

 **ALFA International**

The Global Legal Network  
Local Relationships Worldwide



# **EVALUATION—** **the Intersection of INFORMATION and RISK**

**2018 TRANSPORTATION PRACTICE GROUP SEMINAR**

May 2–4, 2018  
The Greenbrier  
White Sulphur Springs, West Virginia

[www.alfainternational.com](http://www.alfainternational.com)



## About The Greenbrier

Located amid the breathtaking mountains of West Virginia, The Greenbrier is a National Historic Landmark and world-class resort that has been welcoming guests from around the world since 1778. The natural mineral springs that drew their first guests over 235 years ago continue to lure visitors to the 11,000 acre luxury retreat today. With a guest list that includes 26 of our country's 44 Presidents, America's Resort has long been a favorite destination of royalty, celebrities and business leaders. Today, The Greenbrier invites a new generation to come out and play.

Greenbrier Valley Airport (LWB) is located 15 minutes from The Greenbrier and daily United Express jet service from Chicago O'Hare (ORD) and Washington Dulles (IAD) is available. Travel by taxi cab is suggested from LWB to the hotel. Another airport convenient to The Greenbrier is ROA in Roanoke, VA which provides service by all major carriers. The Greenbrier shuttle or a rental car is the suggested ground transportation from ROA and the transfer time is approximately 1 hour and 45 minutes.

# EVALUATION— the Intersection of INFORMATION and RISK

## 2018 TRANSPORTATION PRACTICE GROUP SEMINAR

MAY 2-4, 2018

THE GREENBRIER

WHITE SULPHUR SPRINGS, WEST VIRGINIA

Plaintiffs continue to target trucking companies for two main reasons, it is a heavily regulated industry, and there is significant insurance coverage. Discovery in trucking cases is a long and protracted exercise precisely because trucking companies are required to preserve and produce so many different pieces of potential evidence—internal procedures, log books, ECM data, driver qualification files, safety training videos, maintenance records, data from on-board safety devices such as Bendix and Drivecam, etc.

Chances are the opposition will dig until they discover something they think can be used as a basis for alleged liability. Often the admissibility of this “relevant evidence” is in question. Other times the effect the evidence has on a juror, not admissibility, is the pivotal question. Accurately determining the potential exposure presented by these unresolved issues can be extremely difficult.

The 2018 ALFA International Transportation Seminar will help you to accurately predict risk and avoid last minute changes to settlement evaluations. We start with a mock mediation focusing on how unresolved admissibility issues breakdown a potential settlement. From there we discuss several factors effecting evaluation, including technology, venue, and reptile theory. Experienced ALFA International attorneys will then present argument on the admissibility of selected issues to a federal judge. Gain unique perspective into the judge's mind when she reveals her rulings and discusses the reasoning behind them. A panel will discuss the results and provide valuable insight on how the admissibility of these issues might have affected juror deliberations.

Welcome to the 2018 ALFA International Transportation Seminar.

### Robert R. Foos

*Program Chair, ALFA International 2018  
Transportation Practice Group Seminar*  
LEWIS WAGNER, LLP  
Indianapolis, Indiana

### Louis P. Bonnaffons

*Chair, ALFA International Transportation Practice Group*  
LEAKE & ANDERSSON, L.L.P.  
New Orleans, Louisiana

## PROGRAM LEADERSHIP

### Kara T. Stubbs

*Vice Chair, ALFA International  
Board of Directors*  
BAKER STERCHI  
COWDEN & RICE LLC  
Kansas City, Missouri

### Louis P. Bonnaffons

*Chair, ALFA International  
Transportation Practice Group*  
LEAKE & ANDERSSON, L.L.P.  
New Orleans, Louisiana

### D. Cameron Beck

*Vice-Chair, ALFA International  
Transportation Practice Group*  
MCCANDLISH HOLTON MORRIS  
Richmond, Virginia

### Robert R. Foos

*Program Chair, ALFA  
International 2018 Transportation  
Practice Group Seminar*  
LEWIS WAGNER  
Indianapolis, Indiana

### Shannon Frankel

*Chair Emeritus, ALFA International  
Transportation Practice Group*  
YOUNG MOORE AND  
HENDERSON P.A.  
Raleigh, North Carolina

## WEDNESDAY, MAY 2, 2018

2:00 p.m. – 5:30 p.m.

### REGISTRATION & HOSPITALITY

Chesapeake Bay & Terrace

2:00 p.m. – 5:30 p.m.

### FACULTY REHEARSAL

Chesapeake Room

3:00 p.m. – 4:00 p.m.

### CLIENT ADVISORY BOARD MEETING

North Parlor

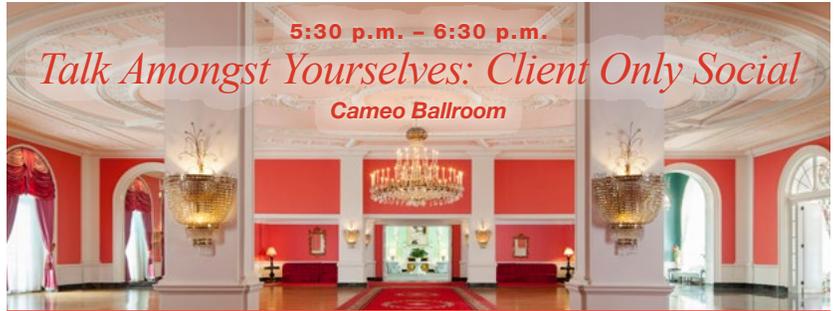


4:00 p.m. – 5:30 p.m.

### Women's Initiative Wine Tasting Crystal Room

Join your female friends and colleagues in the gorgeous Crystal Room for a custom wine tasting with a sommelier. We'll see who has the most refined tasting palate while enjoying snacks and chatting in this lavish setting.

**Nicole Tung**  
*Women's Initiative Liaison*  
HALLORAN & SAGE LLP  
New Haven, Connecticut



5:30 p.m. – 6:30 p.m.

### Talk Amongst Yourselves: Client Only Social Cameo Ballroom

This event allows client attendees the opportunity to exchange ideas and share best practices in a social setting without ALFA International lawyers present.

5:30 p.m. – 6:30 p.m.

### ALFA INTERNATIONAL—ALL ATTORNEY MEETING

Theatre

All attending ALFA International attorneys are required to attend.



6:30 p.m. – 9:30 p.m.

### A Winged West Virginia Welcome

#### COCKTAIL RECEPTION, BUFFET DINNER & REGISTRATION

Colonial & Chesapeake Terrace

Welcome to the historic Greenbrier in West Virginia! Get to know your surroundings and fellow attendees as we kick things off with cocktails and a falconry demonstration. Get up close and personal with these majestic birds and learn the history behind this sport of kings, which has been performed for over 4,000 years. Then enjoy a buffet dinner beneath the stars.

9:30 p.m. – 12:00 a.m.

### Hospitality Lounge

42 Below



## THURSDAY, MAY 3, 2018

7:00 a.m. – 8:00 a.m.

### ATTENDEE BREAKFAST BUFFET

Chesapeake Terrace

8:00 a.m. – 9:00 a.m.

### SPOUSE BREAKFAST BUFFET

Chesapeake Terrace

8:00 a.m. – 12:00 p.m.

### PROGRAM SESSIONS

Chesapeake Room

8:00 a.m. – 8:15 a.m.

