing for society – 39% of Gen Zers hold this view, compared with about half among each of the older generations.

Among Republicans, Gen Z stands out on some key issues

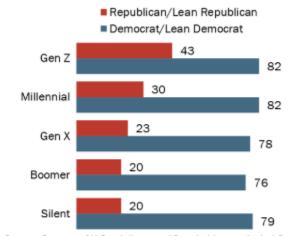
While they are young and their political views may not be fully formed, there are signs that those in Generation Z who identify as Republican or lean to the Republican Party diverge somewhat from older Republicans — even Millennials — in their views on several key issues. These same generational divides are not as apparent among Democrats.

On views about race relations, Gen Z Republicans are more likely than older generations of Republicans to say that blacks are treated less fairly than whites. Among Republicans, 43% of Gen Zers say this, compared with 30% of Millennials and roughly 20% of Gen Xers, Boomers and Silents. Gen Z Republicans are also much more likely than their GOP counterparts in older generations to say increasing racial and ethnic diversity in the U.S. is a good thing for society. On each of these measures, Democrats' views are nearly uniform across generations.

In addition, the youngest Republicans stand apart in their views on the role of government and the causes of climate change. Gen Z Republicans are

Gen Z Republicans more likely than other Republicans to say blacks aren't treated fairly

% saying that overall in our country today, blacks are treated less fairly than whites



Source: Surveys of U.S. adults ages 18 and older conducted Sept. 24-Oct. 7, 2018, and U.S. teens ages 13 to 17 conducted Sept. 17-Nov. 25, 2018.

"Generation Z Looks a Lot Like Millennials on Key Social and Political Issues"

PEW RESEARCH CENTER

much more likely than Republicans in older generations to say government should do more to solve problems. And they are less likely than their older counterparts to attribute the earth's warming temperatures to natural patterns, as opposed to human activity.

While younger and older Americans differ in many of their views, there are some areas where generation is not as clearly linked with attitudes. When it comes to the merits of having more women running for political office, majorities across generations say this is a good thing for the country. Majorities in each generation also say that, on balance, legal immigrants have had a positive impact on the U.S.

This analysis is based on a survey of 920 U.S. teens ages 13 to 17 conducted online Sept. 17-Nov. 25, 2018, combined with a nationally representative survey of 10,682 adults ages 18 and older conducted



online Sept. 24-Oct. 7, 2018, using Pew Research Center's American Trends Panel. Findings based on Generation Z combine data from the teens survey with data from the 18- to 21-year-old respondents in the adult survey.

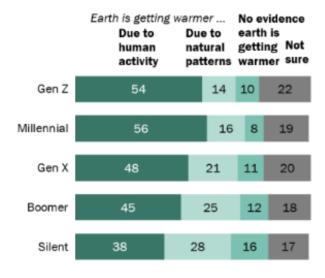
Gen Zers and Millennials share views on politics and policy; large generational gaps among Republicans

When it comes to views on political issues and the current political climate, younger generations have consistently held more liberal views than older generations in recent years. Today, members of Generation Z hold many similar views to Millennials, and both tend to be more liberal than older generations.

Seven-in-ten Gen Zers say the government should do more to solve problems in this country, while

Gen Z, Millennials most likely to see link between human activity, climate change

% saying ...



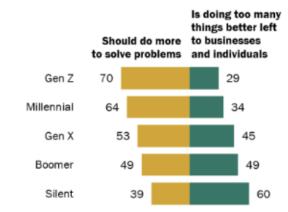
Note: Share of respondents who didn't offer an answer not shown. Source: Surveys of U.S. adults ages 18 and older conducted Sept. 24-Oct. 7, 2018, and U.S. teens ages 13 to 17 conducted Sept. 17-Nov. 25, 2018.

"Generation Z Looks a Lot Like Millennials on Key Social and Political Issues"

PEW RESEARCH CENTER

Gen Z and Millennials see bigger role for government

% saying government ...



Note: Share of respondents who didn't offer an answer not shown. Source: Surveys of U.S. adults ages 18 and older conducted Sept. 24-Oct. 7, 2018, and U.S. teens ages 13 to 17 conducted Sept. 17-Nov. 25, 2018.

"Generation Z Looks a Lot Like Millennials on Key Social and Political Issues"

PEW RESEARCH CENTER

just 29% say the government is doing too many things that are better left to individuals and businesses. Gen Zers are slightly more likely to favor government activism than Millennials, and significantly more likely than older generations: 53% of Gen Xers, 49% of Baby Boomers and 39% of Silents favor government involvement over businesses and individuals.

