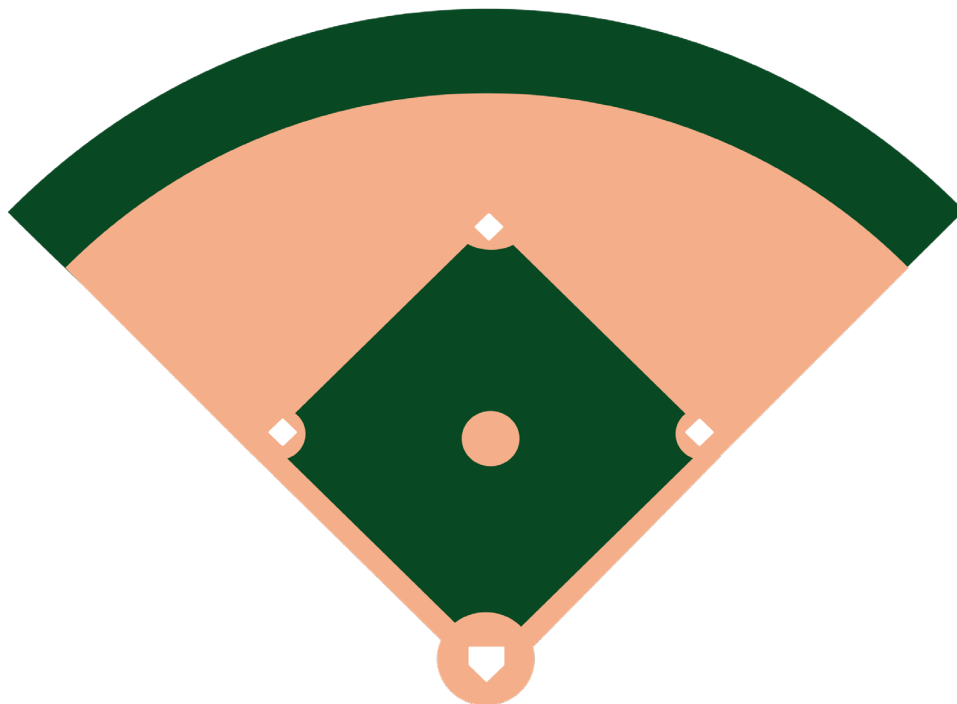




Professional Liability Mini-Seminar

Friday, August 2, 2019
Wrigleyville Rooftop
3609 N. Sheffield Avenue
Chicago, Illinois 60613



Triple Play: Three Strategies for Success in the Big Leagues of Professional Liability Defense



As the late great Yogi Berra said, “when you come to a fork in the road, take it.” Once again, ALFA International’s Professional Liability Practice Group has done just that, drafting a star lineup of practicing attorneys and industry professionals to bring you the latest strategies for hitting the curveballs, breakers and fast pitches of professional liability claims and allowing your insureds to round the bases and slide safely into home. Join us for an informative and entertaining presentation focused around three main concepts; ethics, deposition tactics and emerging trends in professional liability defense. After our outstanding panels tag first, second and third in their presentations we will treat you to a uniquely Chicago baseball experience, a Cubs game from the rooftop stands. A Northside tradition since 1914, help us usher in the second century of Wrigley Field while obtaining continuing education credits and fresh insights into the risk averse management of your practice.

Three hours of CLE are APPROVED in CA & IL. TX CE Credit is pending.



Jacob Lehman
2019 Program Chair
German, Gallagher & Murtagh, P.C.
PHILADELPHIA, PA

Jacob Lehman is a trial lawyer and partner with the Philadelphia ALFA International firm German, Gallagher & Murtagh P.C. He focuses his practice on complex civil litigation splitting his time between claims of professional negligence, product liability and other matters involving catastrophic injury. He also has a significant commercial litigation practice. Jake’s focus is on creativity, aggressive advocacy, and most of all client service. He is a 2006 graduate of Temple University and completed his law degree at Rutgers University School of Law in 2009. In 2017 he obtained an LLM in trial advocacy with honors from Temple University’s nationally ranked trial advocacy program. He is an active member of the Pennsylvania and Philadelphia Bar Associations and the Temple American Inn of Court. He writes and presents on legal topics in various venues and publications. Mr. Lehman has been honored by his peers including selection in 2016 as one of 35 “Lawyers on the Fast Track” by the Philadelphia Legal Intelligencer and by repeated inclusion in Law & Politics Magazine as a Super Lawyer: Rising Star, an distinction given to only 2.5% of Pennsylvania Attorneys under 40.