### INTRODUCTORY REMARKS

#### Kara T. Stubbs

*Vice Chair, ALFA International Board of Directors*  
BAKER STERCHI COWDEN & RICE LLC  
Kansas City, Missouri

#### Robert R. Foos

*Program Chair, ALFA International 2018  
Transportation Practice Group Seminar*  
LEWIS WAGNER, LLP  
Indianapolis, Indiana

#### Louis P. Bonnaffons

*Chair, ALFA International  
Transportation Practice Group*  
LEAKE & ANDERSSON, L.L.P.  
New Orleans, Louisiana

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8:15 a.m. – 9:15 a.m.

## PROBLEM INTRODUCTION AND OVERVIEW OF EVALUATION

The program addresses some of the more challenging and evolving issues affecting case evaluations in today's practice. This opening session will lay out the fact pattern for these upcoming presentations through an illustration of a "failed mediation". We promise the twists and turns will remind you of one of your own files.

### Clark Aspy

*Moderator*  
NAMAN, HOWELL,  
SMITH & LEE, P.L.L.C.  
Austin, Texas

### Tammy Beres

*Liability Claims Manager*  
KENAN ADVANTAGE  
GROUP, INC.  
North Canton, Ohio

### Cynthia Paisley

*Vice President of Claims*  
PROSIGHT SPECIALTY  
INSURANCE  
Morristown, New Jersey

### Christy Comstock

WALES & COMSTOCK  
Fayetteville, Arkansas

### Ryan Hand

LORANCE &  
THOMPSON, P.C.  
Houston, Texas

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9:15 a.m. – 9:30 a.m. **BREAK**

9:30 a.m. – 10:30 a.m.

## TECHNOLOGY—SWORD OR SHIELD

The digital world offers bountiful opportunities for disputing liability theories and damages from sources such as CSA scores, Fitbit information, previous sudden stop data, Drive Cam video, and social media. While gathering and preserving data pre-suit is difficult, using it at trial presents unique challenges. This session explores methods to ensure digital data will be both admissible and effectively utilized at trial.

### Gareth Notis

*Moderator*  
MORRISON MAHONEY LLP  
Boston, Massachusetts

### Tim Hurford

*Claims Manager*  
A. DUJE PYLE, INC.  
West Chester, Pennsylvania

### Trevor Uffelman

*General Counsel &  
Chief Claims Officer*  
ATTIC RRG  
Missoula, Montana

### Melanie Cheairs

LORANCE &  
THOMPSON, P.C.  
Houston, Texas

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10:30 a.m. – 10:45 a.m. **BREAK**

10:45 a.m. – 11:20 a.m.

## REPTILE THEORY AND THE CORPORATE REPRESENTATIVE

This session will discuss current trends in combating the Reptile. It is designed to discuss considerations and share strategies for preparing defense witnesses to recognize reptilian questions, and training them to respond effectively. While focused on safety directors, the strategies will apply to corporate representatives and even drivers as well.

### Peter Dubrawski

*Moderator*  
HAIGHT BROWN &  
BONESTEEL LLP  
Los Angeles, California

### Leslie Leazer

*Director of Corporate  
Claims and Litigation*  
KNIGHT TRANSPORTATION  
Phoenix, Arizona

### Cassandra Gaines

*Associate General Counsel,  
Risk Management*  
SCHNEIDER NATIONAL  
Green Bay, Wisconsin

### Rob Mullins

GIBSON, MCASKILL  
& CROSBY, LLP  
Buffalo, New York

### Carolyn Ramos

BUTT THORNTON  
& BAEHR PC  
Albuquerque, New Mexico

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11:20 a.m. – 12:00 p.m.

## GEOGRAPHIC CASE EVALUATION

This panel session will discuss how the case evaluation process may differ from jurisdiction to jurisdiction based upon the unresolved admissibility issues outlined during the opening session. Technology, drugs, and distraction will be addressed and the panelists will share their experiences from across the country.

### Lesley Pflieger

*Moderator*  
LEWIS WAGNER  
Indianapolis, Indiana

### Rebecca Baggett

*Managing Attorney,  
Casualty Litigation*  
AUTOZONE  
Memphis, Tennessee

### Mike Dargel

*Vice President Claims*  
MELTON TRUCK LINES  
Claremore, Oklahoma

### Craig Cousins

LEAKE & ANDERSSON, L.L.P.  
New Orleans, Louisiana

### Shannon Frankel

YOUNG MOORE AND  
HENDERSON P.A.  
Raleigh, North Carolina

12:00 p.m. – 1:30 p.m.

**BUFFET LUNCH**

*Chesapeake Terrace*

1:00 p.m. – 5:30 p.m.

**GOLF**

*(See insert)*

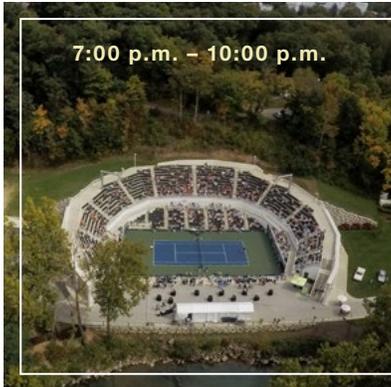
*Shotgun start at 1:00 p.m. on the Meadows Course. Advance registration is required. Lunch on the carts.*

1:30 p.m. – 5:30 p.m.

**OPTIONAL ACTIVITIES**

*(See insert)*

*Advanced registration is required.*



7:00 p.m. – 10:00 p.m.

**Southern Charm**

**COCKTAIL RECEPTION AND BUFFET DINNER**

*Center Court*

Celebrate the spirit of the south on the Greenbrier Center Court. This unique experience will begin with cocktails on the patio while you enjoy a live bluegrass trio. Then make your way down onto the tennis court to enjoy steak and lobster with friends and colleagues. The band will continue playing southern rock hits on the patio for those who want to join in with dancing and festivities.

10:00 p.m. – 12:00 a.m.

**Hospitality Lounge**

*42 Below*



**FRIDAY, MAY 4, 2018**

7:00 a.m. – 8:00 a.m.

**ATTENDEE BREAKFAST BUFFET**

*Chesapeake Terrace*

8:00 a.m. – 12:30 p.m.

**PROGRAM SESSIONS**

*Chesapeake Room, Hayes Room, McKinley Room, Fillmore & Van Buren*

9:15 a.m. – 9:45 a.m.

**ANTITHETICAL ANTICS: NEW AND UNUSUAL TACTICS FROM THE PLAINTIFF'S BAR**

A panel of young professionals will lead a discussion of unique and emerging trial techniques and courtroom trends including plaintiffs' counsel waiving medical expense claims and other tactics utilized during motions in limine to exclude evidence related to "paid medical", plaintiffs attempts at burden shifting tactics during voir dire, and other dirty tricks.

8:00 a.m. – 9:00 a.m.

**SPOUSE BREAKFAST BUFFET**

*Chesapeake Terrace*

8:00 a.m. – 8:15 a.m.

**PROGRAM ANNOUNCEMENTS**

8:15 a.m. – 9:15 a.m.

**PRESENTATION OF MOTIONS IN LIMINE**

The Court's decision on Motions in Limine often plays a pivotal role in case evaluation. Experienced ALFA International attorneys will present oral arguments on the admissibility of key evidence to a sitting federal court judge.