Among Republicans and those who lean to the Republican Party, the generational divides are even starker. Roughly half (52%) of Gen Z Republicans say they think the government should be doing more to solve problems, compared with 38% of Millennial Republicans and 29% of Gen Xers. About a quarter of Republican Baby Boomers (23%) and fewer GOP Silents (12%) believe the government should be doing more.



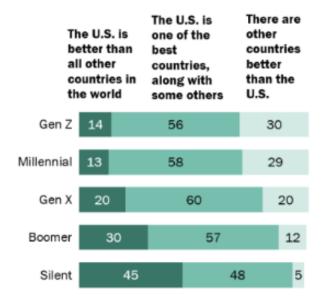
Among Democrats, however, these generational divides largely disappear. Roughly eight-in-ten Gen Z (81%) and Millennial Democrats (79%) say the government should do more to solve problems, as do about seven-in-ten Democratic Gen Xers, Boomers and Silents.

Gen Zers' views about climate change are virtually identical to those of Millennials and not markedly different from Gen Xers. About half in all three generations say the earth is getting warmer due to human activity. Boomers are somewhat more skeptical of this than Gen Zers or Millennials. Members of the Silent Generation are least likely to say this (38%) and are more likely to say the earth is warming mainly due to natural patterns (28%) than are Gen Zers, Millennials and Gen Xers.

Among Republicans, Gen Z stands out from older generations as the least likely to say the earth is warming because of natural patterns – 18% say this. By comparison, 30% of Millennial, 36% of Gen X and roughly four-in-ten Boomer (42%) and Silent Generation Republicans (41%) say the same. Almost no generation gap exists among Democrats in views on this issue.

About three-in-ten Gen Zers, Millennials say there are other countries that are better than the U.S.

% saying ...



Note: Share of respondents who didn't offer an answer not shown. Source: Surveys of U.S. adults ages 18 and older conducted Sept. 24-Oct. 7, 2018, and U.S. teens ages 13 to 17 conducted Sept. 17-Nov. 25, 2018.

"Generation Z Looks a Lot Like Millennials on Key Social and Political Issues"

PEW RESEARCH CENTER

When it comes to views of Donald Trump, there are sizable generational divides, particularly among Republicans. Nine-in-ten Republicans in the Silent Generation approve of the job the president is doing, as do 85% of Baby Boomer Republicans and 76% of Gen X Republicans; smaller majorities of GOP Millennials (65%) and Gen Zers (59%) think he's doing a good job.

Younger generations also have a different view of the U.S. relative to other countries in the world. While pluralities of nearly all generations (with the exception of the Silent Generation) say the U.S. is one of the best countries in the world along with some others, Gen Zers and Millennials are the least likely to say the U.S. is better than *all* other countries. Only 14% and 13%, respectively, hold this view, compared with one-in-five Gen Xers, 30% of Boomers and 45% of Silents.

Roughly three-in-ten Gen Zers and Millennials say there are other countries that are better than the U.S.

In their views about the general direction of the country, Gen Zers are mostly downbeat, but they're not alone in that assessment. Among Gen Zers, Millennials and Gen Xers, two-thirds



or more say things in this country are generally going in the wrong direction. About six-in-ten Boomers (61%) say the same. Members of the Silent Generation have a less negative view (53% say things are going in the wrong direction).

Today's 13- to 21-year-olds are only slightly more likely than Millennials to say ordinary citizens can do a lot to influence the government in Washington (53% of Gen Zers say this vs. 46% of Millennials). And their views on this issue don't differ much from those of Gen Xers, Boomers or Silents (50%, 58% and 58%, respectively, say citizens can have a lot of influence on the government).

Stark generational gaps in views on race

Younger generations have a different perspective than their older counterparts on the treatment of blacks in the United States. Two-thirds of Gen Z (66%) and 62% of Millennials say blacks are treated less fairly than whites in the U.S. Fewer Gen Xers (53%), Boomers (49%) and Silents (44%) say this. Roughly half of Silents (44%) say both races are treated about equally, compared with just 28% among Gen Z.

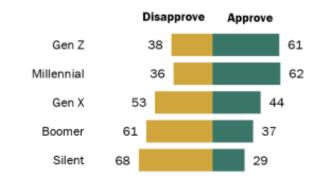
The patterns are similar after controlling for race: Younger generations of white Americans are far more likely than whites in older generations to say blacks are not receiving fair treatment.