PROGRAM SCHEDULE



FRIDAY, AUGUST 2, 2019

Arrival & Breakfast

8:00 a.m. - 8:30 a.m.

Welcome & Introduction

8:30 a.m. - 8:40 a.m.

Jake Lehman, *Program Chair*, German, Gallagher & Murtagh, P.C., Philadelphia, PA

Scoring A Run: Making Sure You Can Get All Around The Bases And Back Home With The Deposition Testimony That You Gave

8:40 a.m. - 9:40 a.m.

Speakers: Kate Whitlock (*Hawkins Parnell & Young, LLP, Atlanta, GA*), Todd Hampton (*Berkley Select, Chicago, IL*), Crystal Ivy (*AmTrust, Chicago, IL*), Victor Pioli (*Johnson & Bell, Ltd., Chicago, IL*)

Preparing witnesses for 30(b)(6) and other depositions in a post-reptile world. Defendants need to consider changing the way witnesses are prepared for deposition because plaintiffs' have hijacked the "yes""no""I don't know" answers into their story. We need to help witnesses learn to tell their story when they give a deposition, not just survive the deposition.

BREAK

9:40 a.m. - 9:50 a.m.

Next On Deck – Robotic Physicians? Be Sure Your Clients Don't Strike Out When Encountering New Medical Trends

9:50 a.m. - 10:50 a.m.

Speakers: Kelly Huang Eddy (*Lewis Wagner, Indianapolis, IN*), Ralph Marchbank (*Dickinson & Gibbons, P.A., Sarasota, FL*), Terese M. Souders (*ISMIE Mutual Insurance Co., Chicago, IL*), Gary Duechle (*The Medical Protective Co., Louisville, KY*)

This interactive presentation will focus on the current and future trends healthcare practitioners are facing that put their licenses on the line, as well as opening themselves up to malpractice. This discussion will touch upon a variety of topics, including the increasing presence of telemedicine, the opioid crisis, and the business demands of the healthcare industry. The panel will discuss ways to navigate through these difficult dilemmas.

BREAK

10:50 a.m. - 11:00 a.m.

Who's on First, What's on Second, I Don't Know Who's on Third – Dealing with Ethical Dilemmas

11:00 a.m. - Noon

Speakers: Jeff Hengeveld (*Plunkett Cooney, Bloomfield Hills, MI*), Richard Granofsky (*Lester Schwab Katz & Dwyer, LLP, New York, NY*), Stephanie Fagin (*Old Republic, Chicago, IL*), Nicholle Harrison (*Allied World, Farmington, CT*)

Conflicts of interest and ethical dilemmas are not always obvious, but they are always dangerous for attorneys. Our panel will explore common conflicts of interest and ethical issues through an interactive presentation based on case examples.



Cubs vs Brewers @ 1:20 p.m.

Head directly upstairs above the meeting space to the Wrigley Rooftop, and enjoy the game!

Attire for the seminar and game is casual.

 **[CLICK HERE TO REGISTER](#)** 



SPEAKERS



Gary Duechle has 36 years of insurance defense experience, 34 years with Med Pro Group. He joined the company in June of 1984 as a territorial manager located in Fort Wayne, Indiana, managing litigation in various states including Wisconsin, Iowa, Pennsylvania and Texas. In 1990, Gary was named the first Claims Branch manager in company history, relocating to Louisville, Kentucky to act as the first dedicated claim professional in a field office. In 2001, he became the Midwest Claims leader, managing claims professionals in states including Illinois, Missouri, Wisconsin, Kansas and Kentucky. In 2009, Gary was named Northeast Claim leader, continuing to manage litigation in states including New Jersey, during the Princeton acquisition, New York, Massachusetts and Connecticut. In 2013, Gary was named the Southeast Claim leader for states including Florida, Georgia, Alabama and the Carolinas. He also manages claims for several national accounts. Currently, as VP of Claims, Gary supervises all Claims activities in the Southeast, Mid-Atlantic and Southwest Divisions and is proactively involved in all national issues affecting the Claims department. He received his B.S. in Accounting from Northern Kentucky University and his law degree from the Salmon P. Chase College of Law.