**Vallie Dugas**

*Moderator*  
 LEAKE & ANDERSSON, L.L.P.  
 New Orleans, Louisiana

**Jay Lea**

NAMAN, HOWELL, SMITH & LEE, P.L.L.C.  
 Austin, Texas

**Pamela L. Reeves**

*Federal Judge*  
 EASTERN DISTRICT OF TENNESSEE  
 Knoxville, Tennessee

**J. Philip Davidson**

*Moderator*  
 HINKLE LAW FIRM LLC  
 Wichita, Kansas

**Jonathan Lieb**

MCDOWELL KNIGHT ROEDDER & SLEDGE, L.L.C.  
 Mobile, Alabama

**Kelsey Chandler**

*Senior Claims Representative*  
 MCLANE COMPANY, INC.  
 Temple, Texas

**Julie Busch**

JOHNSON & BELL, LTD.  
 Chicago, Illinois

9:45 a.m. – 10:00 a.m.

**BREAK**

**A.**  
**BARBARIANS AT THE GATE**

Strategies for combating plaintiffs' attorneys who take advantage of medical finance companies to inflate the plaintiff's medical expenses and control the medical care will be discussed during this panel. Plaintiffs' attorneys often refer their clients to medical finance companies that have a pre-arranged business relationship with plaintiff-oriented medical providers. The finance company pays a deep discount for the plaintiff's medical treatment in exchange for a lien against the lawsuit proceeds for the inflated "billed" amount. Defense counsel should be prepared to expose this scheme and the bias it creates.

**Lance Eberhart**

*Moderator*  
HALL & EVANS, L.L.C.  
Denver, Colorado

**Jamie Schilling**

*Senior Casualty Claims Supervisor*  
COTTINGHAM BUTLER  
CLAIM SERVICE  
Dubuque, Iowa

**Tom Behrend**

*Field Claims Manager,  
Western Region*  
ACUITY INSURANCE COMPANY  
Phoenix, Arizona

**Jason Goodnight**

FRANDEN FARRIS QUILLEN  
GOODNIGHT ROBERTS  
Tulsa, Oklahoma

**Tom McCarron**

SEMMES, BOWEN & SEMMES  
Baltimore, Maryland

**B.**  
**THE POST ACCIDENT RESPONSE—HOW TO WIN (OR LOSE) YOUR CASE IN THE FIRST 12 HOURS**

Who is on your "Go-Team", the skills they have and the actions they take at the scene of the accident, in those first few hours, are among the most important pieces that make or break a successful defense. The fact-gathering process, now coupled with the new array of technology, both onboard and applied by the experts at the accident scene, become your "opening statement". This experienced panel will provide a "best practices checklist" – worth the price of admission alone – and share with you their alternative strategies on what has worked and what has not.

**Fred Shoemaker**

*Moderator*  
GREENER BURKE SHOEMAKER  
OBERRECHT, P.A.  
Boise, Idaho

**Dirk Smith**

*Senior Vice President*  
RIMKUS CONSULTING  
GROUP, INC.  
Houston, Texas

**Gwen Malone**

*Litigation Coordinator*  
COVENANT TRANSPORTATION  
GROUP  
Chattanooga, Tennessee

**Steven Orłowski**

LESTER SCHWAB KATZ  
& DWYER LLP  
New York, New York

**David Soldo**

MORRIS JAMES LLP  
Wilmington, Delaware

**C.**  
**RECENT TREND BY PLAINTIFFS TO EXPAND BROKER LIABILITY**

This panel discussion will include recent trends in plaintiff attempts to expand broker liability. We will suggest the true scope of MAP-21 and its individual liability for officers, directors and employees of brokers and those who do business with them, and we will discuss the continued efforts of plaintiffs to label carriers and others as "subcarriers" and "co-carriers" in their attempt to attach FMSCR compliance and carrier duties on non-carriers. Finally, in each area, we will discuss defense strategies to push back on these allegations.

**Alan Easterly**

*Moderator*  
LEITNER, WILLIAMS, DOOLEY  
& NAPOLITAN, PLLC  
Chattanooga, Tennessee

**Darren Mulford**

*Vice President, Risk Management*  
OK FOODS, INC.  
Fort Smith, Arkansas

**Rod Fracassi**

PLUNKETT COONEY  
Detroit, Michigan

**D.**  
**THE ABCS OF HANDLING MULTI-JURISDICTIONAL WORKERS' COMPENSATION CLAIMS**

Employers in the transportation industry commonly find themselves subject to potential exposure for work-related injuries in numerous jurisdictions for the same accident. State laws can differ widely when it comes to how work-related injuries are administered and paid. This panel will identify and discuss issues that arise in multi-jurisdictional claims, suggest measures you can take to improve your chances at an optimal outcome and share lessons our experienced panelists have learned along the way while handling these often complicated claims.

**Zach Bolen**

*Moderator*  
YOUNG MOORE AND  
HENDERSON P.A.  
Raleigh, North Carolina

**Katrena Parker**

*Workers' Compensation  
and FMLA Manager*  
OLD DOMINION  
FREIGHT LINE, INC.  
Thomasville, North Carolina

**Melissa Woitalewicz**

*Workers' Compensation Manager*  
CRETE CARRIER CORPORATION  
Lincoln, Nebraska

**Megan Coulter**

HALL & EVANS, LLC  
Denver, Colorado

11:30 a.m. – 11:45 a.m. **BREAK**

11:45 a.m. – 12:25 p.m.

## WINNERS AND LOSERS

Now for what we have all be waiting for. You have heard the arguments, but now is the time for the court's rulings. Hear how a sitting Federal District Court Judge rules on the admissibility of a Drive-Cam video of a previous emergency, the plaintiff's post-accident positive drug screen for marijuana metabolite, and the cell phone use of the driver. Also hear what focus groups from across the country react to hearing this type of evidence and how it affects their verdict. Finally, hear commentary from two respected and experienced industry experts on how to handle the (bad) news and two seasoned ALFA International lawyers on how to "spin" the rulings to influence the outcome.

### Joe Swift

*Moderator*  
BROWN & JAMES, P.C.  
St. Louis, Missouri

### Pamela L. Reeves

*Federal Judge*  
EASTERN DISTRICT  
OF TENNESSEE  
Knoxville, Tennessee

### Marygrace Schaeffer

*Vice President*  
DECISIONQUEST  
Eden Prairie, Minnesota

### Sandy Brownell

*Senior Director – Risk Management*  
PERFORMANCE FOOD GROUP  
Centennial, Colorado

### Matt Rengel

*Senior Counsel*  
YRC WORLDWIDE, INC.  
Overland Park, Kansas

### John Tarpley

LEWIS THOMASON  
Nashville, Tennessee

12:25 p.m. – 12:30 p.m.

## CLOSING REMARKS

12:30 p.m. – 12:45 p.m.

## ALFA INTERNATIONAL ATTORNEY– PRACTICE GROUP MEETING

12:30 p.m. – 1:30 p.m.

## BUFFET LUNCH

Chesapeake Terrace

1:30 p.m. – 6:00 p.m.

## GOLF

(See insert)

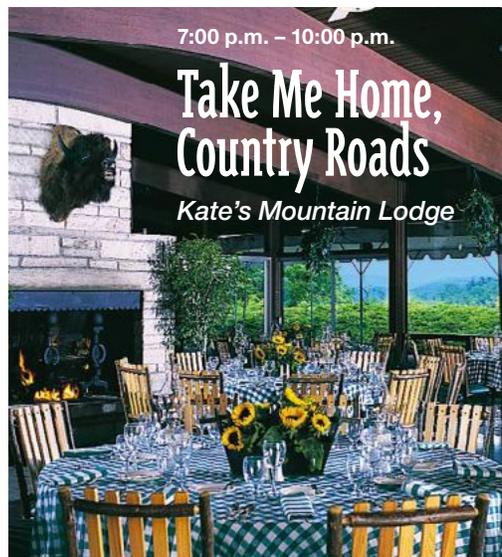
*Shotgun start at 1:30 p.m. on the Old White Course. Advance registration is required. Lunch on the carts.*

1:30 p.m. – 5:30 p.m.