Younger generations also have a different viewpoint on the issue of NFL players kneeling during the national anthem as a protest.

Majorities among Gen Z (61%) and the

Among Gen Z and Millennials, most approve of NFL protests

% saying they ____ of players choosing to kneel during the national anthem as a form of protest



Note: Share of respondents who didn't offer an answer not shown. Source: Surveys of U.S. adults ages 18 and older conducted Sept. 24-Oct. 7, 2018, and U.S. teens ages 13 to 17 conducted Sept. 17-Nov. 25, 2018.

"Generation Z Looks a Lot Like Millennials on Key Social and Political Issues"

PEW RESEARCH CENTER

Millennial generation (62%) approve of the protests. Smaller shares of Gen Xers (44%) and Baby Boomers (37%) favor these actions. Members of the Silent Generation disapprove of the protests by a more than two-to-one margin (68% disapprove, 29% approve).

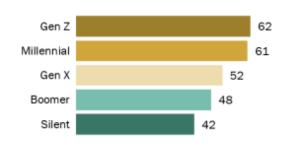
Gen Zers and Millennials share similar views about racial and ethnic change in the country. Roughly sixin-ten from each generation say increased racial and ethnic diversity is a good thing for our society. Gen Xers are somewhat less likely to agree (52% say this is a good thing), and older generations are even less likely to view this positively.

Younger Republicans again stand out in this regard. Half of Gen Z Republicans (51%) say increased racial and ethnic diversity is a good thing for the country. This compares with 38% of Millennial, 34% of Gen X, 30% of Boomer and 28% of Silent Generation Republicans. Among Democrats, there is widespread agreement across generations.



Younger generations see increased diversity as good for society

% saying increasing racial and ethnic diversity is a good thing for our society



Source: Surveys of U.S. adults ages 18 and older conducted Sept. 24-Oct. 7, 2018, and U.S. teens ages 13 to 17 conducted Sept. 17-Nov. 25, 2018.

"Generation Z Looks a Lot Like Millennials on Key Social and Political Issues"

PEW RESEARCH CENTER

language that others use.

Though they differ in their views over the changing racial and ethnic makeup of the country, across generations most Americans agree about the impact that legal immigrants have on society. On balance, all generations see legal immigration as more positive than negative. Across most generations, Democrats are more likely than Republicans to say legal immigrants are having a positive impact. However, within Gen Z there is no partisan gap on this issue.

When it comes to views about how careful people should be in using potentially offensive language, members of Gen Z are divided over whether people need to be more careful or if concerns about political correctness have gone too far. Some 46% of Gen Zers say people need to be more careful about the language they use to avoid offending people with different backgrounds, while 53% say too many people are easily offended these days over the

Gen Zers' views are only modestly different from those of Millennials and Gen Xers on this topic: 39% and 38%, respectively, say people need to be more careful about the language they use, while about sixin-ten say people are too easily offended these days. Interestingly, members of the Silent Generation are closer to members of Gen Z in their views on this topic than they are to Boomers, Gen Xers or Millennials.

Gen Z and Millennials have similar views on gender and family

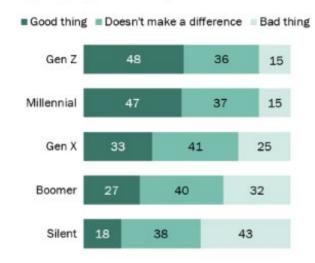
Since they first entered adulthood, Millennials have been at the leading edge of changing views on same-sex marriage. In 2014, when a narrow majority of all adults (52%) said they favored allowing gays and lesbians to marry legally, 67% of Millennials held that view. Today, members of Generation Z are just as likely as Millennials to say allowing gay and lesbian couples to marry has been a good thing for the country (48% of Gen Zers and 47% of Millennials hold this view). One-third of Gen Xers say this is a good thing for the country, as do 27% of Baby Boomers. Members of the Silent Generation are the least enthusiastic (18% say this is a good thing).

Relatively few Gen Zers or Millennials (15%) say same-sex marriage is a bad thing for society. Boomers and Silents are much more likely to view this change negatively (32% and 43%, respectively, say this is a bad thing). Across generations, about four-in-ten say allowing gays and lesbians to marry hasn't made much of a difference for the U.S.