Kelly Huang Eddy is a senior associate with the ALFA International Indianapolis firm of Lewis Wagner, LLP in Indiana. She represents a variety of clients, including construction companies, medical device manufacturers, small businesses, and school districts in litigation matters involving personal injury and construction defects. She also advises attorneys and healthcare providers on licensing and professional liability matters. Before joining Lewis Wagner in 2017, Kelly represented physicians and hospitals in defending medical malpractice claims. Kelly received her B.A. from the University of Michigan and her J.D. from the Indiana University McKinney School of Law.



Stephanie Fagin joined Old Republic Professional in 2016. She has been underwriting various lines of professional liability since 1992. For the past seven years she has focused primarily on products for law firms. Prior to joining Old Republic Professional, Stephanie spent 24 years with Chubb Speciality Insurance, where she most recently served as Assistant Vice President and Employed Lawyers product manager. She currently manages the law firm underwriting team offering solutions for lawyer's professional liability, employment practices liability, and fiduciary liability needs. Stephanie is a graduate of the University of Missouri with a degree in business administration.



Rich Granofsky is a partner of the New York City ALFA International firm Lester Schwab Katz & Dwyer, LLP. He heads the firm's Professional Liability and Labor and Employment Practice Groups. He is a senior trial lawyer and has extensive experience defending lawyers, accountants, miscellaneous professionals and employers in state and federal court, administrative proceedings, and arbitration. He has defended attorneys in disciplinary proceedings. He counsels employers in all aspects of the employment relationship including employment agreements, employee handbooks and termination decisions. He received his Bachelor's degree from Columbia University, and his J.D. from Boston University.



Todd Hampton is the VP and Chief Claims Officer for Berkley Select. Berkley Select provides E&O insurance to over 90,000 attorneys nationwide. Berkley Select is an E&O insurer of over 70 of the AMLAW 100 firms and insures a majority of the AMLAW 200 firms providing both Primary and Excess coverage and leads several of the AMLAW 100 firms. Berkley Select also provides EPL, Accountants E&O, D&O to various entities across the United States. Todd has an MBA from Loyola University in Chicago.

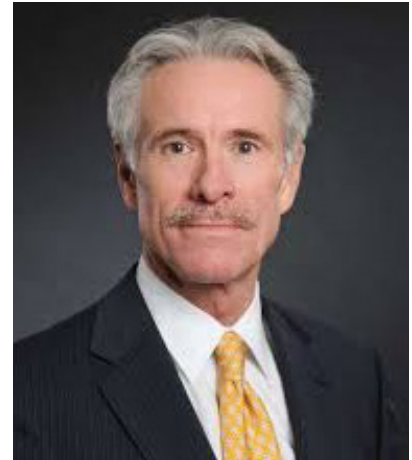


Nicholle Harrison joined Allied World in 2013. Nicholle is responsible for handling a wide variety of E&O claims, including Lawyer's Professional Liability, Insurance Agents and Broker's Professional Liability, Miscellaneous Professional Liability and Architects & Engineers Professional Liability claims. Prior to joining Allied World, Nicholle practiced insurance defense litigation for 6 years with the staff counsel office of Property Casualty Insurer, NGM Insurance Company. While at NGM she represented insured clients in construction, product liability, property damage, and general liability cases which included motion practice, depositions, arbitrations, mediations, and trial practice. Nicholle earned her B.A. in Sociology and Criminal Justice from Trinity College of Vermont and her J.D. at Western New England University School of Law. She is a member of the Massachusetts and Connecticut Bars. She is currently pursuing the CPCU designation. In her spare time she enjoys spending time with her husband and son rooting for the Patriots and Red Sox.



Jeffrey S. Hengeveld is a shareholder in the Bloomfield Hills, MI office of ALFA International member firm, Plunkett Cooney, and is a member of the firm's Board of Directors. He is a trial attorney who focuses his practice primarily in the area of professional liability and consumer litigation. He serves as Co-Leader of the firm's Professional Liability Practice Group and regularly defends attorneys, accountants, and other professionals in malpractice actions. He also regularly advises attorneys and accountants on ethical issues and licensing matters, including answering a legal and ethical hotline for the Michigan Association of Certified Public Accountants. He is a published author on the issue of accounting standards and fraud deterrence and on professional liability insurance coverage. He was awarded an AV-rating from Martindale-Hubbell and named a Top Lawyer in Legal Malpractice Law by *dbusiness Magazine* and a "Rising Star" by Michigan Super Lawyers. He received his B.A. from Michigan State University and his J.D. magna cum laude from Michigan State University College of Law, where he was a member of the Law Review.

