

The Law, Translated and Simplified

1. In this day and age, knowing the local law is not enough for transactional lawyers.
2. Bilingual transactions are now common in many jurisdictions. We need to take the next step: efficient and accurate legal bilingualism.
3. Understanding cultural differences is as important for closing a transaction as knowing the applicable law.
4. Understanding the legal tradition(s) of your counterpart(s) helps you identify what they consider “just,” which streamlines transactional success.
5. Educating law students and junior lawyers in comparative law assists them, your firm, and your company, navigate the ever increasing globalized landscape.

5 FOR THE ROAD

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