## OPTIONAL ACTIVITIES

(See insert)

*Advance registration is required*



## OFF-SITE FAREWELL COCKTAILS AND BUFFET DINNER

Kate's Mountain is a rustic lodge specializing in Appalachian cuisine served family style. Named after the mountain on which it is nestled, the lodge provides the ideal setting to relax and unwind in while enjoying local culinary favorites before the country roads take you home at the seminar's conclusion.

## WHAT IS ALFA INTERNATIONAL?

ALFA International is the premier network of independent law firms. Founded in 1980, ALFA International was the first and continues to be one of the largest and strongest legal networks. We have 150 member firms throughout the world. Our 80 U.S. firms represent 95 of the 100 largest metropolitan areas. Our 70 international firms are located throughout Europe, Asia, Australia/New Zealand, Africa, Canada, Mexico and South America.

ALFA International's mission is to provide high quality, cost efficient legal services wherever our clients need them. The ALFA International model enables our members to use their local expertise to deliver highly effective legal solutions, often drawing upon the collective wisdom and experience of other member firms. ALFA International clients benefit from a geographically comprehensive network of exceptional law firms and accomplished trial and business counsel. Our member firms meet high standards to be part of the ALFA International network and are well respected by their peers in the legal and business community.

## FACULTY BIOS

**Clark Aspy** is a partner in the Austin, Texas, ALFA International law firm of Naman, Howell, Smith & Lee. He is board certified in Personal Injury Trial Law, is AV-rated by Martindale Hubbell, and has been repeatedly recognized by Texas Lawyers publication as a "Super Lawyer". Mr. Aspy devotes a substantial portion of his practice to trucking defense and transportation litigation and has been a member of the ALFA Transportation Group for a number of years during which time he has served as chair of the group and has been a frequent contributor to the publications and presentations of the Group. He completed the required training and mediator experience qualifications and has been certified as a mediator for over 20 years; during which period he has served as the mediator in hundreds of mediations. He obtained his BBA from Baylor University in 1981 and JD from the University of Tennessee in 1984.

**Rebecca M. Baggett** is the Managing Attorney of Casualty Litigation for AutoZone, Inc. in Memphis, Tennessee. She began working with AutoZone in 2013 and managed employment litigation during her first 4 years as a Zoner. Before joining AutoZone's Legal Department, Rebecca served as Senior Counsel, Litigation Manager with Direct General Insurance and Senior Associate Counsel, Litigation Manager and Assistant Secretary of Regions Bank. Prior to working as In-House Counsel Rebecca represented businesses and individuals in civil litigation in the State and Federal Courts of West Tennessee. Rebecca attended Christian Brothers University and obtained her J.D. from the University of Memphis, Cecil C. Humphreys School of Law.

**D. Cameron Beck, Jr.** is with the firm of McCandlish Holton Morris, the ALFA International member firm in Richmond, VA, where he defends civil litigation matters and leads the firm's transportation practice group. He has an active federal and state court trial practice. Cam is a member of the ALFA International Transportation Steering Committee, TIDA, and DRI Trucking Committee. He is currently

President elect of the Virginia Association of Defense Attorneys. His frequent lectures on transportation issues have included presentations to the Virginia Association Defense Attorneys, the Virginia Transit Association, the American Conference Institute, and ALFA International's annual Transportation Seminar. He also has been a contributor to the American Bus Association's Bus Ride magazine and ALFA International's Transport Update. Virginia Business magazine has recognized Cam as one of Virginia's Legal Elite for civil litigation, and he has been named a Virginia Super Lawyer annually for 10 years. Benchmark Litigation has listed Cam as one of only 30 "Litigation Stars" in Virginia. He earned his B.A. from the College of William & Mary, and graduated cum laude from the Washington & Lee University School of Law.

**Tom Behrend** has 40+ years in Multi lines as an independent and insurance staff claims. Tom is currently the General Manager Field Claims-Western Region for ACUITY, A Mutual Insurance Co. The region covers 17 states primarily west of the Mississippi River. In that role he provides leadership and support to 7 Team Leaders who each lead a staff of 8-9 multi line field claims professionals. Tom and all members of his regional team handle their claims from cradle to grave and his field claims professionals also handle all their claims in litigation. They all work independently out of their homes. Acuity's largest line of business is Commercial Auto and Acuity's has a very comprehensive Rapid Response to those claims. Tom attends many mediations, trials and settlement conferences on high exposure claims along with his field claim professionals. His industry designations include CPCU, AIC, and AIM. He attends several national claim conferences each year, to keep himself and his teams up to date on industry trends and innovations.

**Tammy Beres** joined Kenan Advantage Group (KAG) in 2013. Kenan Advantage Group is North America's largest tank truck transporter and logistics provider, delivering fuel, chemicals, industrial gases,

and food-grade products. KAG is the only independent fuels delivery carrier with a nationwide network, having operations in 40 states and the ability to deliver within all 48 states of the continental United States and Mexico. In addition, KAG operates in 16 locations throughout Alberta, British Columbia, Saskatchewan and Northwest Territories. She is responsible for trucking claims for the Specialty Products Group and oversees the bodily injury claims for all subsidiaries. Tammy earned her BSBA from The Ohio State University in Risk & Insurance Management and Statistics. She also has her ARM designation.

**Zachary C. Bolen** is a solution-oriented employment litigation attorney and shareholder with the North Carolina ALFA International firm of Young Moore and Henderson. He has been an active member of ALFA International's workers' compensation practice group since 2006. Zack has extensive experience defending self-insured employers and insurance carriers in workers' compensation matters and has argued cases before the North Carolina Court of Appeals and North Carolina Supreme Court. His clients include transportation companies both large and small. Zack is a frequent speaker on employment and workers' compensation issues.

**Louis P. Bonnaffons** is a native New Orleanian who received his Bachelor of Science degree in Criminal Justice from Louisiana State University in 1988 and graduated from Loyola University School of Law in 1992. For the first four years of his legal career, Lou worked for a small New Orleans law firm defending claims for the Regional Transit Authority. Lou also spent time working as a prosecutor for the Orleans Parish District Attorney's office. Lou joined Leake and Andersson, the ALFA International member firm in New Orleans, in 1996 and was made a principal partner in January 2000. His practice focuses on transportation defense. Lou serves as Louisiana's catastrophic loss counsel for several trucking companies and insurers located throughout the country. Lou is licensed to practice in all Louisiana State

and Federal Courts regularly representing clients throughout the entire state. Lou has successfully litigated complex cases involving multimillion dollar exposure and enjoys a prominent mediation practice. He has received Martindale's highest AV rating for Legal Ability and Ethical Standards. In 2009 and 2014, Lou was recognized by his peers as one of the Top Lawyers in New Orleans for Transportation Law and Personal Injury Litigation as reported in New Orleans Magazine. Lou currently serves as the Chair of the Transportation Practice Group for ALFA International, was the Program Chair for the 2016 Transportation Conference and is a member of the ALFA International Transportation Client Advisory Board. Lou has delivered presentations throughout the United States on topics involving Louisiana law and Transportation. Lou was elected by Louisiana attorneys to serve on the Board of Directors for the Louisiana Association of Defense Counsel and also held the title of Membership Committee Chairman. In 2017, Lou was selected as named one of the Top Lawyers in Louisiana by The Legal Network. He is also a member of the TIDA, DRI, New Orleans Association of Defense Counsel, New Orleans Bar Association, Jefferson Bar Association and the New Orleans Pro Bono Project.