Crystal Ivy is the Claims Director, Professional Liability at Amtrust North America since 2001, handling insurance agent's and attorney's liability claims. Previously employed as a Senior Claims Attorney at Executive Liability Division, Great American Insurance from 1998-2005 and Swiss Re from 2005-2016, handling varied professional liability claims, including director's and officer's liability claims, financial entity's liability claims, non profit executive's liability claims, and employment practices liability claims. Additionally, held various management positions in human resources and risk management at W.H. Smith and Federated Department Stores. A graduate of Smith College in Northampton, Massachusetts, receiving a Bachelor of Arts degree with a double major in Government and Economics and of DePaul University School of Law, receiving a Juris of Doctorate in law. Presently, resides in Chicago with her family and remains active in numerous community projects and youth focused volunteer activities.



Ralph Marchbank is a 30 plus year partner at the Sarasota, Florida ALFA International firm of Dickinson & Gibbons, P.A. His practice areas include medical negligence; and legal malpractice defense; products liability; auto and trucking liability; premise liability; and insurance coverage litigation. He has tried well over 100 jury trials including medical negligence and legal malpractice claims. Ralph is a past President of the Florida Defense Lawyers Association and a member of the American Board of Trial Advocates (past Florida Bar representative); the International Association of Defense Counsel; the Defense Research Institute; the American Bar Association; past Master of the Sarasota County Chapter of the American Inns of Court; and involved in other professional organizations. He graduated from the University of Florida College of Law in 1980.



Victor Pioli is a member of ALFA International's Chicago firm Johnson & Bell, Ltd. He also is involved in the firm's Business Litigation and Professional Liability practice groups, Victor J. Pioli handles a variety of commercial matters, including trial and appellate work on behalf of both plaintiffs and defendants in state and federal courts. His client list ranges from large corporations and government entities to individuals. He's litigated simple contract disputes, complex securities disputes and antitrust matters, to name just a few representative cases. Mr. Pioli also concentrates his practice defending professionals in malpractice matters and has successfully tried several cases to verdict. As editor of the ALFA International Professional Liability Newsletter, Mr. Pioli has written about a variety of issues including email fraud and an analysis of relations with a jury consultant. He is a member of several law societies, and is a member of ALFA International's Business Litigation and Professional Liability Steering Committees.



Terese M. Souders is Director of Litigation Management at ISMIE Mutual Insurance Co., the leading medical professional liability carrier in Illinois. Terese leads a team of Professional Liability Specialists with territories throughout the state, and with ISMIE's national expansion manages the Northwestern Territory. Terese and her team manage professional liability litigation for the country's largest orthopedic practices and physician medical groups. Prior to joining ISMIE 18 years ago, Terese was at CNA Insurance in the HealthPro Division dedicated to complex D&O/E&O, EPLI and PL claims management. Terese received a BS in Political Science from Michigan State University, and also holds a post graduate degree in Paralegal Studies, AIC and Captive Insurance Designations.



Kate Whitlock from ALFA International's Hawkins Parnell & Young, LLP firm in Atlanta, Georgia has over 30 years of experience in a wide variety of litigation, including professional liability and grievances, products liability, premises liability, and commercial cases. Her work seems to boil down to representing people who are accused of not doing their jobs right. She works hard to show that they did. Kate represents her clients, which include Fortune 500 companies and individuals, in all aspects of litigation from pre-suit negotiation to trial and through appeal. She appears in state and federal trial courts, as well as the Georgia Court of Appeals, Supreme Court of Georgia, and Eleventh Circuit Court of Appeals, and administrative and alternative dispute forums. She has tried over 50 cases to verdict before juries, judges, arbitrators, special masters, and administrative law judges. She speaks and writes often on numerous subjects, including professional malpractice, legal ethics, trial practice, products liability, and premises liability. She is active in DRI and CLM, among other professional organizations. She also has been the recipient of numerous professional awards, including AV Preeminent® Peer Review Rated by Martindale-Hubbell®, Super Lawyer, and America's Top Lawyers.