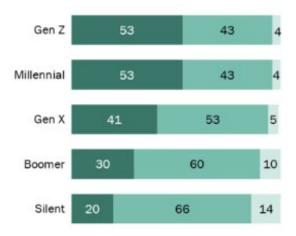


About half of Gen Zers and Millennials say same-sex marriage, interracial marriage are good for society

% saying gay and lesbian couples being allowed to marry is a _____ for our society



% saying people of different races marrying each other is a ____for our society



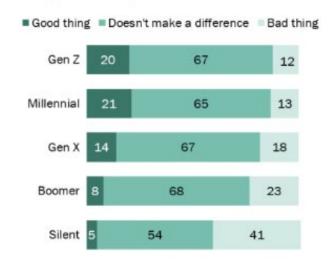
Note: Share of respondents who didn't offer an answer not shown. Source: Surveys of U.S. adults ages 18 and older conducted Sept. 24-Oct. 7, 2018, and U.S. teens ages 13 to 17 conducted Sept. 17-Nov. 25, 2018.

"Generation Z Looks a Lot Like Millennials on Key Social and Political Issues"

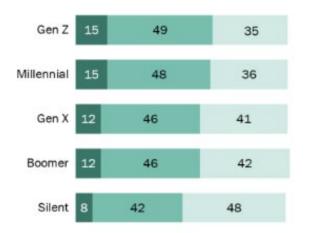
PEW RESEARCH CENTER

Most generations are indifferent about cohabitation but have a more negative view of single motherhood

% saying couples living together without being married is a ____ for our society



% saying single women raising children on their own is a _____for our society



Note: Share of respondents who didn't offer an answer not shown. Source: Surveys of U.S. adults ages 18 and older conducted Sept. 24-Oct. 7, 2018, and U.S. teens ages 13 to 17 conducted Sept. 17-Nov. 25, 2018.

"Generation Z Looks a Lot Like Millennials on Key Social and Political Issues"

PEW RESEARCH CENTER



In other ways, too, Gen Zers and Millennials are similar in their openness to changes that are affecting the institutions of marriage and family. Roughly half (53%) from each generation say interracial marriage is a good thing for our society. Gen Xers are somewhat less likely to agree (41% say this is a good thing), and older generations are much less likely to view interracial marriage positively. Relatively few across generations say this trend is bad for society; majorities of Silents (66%) and Boomers (60%) say it doesn't make much difference, as do 53% of Xers.

When it comes to couples living together without being married, roughly two-thirds of each generation (with the exception of Silents) say this doesn't make much of a difference for society. About one-in-five Gen Zers and Millennials say cohabitation is a good thing for society – higher than the shares for older generations. Fully 41% of Silents say this is bad thing for the country, as do about a quarter of Boomers.

Compared with their views on cohabitation, the youngest generations have a more negative assessment of the impact of single women raising children: 35% among Gen Z and 36% of Millennials say this is a bad thing for society; roughly four-in-ten Gen Xers and Boomers and 48% of Silents say the same. About half of Gen Zers and Millennials say this doesn't make much difference for society, while relatively few (15%) view it as a good thing.

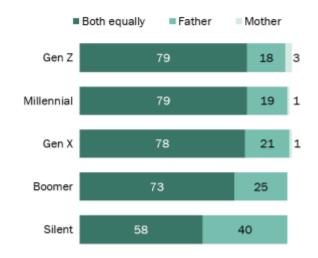
Across generations, majorities say financial and child care responsibilities should be shared

In their views about gender roles within couples, members of Generation Z are virtually identical to Millennials and Gen Xers and quite similar to Baby Boomers. Large majorities in all four groups say that, in households with a mother and a father, the responsibility for providing for the family financially should be shared equally. About one-in-five Gen Zers, Millennials and Gen Xers — and a quarter of Boomers — say this responsibility should fall primarily on the fathers. Very few say mothers should be mostly responsible for this. Silents are the outliers on this issue: 40% say fathers should be mostly responsible for providing for their families financially, while 58% say this responsibility should be shared between mothers and fathers.