**Sandy Brownell** is Senior Director-Risk Management for Performance Food Group. Performance Food Group is a nationwide food distributor with approximately 2,700 power units in service. Ms. Brownell has years of experience in risk management both as an adjuster, claims consultant and for the past ten years in Corporate Risk Management. Ms. Brownell is an integral part of the management and defense of transportation claims. She received her BA in education from California State University, Los Angeles and has received her Associate in Claims and Associate in Risk Management Designations. Ms. Brownell is a frequent speaker on transportation and risk management issues.

**Julie J. Busch** of ALFA International Chicago firm Johnson & Bell, Ltd. concentrates her practice in general negligence, as well as transportation and retail litigation. She has assisted with all aspects of litigation, mediation, settlement, and jury trials for large, complex disputes in transportation litigation, complex brain injury, and retail litigation. Her clients include transportation companies, refuse and recycling companies, food companies and retailers. Ms. Busch is a frequent presenter at local and regional conferences. In tandem with other Johnson & Bell attorneys, she has discussed a range of topics, including using the Affordable Care Act to mitigate future medical claims, responding to catastrophic vehicle accidents, and accident reconstruction technologies and their effectiveness at trial. Ms. Busch is co-chair of the Associates Committee for the Coalition of Women's Initiatives in Law. She also is a member of the American Bar Association, Chicago Bar Association, and Trucking Industry Defense Association. In her spare time, Ms. Busch serves on the Children's Research Fund Junior Board, which supports the Ann & Robert H. Lurie Children's Hospital of Chicago.

**Kelsey Chandler** is currently the Associate Claims Manager for the Workers Compensation Department at McLane Company, Inc. Her responsibilities include oversight of various TPAs handling of more than 2,000 new claims annually across multiple state jurisdictions. Before Kelsey transitioned to Workers Compensation, she handled Auto and General liability claims, including litigation, across all 50 states for McLane Company. She has 4½ years of experience in the commercial trucking industry and is a member of Trucking Industry Defense Association, Austin Claims Association, and Women's Foodservice Forum. She is a graduate of Baylor University where she earned a Bachelor Degree in Psychology. In her spare time, Kelsey enjoys playing tennis and serving others through the Junior League of Bell County.

**Melanie Cheairs** is a partner at the Houston, Texas ALFA International firm of Lorance & Thompson P.C. Melanie's trial practice focuses on defending her clients in the Hospitality, Retail and Transportation industries against injury and commercial loss, resulting from Dram Shop Liability, Premises and Security failures, and Product Liability claims and includes employment and commercial business disputes. Melanie is actively involved in ALFA International, where she is an ALFA International Board Member and served as the Program Chair of the 2016 International Client Seminar. She also serves on the Steering Committee of the Transportation, Hospitality & Retail and Women's Initiative Practice Groups. She is a Member of the National Restaurant and Retail Defense Association, and the Claims Litigation Management Alliance, and the National Association of Professional Women. Melanie is a frequent author and speaker on issues related to Dram Shop Liability, and Trucking Liability. Following a career at Texas A&M as an NCAA All-American Swimmer, Melanie received her Juris Doctor from South Texas College of Law. She is a Fellow with the Texas Bar Foundation. She is the immediate Past President of the Texas A&M Women's Former Students' Network.

**Christy Comstock** is a partner in the Fayetteville, Arkansas law firm of Wales & Comstock with an emphasis on transportation litigation. She is a member of ABA TIPS, ABOTA, TIDA and the Transportation Lawyers Association, and is the Chair of the Arkansas Trucking Seminar. She has been recognized by Super Lawyers in the field of transportation.

**Megan E. Coulter** is a Member at Hall & Evans, LLC, the ALFA International firm in Denver and specializes in workers' compensation. Prior to joining Hall & Evans, LLC, she practiced workers' compensation insurance defense in Omaha, Nebraska. Ms. Coulter represents clients in the administrative courts and at the appellate level. She is an active member of the ALFA International Workers' Compensation Practice Group, including a member of the ALFA steering committee. She is

also board member of the Colorado Bar Association Workers' Compensation Committee, a Stakeholder Board Member with the Director of Workers' Compensation regarding Colorado's Division Independent Medical Examinations, a member of Professionals in Workers' Compensation, RIMS and a number of other professional organizations. Ms. Coulter focuses her practice on Colorado workers' compensation claims and issues related to the Medicare Secondary Payor Act. Megan regularly presents at seminars concerning the Colorado Workers' Compensation Act, Medicare Compliance and other Workers' Compensation issues providing guidance to both insurers and self-insured clients.

**Craig M. Cousins** is a partner in the New Orleans, Louisiana ALFA International law firm of Leake & Andersson, LLP where he serves on the firm's Management Committee. He maintains a personal injury defense trial practice focusing on trucking companies, auto insurance carriers, and retailers. He has been an active member of the ALFA Transportation Practice Group. He is a member of several defense organizations and has served as a Board Member of the Louisiana Association of Defense Counsel. He obtained his BSM from Tulane University and his JD from Tulane Law School.

**Mike Dargel** is Vice President of Claims/Risk Management and General Counsel for Melton Truck Lines and its parent and sister companies in Tulsa, Oklahoma. Mike manages all litigation under the company's FMCSA QSI and other insurance self-retention programs, in addition to advising the President and other company executives on all contract and legal issues. Prior to joining Melton thirteen years ago, Mike was in house counsel for a transportation insurance company and prior to that was in private defense practice in New Mexico.

**J. Philip Davidson** is a leader of Hinkle Law Firm LLC's insurance, transportation, construction & hospitality/ food/beverage practice groups. Mr. Davidson handles the defense of a full range of motor carrier/ transportation, construction (including

blasting and explosives liability), food & beverage safety/hospitality industry, products liability and professional liability matters. Philip has an active litigation and trial practice, often involving catastrophic loss and wrongful death claims in these industry sectors. In the transportation arena, Philip has handled hundreds of commercial transportation cases, including direction of the initial response, investigation and defense of litigation arising out of motor carrier accidents, railroad derailments and motor coach/ school bus accidents. He has tried numerous civil jury trials, including high exposure personal injury and wrongful death cases. He is a frequent presenter for ALFA International, TIDA, ATA and state motor carrier associations on issues germane to the transportation industry and motor carrier safety. He has also served as national coordinating counsel to an international restaurant franchise-holder's association for its delivery driver/commercial vehicle exposures and national coordinating/ trial counsel for an international food and beverage company on mass tort liability. Admitted in Kansas and Missouri, Philip has represented clients in litigated matters in more than 25 states. He is a Litigation Counsel of America Fellow, Missouri & Kansas Super Lawyer (2005-present), Best Lawyers in America (2007-present), and a member in the International Association for Food Protection; International Society of Explosives Engineers; and, International Society for Fall Protection.

**Peter A. Dubrawski** is a partner in the Los Angeles, California ALFA International law firm of Haight, Brown & Bonesteel LLP. His practice is concentrated in transportation, security, product liability, general negligence, and construction matters. He has tried numerous cases regarding significant transportation matters, cargo claims and complex, multi-vehicle accidents. Mr. Dubrawski has been an active member of ALFA International since 1991 and is a member of the Transportation and Products Liability Practice Groups. He is a graduate of UCLA and Southwestern University School of Law.

