



2023 Professional Liability Mini Seminar

August 11, 2023

Corporate Representative Depositions

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Handling the “Everything but the Kitchen Sink” 30(b)(6) Deposition Notice.

- Use of Motion Practice/Objections.
- Selection of the Right Corporate Representative(s).
- The “Reasonable Particularity” Requirement and Other Strategic Considerations.

Special Considerations When Your Corporate Representative is the Company’s 30(b)(6) Witness and a Fact Witness with Knowledge.

- Personal Experiences in Testifying.
- How to Prepare Your Witness Who is Wearing Different Hats.
- Separate Depositions or All-In-One?

Preparing Your Witness for Questions Directed at Standard of Care, Government/Industry Standards, and Company Policies/Procedures.

- Personal Experience Testifying as Corporate Representative Insurance Professional in Bad Faith Case.

When Should Defense Counsel Question His Own Client’s Corporate Representative and to What Extent?

- Strategic Discussion of Pros and Cons.

Lights, Camera, Action: Preparing Your Company Representative for a Video Deposition.

- Lessons Learned.