For the most part, there are no notable gender gaps in views on this issue; the Silent Generation is the exception. Among Gen Zers, Millennials, Gen Xers and Boomers, male and female respondents are largely in agreement that mothers and fathers should share family financial responsibility. Among members of the Silent Generation, roughly half of men (49%) but 33% of women say fathers should

Majorities across generations say financial responsibilities should be shared in two-parent households

% saying ____ should be mostly responsible for providing for the family financially in households where there's a mother and father



Note: Share of respondents who didn't offer an answer not shown. Less than 1% of Boomer and Silent respondents answered Mother. Source: Surveys of U.S. adults ages 18 and older conducted Sept. 24-Oct. 7, 2018, and U.S. teens ages 13 to 17 conducted Sept. 17-Nov. 25, 2018.

"Generation Z Looks a Lot Like Millennials on Key Social and Political Issues"

PEW RESEARCH CENTER



be mostly responsible for providing for the family financially.

Large majorities (84% or more) across generations say that responsibility for taking care of children should be shared by mothers and fathers in households with two parents. Some 13% among Gen Z say this responsibility should fall mainly to mothers; similar shares of each of the other generations say the same. Very few say raising children should fall mostly to dads. Male and female respondents across generations have similar views on this issue.

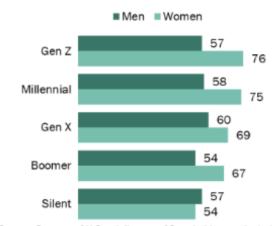
Widespread enthusiasm across generations for more women entering politics

A majority of Americans, regardless of generation, view the increasing number of women running for public office as a positive change for our society. Roughly two-thirds of Gen Zers, Millennials and Gen Xers say this is a good thing, as do 61% of Boomers and 55% of Silents. About four-in-ten in the Silent Generation (39%) say this trend doesn't make much difference for society, somewhat higher than the share among the three youngest generations (roughly three-in-ten).

There are significant gender gaps on this question, with female respondents expressing much more enthusiasm about the growing number of women running for office in each generation except the Silents. Among Gen Zers, 76% of young women, versus 57% of young men, say the fact that more women are running for office is a good thing for society. The pattern is similar for Millennials, Gen Xers and Boomers. However, among Silents, roughly equal shares of men (57%) and women (54%) say this is a good thing.

Large gender gaps across most generations on whether more women running for office is a good thing

% saying more women running for political office is a good thing for our society



Source: Surveys of U.S. adults ages 18 and older conducted Sept. 24-Oct. 7, 2018, and U.S. teens ages 13 to 17 conducted Sept. 17-Nov. 25, 2018.

"Generation Z Looks a Lot Like Millennials on Key Social and Political Issues"

PEW RESEARCH CENTER

Gen Zers most likely to say forms or online profiles should offer gender options beyond 'man' and 'woman'

The recognition of people who don't identify as a man or a woman has garnered increased attention amid changing laws concerning gender options on official documents and growing usage of gender-neutral pronouns.

There are stark generational differences in views on these issues. Generation Z is the most likely of the five generations to say that when a form or online profile asks about a person's gender it should include options other than "man" and "woman"; a 59% majority of Gen Zers say this. Half of Millennials say forms or online profiles should include additional gender options, as do about four-in-ten Gen Xers (40%) and Boomers (37%) and roughly a third of those in the Silent Generation (32%).



These views vary widely along partisan lines, with generational differences evident within each party coalition, but sharpest among Republicans and Republican-leaning independents. About four-in-ten Republican Gen Zers (41%) think forms should include other gender options, compared with 27% of Republican Millennials, 17% of GOP Gen Xers and Boomers and 16% of Republican Silents. Among Democrats and Democratic leaners, half or more in all generations say this, including 71% of Gen Zers and 55% of Silents.

Gen Zers and Millennials have similar views on treatment of people who don't identify as a man or woman

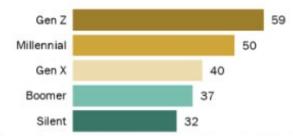
When it comes to how accepting society in general is of people who don't identify as either a man or a woman, the views of Gen Zers and Millennials differ from those of older generations. Roughly half of Gen Zers (50%) and Millennials (47%) think that society is not accepting enough. Smaller shares of Gen Xers (39%), Boomers (36%) and those in the Silent Generation (32%) say the same.

A plurality of the Silent Generation (41%) say society is too accepting of people who don't identify as a man or woman. Across all generations, roughly a quarter say society's acceptance level is about right.

Again, there are large partisan gaps on this question, and Gen Z Republicans stand apart to some extent from other generations of Republicans in their views. Among Republicans, about three-inten Gen Zers (28%) say that society is not accepting enough of people who don't identify as a man or woman, compared with 20% of Millennials, 15% of Gen Xers, 13% of Boomers and 11% of Silents. Democrats vary little by generation in shares holding this view.