**Vallie Dugas** attended Loyola University School of Law and the University of Arizona Law School before becoming licensed to practice in 1997. She began her career as a lawyer defending maritime lawsuits. Later, Vallie worked at a respected Plaintiff firm where she prosecuted catastrophic, multi-jurisdictional suits until leaving to start a family. When she returned to work, Vallie began working as the Claims Manager for an insurance holdings company who owned several insurers nationally. In that capacity, she manage claims personnel and monitored claims to minimize exposure, assisted in the preparation of trial and resolution strategies both pre-suit and in litigated claims, and managed panel counsel. Vallie's past work experience complimented Leake & Andersson's transportation team and she joined the firm in 2014. During her tenure, she has litigated claims for trucking transportation and logistics companies. She is licensed in Louisiana, Mississippi and Texas.

**Alan Easterly** is a Member of the ALFA International law firm of Leitner, Williams, Dooley & Napolitan, PLLC. He practices out of its Chattanooga, Tennessee, office. His practice concentrates in transportation, products liability, complex/ mass torts, insurance, premises liability, auto liability, construction, and general negligence matters. He has managed, tried or otherwise successfully defended numerous significant product liability, transportation, toxic tort, and complex tort cases, among others. Mr. Easterly is a Martindale Hubbell AV-rated attorney, and is listed in "Best Lawyers in America" in insurance law, personal injury litigation – defendants, and transportation law. He is a Rule 31 Listed Mediator in the State of Tennessee. He is active in the ALFA International Transportation, Hospitality and Retail, and Products Liability and Complex Torts Practice Groups. He received his BA from the University of Tennessee in 1985, and his J.D. from the University of Memphis in 1988.

**Lance G. Eberhart** is a Member at the ALFA International law firm Hall & Evans, LLC. Mr. Eberhart practices in the area of complex civil litigation handling the defense of a full range of property

and casualty matters including matters directly affecting the Transportation Industry. Prior to joining Hall & Evans Mr. Eberhart had significant trial and appellate experience in the field of criminal defense. Mr. Eberhart is in numerous professional organizations and is a member of both the ALFA International Hospitality & Retail and Transportation Steering Committees. He was the 2016 ALFA International Hospitality & Retail Law Practice Group Chair. Mr. Eberhart is a graduate of the Washington University School of Law.

**Robert R. Foos** is an equity partner at the Indianapolis firm of Lewis Wagner, LLP where he focuses his practice on the representation of commercial carriers and commercial drivers in catastrophic injury, wrongful death and general litigation matters. Rob represents several national carriers and a host of local, inter and intrastate transportation companies. A frequent speaker at national seminars, Rob also works closely with clients, insurers and reinsurers to provide case law updates and presentations on the latest tactics in defending trucking related claims. Rob is licensed to practice in both Indiana and Illinois, has tried numerous cases in both venues, and has been inducted into the American Board of Trial Advocates. A graduate of The John Marshall Law School in Chicago, Illinois, Rob has been involved in the defense of transportation companies and their insurers for more than 16 years. Rob is 2018 Program Chair of the ALFA International Transportation Practice Group. Rob is also an active member of TIDA, the Indiana Motor Truck Association, DRI, ABA, ALFA.

**Roderick J. Fracassi** is a Senior Attorney with the ALFA International Detroit, Michigan law firm Plunkett Cooney. Rod focuses his practice primarily on servicing the transactional and litigation needs of clients in the trucking and logistic industries. Prior to joining Plunkett Cooney, Rod served as Associate General Counsel for Con-way Inc., a \$5.2 billion freight transportation and logistics services company headquartered in Ann Arbor, Michigan. For over 18 years at Con-way, he provided legal counsel to the company and its affiliates. He served as an officer

of several Con-way subsidiaries including Chief Counsel & Assistant Secretary for Con-way's \$3.5 billion less-than-truckload business unit, Con-way Freight Inc. Mr. Fracassi has more than 23 years of experience in general practice law, concentrating on corporate law, real property, employment law, securities law, and business litigation. Mr. Fracassi received his Degree of Juris Doctor from the Michigan State College of Law and a Master's Degree in Business Administration from Wayne State University in Detroit Michigan. Mr. Fracassi is a member of numerous transportation associations and has served on the board of the Transportation Lawyers Association, the ATA's Insurance Task Force, and Transportation Loss Prevention & Security Association. Mr. Fracassi supports his community by actively participating in several nonprofit organizations including, Dexter Little League, Chelsea Hockey Association and St. Joseph's Church.

**Shannon S. Frankel** is a shareholder in ALFA International's Raleigh, North Carolina law firm, Young Moore and Henderson, P.A. She maintains a personal injury defense trial practice, focusing primarily on the defense of trucking companies and their drivers. Shannon has been an active member of the ALFA Transportation Practice Group since 2005, and is a former Chair of the Transportation Practice Group. She received her Bachelor of Arts from Duke University and her Juris Doctor from William and Mary School of Law.

**Cassandra Gaines** is the Associate General Counsel of the Risk Management Department at Schneider National, Inc. and is responsible for providing Schneider's captive insurer with legal support for all claims and litigation arising from the transportation of goods. She also is the leader of the cargo claims department as well. Cassandra transitioned to Schneider from one of the largest transportation brokerages in the industry where she developed the company's first legal department and lead the cargo-safety program as the Director of Cargo Security. Prior to going in-house, Cassandra was a transportation litigator at a nationwide law firm. Cassandra's legal practice has

been enhanced by her prior business experience in New York City at two Fortune 500 companies, where she gained a wide range of experience in sales, marketing, operations (including wholesale and distribution) and management. Cassandra's educational background consists of an undergraduate degree in economics and financial management at Cornell University and she received her law degree at University of California, Hastings College of Law. She currently lives in Green Bay, WI with her husband and two dogs.

**Jason Goodnight** is a shareholder at the Tulsa, Oklahoma law firm of Franden, Farris, Quillin, Goodnight + Roberts. Jason has spent the last 15 years primarily defending corporations in product liability and catastrophic personal injury case across the country. Jason graduated with a B.A. in History from the University of Arkansas and liked Fayetteville enough to stick around for his J.D. as well.

**Ryan Hand** is an equity partner at the Houston, Texas firm of Lorange & Thompson, P.C. where he co-chairs the firm's employment law practice group and participates in strategic planning for the transportation law practice group. Ryan focuses his practice on transportation and employment Law, while continuing other pursuits in commercial, premises, third party debt collection, insurance and civil litigation. Ryan represents many of the country's largest tank, general freight and household goods motor carriers, as well as other business entities, in various matters across the state of Texas. He is a member of the Defense Research Institute, Trucking Industry Defense Association and National Tank Truck Carriers. He obtained his bachelor's degree in business from Eastern Illinois University and his law degree from Indiana University School of Law. Ryan was a Texas Monthly Rising Star from 2006 to 2011, and was selected by Texas Lawyer Magazine for a featured verdict obtained in 2014.

**Tim Hurford** is the Claims Manager for A. Duie Pyle, Inc. in West Chester, PA. A. Duie Pyle is the Northeast's premier transportation and logistics provider,

offering solutions for LTL, Truckload, Custom Dedicated and Warehousing & Distribution. Through established partnerships our service coverage extends into the Southeast, Midwest, Canada and the Caribbean. A family-owned and operated business for more than 92 years, A. Duie Pyle provides a complete range of integrated transportation and distribution services supported by 25 transportation service centers, and 9 warehouses strategically located throughout the region. With over 2800 employees in 13 States, 945+ company-owned tractors, 26 owner-operator tractors, 27 straight trucks, 2,225 trailers and 130 other vehicles. Mr. Hurford is responsible for managing property and casualty claims, and workers compensation claims in all States.

**Jay Lea** is a partner in the Austin, Texas, ALFA law firm of Naman, Howell, Smith & Lee. Mr. Lea devotes a substantial portion of his practice to trucking defense and transportation litigation and has been a member of the ALFA Transportation Group for a number of years during which time he has been a frequent contributor to the publications and presentations of the Group. Mr. Lea also represents clients in general commercial and construction litigation. He is active in the ALFA Construction Group in which he been the national editor of the 50 State Compendium for the last 4 editions. He obtained his BBA from Baylor University in 2005 and JD from Baylor University in 2008.

**Leslie Leazer** is currently the Vice President of Claims and Litigation for Knight-Swift Transportation Holdings, Inc. in Phoenix, Arizona. She possesses 31 years of experience in the insurance industry, primarily handling Commercial Auto Liability. She has additional, prior experience with self-insured companies as well as extensive expertise in coverage issues. Prior to her employment with Knight, Mrs. Leazer was the Claims/Litigation Manager at Swift Transportation Co., Inc., Budget Rent-A-Car and Midland Risk Insurance Company. She also worked at Transamerica Insurance Company, American Family Insurance and Scottsdale Insurance Company. Mrs. Leazer grew up in Chicago, Illinois and attended college at

Bradley University. She has been married to her husband Gregory Leazer for 24 years and they have one son, named Sean.

**Jonathan Lieb** is a partner with ALFA International member firm, McDowell Knight Roedder and Sledge in Mobile, Alabama. While representing clients across several areas of the law, he has accumulated diverse experience applicable to a variety of types of litigation including transportation, construction, professional liability, product liability, and insurance defense. He regularly defends motor carriers in federal and state courts in Alabama and south Mississippi. Jon is actively involved in ALFA's Transportation and Construction practice groups and is a member of the Federation of Defense and Corporate Counsel (FDCC).

**Gwen Malone** has been Litigation Coordinator at Covenant Transportation Group since 2013. She was elevated to Risk Management in March 2017 handling BI and property claims as well as catastrophic claims and litigation. Ms. Malone has over 26 years of paralegal experience in a wide range of practice areas including real estate, health care litigation, labor and employment, products liability, personal injury, railroad litigation, trucking liability, and general civil litigation. She attended the University of Tennessee and attained her Legal Assisting/Paralegal Studies degree from Vincennes University in Indiana.

**Thomas V. McCarron** is a principal and Chairman of the Baltimore, Maryland law firm of Semmes, Bowen & Semmes. Mr. McCarron received his undergraduate degree from Villanova University, Villanova, Pennsylvania, earning a Bachelor of Arts in Economics, magna cum laude, in 1987. Mr. McCarron graduated with honors earning his juris doctor degree from the University of Maryland School of Law, Baltimore, Maryland in 1990. Mr. McCarron is admitted to practice in the State and Federal Courts of Maryland, as well as the United States Supreme Court, the United States District Court for the District of Maryland and the District of Columbia Court of Appeals. Mr.

McCarron's trial practice concentrates in the areas of trucking and personal injury defense. He has tried numerous jury trials to verdict. Mr. McCarron has been an active member and held leadership positions in subcommittees of the Defense Research Institute and the International Association of the Defense Counsel. Has achieved Martindale-Hubbell's highest peer review rating, "AV", meaning "very high to preeminent" in legal ability. He has been named a Super Lawyer in Maryland each year since 2006 and has appeared in Best Lawyers in America since 2013. In 2015, Mr. McCarron was inducted as a Fellow in the American College of Trial Lawyers.

**Darren L. Mulford** is the Vice President of Risk Management at OK Foods Inc, a US division of Bachoco, the largest poultry producer in Mexico. He has more than 23 years of experience managing and directing enterprise wide Risk Management activities including but not limited to: high exposure commercial litigation, auto liability, product liability, product recall, premises litigation, asbestos litigation and Texas Non-Subscriber claims. Prior to joining the OK Foods (Bachoco USA), Darren was the Director of Casualty Claims at Tyson Foods from February 2008 to October 2016. Prior to joining the Tyson Foods team, he managed commercial claims and litigation for five divisions of FedEx Corporation. At both organizations, he and his team were responsible for facilitating Enterprise Risk Management initiatives under a Captive Insurance program. The scope involved management of insured claims and litigation, selection of defense counsel, loss benchmarking, compliance audits and assessments. As the Vice President, Darren has global responsibility for identifying, investigating and measuring risk exposures related to all liability losses, international liability, supply chain, product recall, marketing, and transit for business units. The VP's office analyses loss exposure and financing alternatives and evaluates the course of action which best aligns risk bearing profile and philosophy. This involves developing a robust Risk Management policy, defending and negotiating losses,

determining cost assessment to business units, and overseeing the resolution of complex claims and litigation.

**Robert Mullins** is trial lawyer at Gibson, McAskill & Crosby, LLP in Buffalo, New York. He joined the firm in December 2001. His practice includes trucking industry defense mostly for major, self-insured truck lines. He is admitted to practice in the State of New York and all New York federal district courts. Mr. Mullins has tried cases throughout New York State. Prior to joining his firm, he served three years in the US Army JAG Corp. Mr. Mullins is a graduate of the State University of New York at Geneseo and he received his Juris Doctor from the University of Akron, School of Law, where he was a member of the Akron Law Review. Mr. Mullins is a graduate of the International Association of Defense Counsel, Defense Counsel Trial Academy. Mr. Mullins was born and raised in Western New York (Buffalo). He is married with three children, Grace (11), Everett (9) and Nora (5).

**Gareth W. Notis** is a partner in the Boston office of Morrison Mahoney LLP. His practice focuses almost exclusively on litigation and is concentrated in the areas of transportation, labor and employment, product liability, and construction-related litigation. Mr. Notis represents a broad base of clients, including national transportation companies, municipalities, housing authorities, retailers, contractors and insurance companies. Mr. Notis has tried numerous cases to a jury and judges in state and federal courts throughout Massachusetts. He also regularly defends individuals, corporations and municipalities in employment related matters before the Massachusetts Commission Against Discrimination and the U.S. Equal Employment Opportunity Commission. He frequently lectures on trial practice and civil procedure before such organizations as the Massachusetts Bar Association, the Risk and Insurance Management Society, Massachusetts Chapter, Massachusetts Continuing Legal Education, Inc., and ALFA International. Mr. Notis is a graduate of Fordham University and New England School of Law (J.D., Cum Laude). Prior to joining Morrison

Mahoney LLP, Mr. Notis served as a Law Clerk to the Honorable Karen D. Russell of the New Jersey Superior Court.

**Steven P. Orłowski** is a Partner at ALFA International New York, New York firm Lester Schwab Katz & Dwyer, LLP. Mr. Orłowski's practice involves the defense of premises and automobile liability matters as well as personal injury matters arising from construction-related accidents involving the application of the New York State Labor Law and violations of the industrial code. He also has extensive litigation and trial experience defending asbestos products manufacturers and building construction companies where asbestos products were installed, in the New York City Asbestos Litigation. Mr. Orłowski served in the United States Army as a tactical Intelligence Officer with the 10th Mountain Division (LI) from 1993 to 1997 and with the New York National Guard, 27th Brigade as a tactical Intelligence Officer from 1997 to 2000.