About six-in-ten Gen Zers say forms should offer other gender options

% saying that when a form or online profile asks about a person's gender it should include options other than 'man' and 'woman'



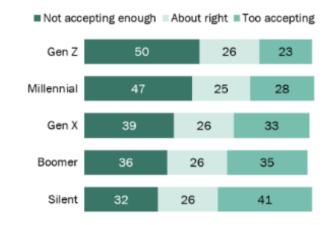
Source: Surveys of U.S. adults ages 18 and older conducted Sept. 24-Oct. 7, 2018, and U.S. teens ages 13 to 17 conducted Sept. 17-Nov. 25, 2018.

"Generation Z Looks a Lot Like Millennials on Key Social and Political Issues"

PEW RESEARCH CENTER

About half of Gen Zers, Millennials say society isn't accepting enough of people who don't identify as a man or woman

% saying that society is ____ of people who don't identify as either a man or a woman



Note: Share of respondents who didn't offer an answer not shown. Source: Surveys of U.S. adults ages 18 and older conducted Sept. 24-Oct. 7, 2018, and U.S. teens ages 13 to 17 conducted Sept. 17-Nov. 25, 2018.

"Generation Z Looks a Lot Like Millennials on Key Social and Political Issues"

PEW RESEARCH CENTER



Generations differ in their familiarity and comfort with using gender-neutral pronouns

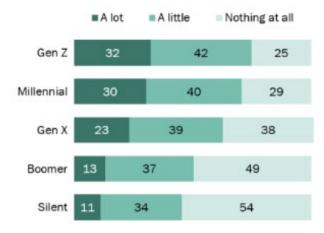
Gen Zers and Millennials are much more familiar than their elders with the idea that some people may prefer gender-neutral pronouns: 74% of Gen Zers and 69% of Millennials say they have heard "a lot" or "a little" about people preferring that others use gender-neutral pronouns such as "they" instead of "he" or "she" when referring to them, with about three-in-ten saying they have heard a lot about this. Most Gen Xers (62%) also have heard a lot or a little about people preferring gender-neutral pronouns.

There is less awareness of this among older generations. Still, half of Boomers and 45% of Silents say

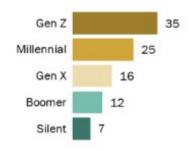
they have heard at least a little about genderneutral pronouns.

About a third of Gen Zers say they know someone who goes by gender-neutral pronouns

% saying they have heard ____ about people preferring that others use gender-neutral pronouns such as 'they' instead of 'he' or 'she' when referring to them



% saying they personally know someone who prefers that others refer to them using gender-neutral pronouns



Note: Share of respondents who didn't offer an answer not shown. Source: Surveys of U.S. adults ages 18 and older conducted Sept. 24-Oct. 7, 2018, and U.S. teens ages 13 to 17 conducted Sept. 17-Nov. 25, 2018.

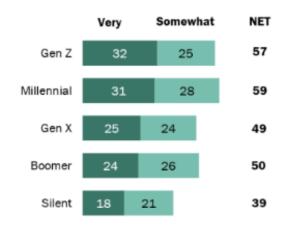
"Generation Z Looks a Lot Like Millennials on Key Social and Political Issues"

PEW RESEARCH CENTER

Gen Zers are also the most likely among the five generations to say they personally know someone who goes by gender-neutral pronouns, with 35% saying so, compared with 25% of Millennials. Each of these younger generations is more likely than Gen Xers (16%), Boomers (12%) and Silents (7%) to say they personally know someone who prefers that others use gender-neutral pronouns when

Majorities of Gen Zers and Millennials would feel comfortable calling others by gender-neutral pronouns

% saying they would feel ____ comfortable using a gender-neutral pronoun to refer to someone if asked to do so



Source: Surveys of U.S. adults ages 18 and older conducted Sept. 24-Oct. 7, 2018, and U.S. teens ages 13 to 17 conducted Sept. 17-Nov. 25, 2018.

"Generation Z Looks a Lot Like Millennials on Key Social and Political Issues"

PEW RESEARCH CENTER

Move Over, Millennials... And Welcome Gen Z!



referring to them. This generational pattern is evident among both Democrats and Republicans.

In addition to their greater familiarity with gender-neutral pronouns, Gen Zers and Millennials express somewhat higher levels of comfort with using gender-neutral pronouns, though generational differences on this question are more modest. Majorities of Gen Zers (57%) and Millennials (59%) say they would feel "very" or "somewhat" comfortable using a gender-neutral pronoun to refer to someone if asked to do so, including about three-in-ten (32% of Gen Zers, 31% of Millennials) who say they would be very comfortable doing this. By comparison, Gen Xers and Boomers are evenly divided: About as many say they would feel at least somewhat comfortable (49% and 50%, respectively) as say they would be uncomfortable.

Silents are the only group in which more say they would feel uncomfortable (59%) than say they would feel comfortable (39%) using a gender-neutral pronoun to refer to someone.

There are wide party gaps on this measure across generations. Within each generation, Democrats come down on the side of feeling comfortable, rather than uncomfortable, using a gender-neutral pronoun to refer to someone if asked to do so. In contrast, for each generation of Republicans, majorities say they would feel uncomfortable doing this.

Across generations, knowing someone who goes by gender-neutral pronouns is linked to comfort levels in using these pronouns. Three-quarters of Millennials and about two-thirds of Gen Zers, Gen Xers and Boomers who personally know someone who goes by gender-neutral pronouns say they would feel very or somewhat comfortable referring to someone with a gender-neutral pronoun. Those who don't know someone are roughly 20 percentage points less likely to say the same (51% of Gen Zers, 54% of Millennials, 46% of Gen Xers and 48% of Boomers who don't know someone say this).





THE GEN Z JUROR

In the fall of 2020, the Tennessee Law Review published Leslie Y. Garfield Tenzer's article about the impact of juror misconduct in the Internet Age and with Gen Z youth, which suggests three separate juror reforms to address those issues. The article's description of the members of Gen Z, as well as their characteristics as jurors, is presented below.

The Gen Z Juror

Leslie Y. Garfield Tenzerxxviii

III. The Gen Z Juror

The next generation of jurors was born into the information age. Members of Gen Z, generally defined as the generation born between 1997 and 2012, have never known a world without the internet. The Gen Z generation grew into adolescents and teenagers in a post-Facebook world. For them, communication and the sharing of knowledge flows in a constant stream across social media platforms. They are used to having their curiosity satisfied instantaneously. It is hard to suppress a Gen Zer's thirst for instant answers through the lengthy and detailed process of building a case.

Between texting, sharing, and researching, the average Gen Zer spends about three hours per day looking at a screen. So integral is screen time to our daily lives that it prompted Chief Justice Roberts to observe in Riley v. California, "[M]odern cell phones, which are now such a pervasive and insistent part of daily life that the proverbial visitor from Mars might conclude they were an important feature of human anatomy."

Gen Zers have been raised in the milieu of technology, thereby understanding social media and texting as acceptable, if not the primary forms of communication. Teens prefer texting over in-person communication. Thirty-nine percent of Gen Zers value having smartphones in their workplace, and Gen Zers find texting the preferred method of workplace communication. Today, those under twenty-three years old do not know life without social media or smartphones, have never purchased encyclopedias for research purposes, and "shar[e] music, photos, news, and opinions as easily as they breathe and eat." In his book Gen Z @ Work, then seventeen-year-old author Jonah Stillman wrote, "I am a classic Gen Zer, I love Snapchat and Twitter and think email is for my parent's generation." Even the Sixth Circuit acknowledged that Gen Zers "increasingly turn to photos and videos to share information." A Maryland Court of Appeals, in discussing a victim who texted her thirteen-year-old friend as a means of waking her up, perhaps condescendingly noted that texting to wake another is, "[w]e suppose ... how young Gen-Z individuals think these days."

The 2010 U.S. Census reported that Gen Z made up about 24% of the U.S. population. Today that number has dwindled to around 20%. Starting in 2015, members of this large cohort began qualifying for jury duty. Gen Zers, like all generational groups, have opinions on jury duty. According to a recent Pew Research poll, only 50% of those age eighteen to twenty-nine feel a civic obligation to jury duty. This compares with 70% of older Americans. Even those Americans who believe in the jury system share a reluctance to participate when called upon. Some states report a 50% no-show rate among those



called to jury duty. And those who do report to jury duty often cite financial hardship, medical issues, or family care obligations as support for being excused.

Jurors raised in the computer age have a different way of thinking than do jurors born during the first ninety-five years of the twentieth century. Constant technological immersion has impacted the ability to remain focused for long periods of time--the average attention span of a Gen Zer is eight seconds. A judge studying the issue suggested young jurors feel a "right not to be bored." This new normal of concentration levels yields limited patience to the slow unfolding of the trial process without opportunity for minimal distraction.

ⁱ Michael Dimock, *Defining generations: Where Millennials end and Generation Z begins*, Pew Research Center (Jan. 17, 2019), https://www.pewresearch.org/fact-tank/2019/01/17/where-millennials-end-and-generation-z-begins/.

ⁱⁱ Id.

iii Phillip Kane and Grace Ocean, *10 Ways to Understand the Difference Between Millennials (Generation-Y) and Gen-Z*, Inc. (May 3, 2022), https://www.inc.com/phillip-kane/10-ways-to-understand-difference-between-millennials-generation-y-vs-gen-z.html.

^{iv} Dimock, *supra* note i.

v Kane and Ocean, *supra* note ii.

vi Jeff Desjardins, *Meet Generation Z: The Newest Member to the Workforce*, Visual Capitalist (Feb. 14, 2019), https://www.visualcapitalist.com/meet-generation-z-the-newest-member-to-the-workforce/.

vii Kim Parker, Nikki Graf, and Ruth Igielnik, *Generation Z Looks a Lot Like Millennials on Key Social and Political Issues*, Pew Research Center (Jan. 17, 2019), https://www.pewresearch.org/social-trends/2019/01/17/generation-z-looks-a-lot-like-millennials-on-key-social-and-political-issues/.

viii Andrea Alexander, *Did Gen Z Voters Stop a Red Wave in the Midterm Elections?*, Rutgers Today (Nov. 14, 2022), https://www.rutgers.edu/news/did-gen-z-voters-stop-red-wave-midterm-elections.

 $^{^{}m ix}$ Kenny Murry, Gen Z voters make history in polls, but still little progress in percentage, WABE (Nov. 17, 2022).

^x Democrats hail young voters, Gen Z as US midterm results roll in, Aljazeera (Nov. 10, 2022), https://www.aljazeera.com/news/2022/11/10/democrats-hail-young-voters-gen-z-voters-in-us-midterm.

xi Id.

xii Richard B. Klein, *Trial Communication Skills* § 63:14 (2022).

xiii Kim Parker and Ruth Igielnik, *On the Cusp of Adulthood and Facing an Uncertain Future: What We Know About Gen Z So Far*, Pew Research Center (May 14, 2020), https://www.pewresearch.org/social-trends/2020/05/14/on-the-cusp-of-adulthood-and-facing-an-uncertain-future-what-we-know-about-gen-z-so-far-2/.

xiv Ed O'Boyle, 4 Things Gen Z and Millennials Expect from Their Workplace, Gallup: Workplace (Mar. 30, 2021), https://www.gallup.com/workplace/336275/things-gen-millennials-expect-workplace.aspx

xv 3 No. 8 W. Empl. L. Letter 11 (2022).

xvi Id.

xvii W. Empl. L. Letter, supra note xi.

xviii Gen Z Smarter, More Skeptical Than Millennials: Report, CXMToday (Feb. 18, 2022), https://cxmtoday.com/news/gen-z-smarter-more-skeptical-than-millennials-report/.

xix Parker, Graf, and Igielnik, supra note iv.

xx Klein, supra note viii.

xxi Desjardins, supra note 6; Emily A. Vogels, Millennials stand out for their technology use, but older generations also embrace digital life, Pew Research Center (Sept. 9, 2019), https://www.pewresearch.org/fact-tank/2019/09/09/us-generations-technology-use/.

xxii Harry Plotkin, *The Next Generation of Jurors*, Daily Journal (Nov. 10, 2021), https://www.dailyjournal.com/mcle/1082-the-next-generation-of-jurors.

^{xxiii} Id.

xxiv Id.

Move Over, Millennials... And Welcome Gen Z!



xxv Kris Boger, *The Rise of Short-Form Video & the Gen Z Social Revolution*, IAB UK (Oct. 20, 2020), https://www.iabuk.com/opinions/rise-short-form-video-gen-z-social-revolution.

xxvi Leslie Y. Garfield Tenzer, *The Gen Z Juror*, 88 Tenn. L. Rev. 173 (2020).

xxvii Parker, Graf, and Igielnik, supra note vii.

xxviii Garfield Tenzer, supra note xxvi.