**Cynthia Paisley** is the Vice President of Claims, Strategic Leadership at ProSight Specialty Insurance. ProSight Specialty Insurance was founded with the explicit purpose of introducing innovation to the commercial property and casualty insurance market. ProSight designs solutions that are born from customers' self-identified challenges, so each solution is targeted to enhance customers' operating performance. ProSight focuses on select niche industries, deploying differentiated underwriting and claims expertise. Cynthia has a wide range of experience in the transportation industry. Before joining ProSight, Cynthia was the Vice President of Risk Management for a global infrastructure company, wherein she worked closely with various State DOT agencies.

**Katrena Parker** is the Manager of the Workers' Compensation Department for Old Dominion Freight Line, Inc., located in Thomasville, NC, founded in 1934. Old Dominion currently operates 230 Service Centers in the lower 48 states with 6,400+ tractors, 19,400+ trailers and is a less-than-truckload, union-free motor carrier providing regional, interregional and

national LTL service and logistics services employing more 19,000 people globally. Katrena has worked in the insurance arena for 23 years, and has been with Old Dominion for over 19 years. She was charged with the responsible for building the WC Department that OD knows today. Over the past 14 years she and her staff have adjusted/self-administered WC claims in 4 states (NC, SC, TN & VA). She is responsible for the Workers' Compensation program across multiple state jurisdictions nationwide for over 1,500 new WC claims annually. She and her staff over-see the TPA's handling of these claims nationwide by providing claims reporting, initial claims investigation, the return to work program and over-seeing the overall claims through its closure. Currently she is in the process of expanding her staff and bringing more states in-house to self-administer.

**Lesley A. Pfleging** is a partner at the Indianapolis, Indiana ALFA International firm of Lewis Wagner, LLP within the firm's Transportation Practice Group. Lesley's litigation practice involves defense of commercial carriers and drivers in catastrophic injury and wrongful death cases. She is actively involved in ALFA International's Transportation and Women's Initiative Practice Groups. In 2015, Lesley served as the ALFA International Women's Initiative Practice Group liaison for the Transportation Practice Group Seminar. She has been recognized by Martindale Hubbell with an AV rating, by Indiana Super Lawyers as a Rising Star since 2013, by the American Society of Legal Advocates as a Top 40 Litigator under 40 for the State of Indiana since 2013, and by the Indiana Lawyer as an Up & Coming Lawyer in 2014. Lesley attended the Indiana University Kelley School of Business and obtained her J.D. from Indiana University Robert H. McKinney School of Law.

**S. Carolyn Ramos** is a shareholder and director with the law firm of Butt Thornton & Baehr PC in Albuquerque, New Mexico, where her litigation and trial practice focuses on the defense of transportation, product liability, sports venue and other catastrophic personal injury cases. She was born and raised in New York City and earned her bachelor's degree

from Middlebury College, where she subsequently sat as a trustee and fellow for five years. Carolyn earned her Juris Doctor from the University of New Mexico School of Law in 2000. Prior to law school, Carolyn was a Teach for America Corps Member in Washington, D.C. She is a past-president and current board member of the New Mexico Defense Lawyers Association, Chair of the Women's Initiative Practice Group of ALFA International and actively involved in ALFA International's Transportation Practice Group. Carolyn is bilingual, AV rated by Martindale-Hubbell, has been included in Best Lawyers in America and named a Southwest Super Lawyer. She is also a passionate Yankee fan and proud baseball Mom!

**Pamela Reeves** is United States District Judge for the Eastern District Tennessee. Judge Reeves received a Bachelor of Arts degree, summa cum laude, in 1976, from the University of Tennessee. She received a Juris Doctor in 1979, from the George C. Taylor College of Law at the University of Tennessee. From 1979 to 2002, she worked in private practice. She then formed a firm in Knoxville where she practiced mediation and litigation concentrated in the area of employment and contract matters. On May 16, 2013, President Barack Obama nominated Reeves to serve as a United States District Judge of the United States District Court for the Eastern District of Tennessee. She received her judicial commission on March 7, 2014 and remains an Article III judge. From 1998 to 1999, she served as the first woman President of the Tennessee Bar Association.

**Matt Rengel** is Senior Counsel for YRC Worldwide Inc. ("YRCW") YRCW is the holding company for a portfolio of less-than-truckload (LTL) companies including YRC Freight, YRC Reimer, New Penn Motor Express, Holland, and Reddaway. Mr. Rengel is primarily responsible for managing the claim and subrogation portfolios for YRCW's fleet of approximately 14,000 tractors and 45,000 trailers. Immediately prior to joining YRCW, Mr. Rengel served for almost seven years as General Counsel to Capital Resources, LLC, a national commercial finance company focused on the captive and

independent insurance industry. Mr. Rengel began his career as an associate for a regional insurance defense firm in Kansas City and moved on to handle complex insurance and legal professional liability claims for both GE Insurance Solutions and SwissRe. Mr. Rengel received his Bachelor Degree in Secondary Education and Juris Doctor from the University of Missouri-Columbia. He is admitted to practice law in the states of Kansas and Missouri.

**Marygrace Schaeffer** is a vice president with DecisionQuest. She has developed trial strategies from a social science perspective for over twenty-five years. She has provided jury research and trial consulting on hundreds of civil and criminal cases across the country. Ms. Schaeffer's expertise includes overall trial strategy and theme development, mock trials, voir dire and jury selection, witness evaluation and preparation, shadow juries, post-trial interviews and visual communications.

**Jamie Schilling** is the Auto/General Liability Claims Supervisor for Cottingham & Butler's Claims Services. As an Auto/General Liability Claims Supervisor, his current duties include the timely investigation, evaluation, negotiation and resolution of assigned claims. Other duties include claim file management, adjuster training and development, adjuster supervision, and maintaining communications with clients, insurance companies, and umbrella carriers. Prior to joining CBCS, Jamie was a manager for seven years in the sales, risk control and inventory/receiving department of a large retailer. Jamie came to CBCS in December 2000 as an auto/general liability claims representative. He was promoted to supervisor in April 2004.

**Frederic V. Shoemaker** is managing partner of ALFA International's Boise, Idaho law firm Greener Burke Shoemaker Oberrecht P.A. Over his 30-plus year career in law, Mr. Shoemaker's practice has encompassed a broad array of legal areas including real estate, transportation, business, commercial law and pharmaceutical. He has extensive experience in both litigation

and transactional work in these and other practice areas. He is also the editor of this year's ALFA Transportation Compendium. He regularly consults for and provides guidance to clients in transportation, loss prevention, premises liability, personal injury and real estate matters. His litigation experience extends to construction, transportation, personal injury, medical malpractice defense, general business and eminent domain. He has also been the lead or co-lead trial counsel in transportation, lender liability, pharmaceutical product liability, construction defect, complex contract and lender liability suits. He has had significant experience in ADR and has served as a hearings officer for the state of Idaho, having successfully resolved onerous commercial claims and suits.

**Dirk E. Smith** completed his Ph.D. in 1993 at Purdue University, where his research area was vehicle dynamics and control. Dr. Smith continued his research and teaching in mechanical design and vehicle dynamics as an Assistant Professor at Louisiana State University. In 1997, Dr. Smith joined Rimkus and now is responsible for the Forensic Division. Dr. Smith's research, engineering, and consulting backgrounds have provided him with experience in machine design, vibration analysis, vehicle dynamics, accident reconstruction (including cars, trucks, commercial vehicles, motorcycles, bicycles, pedestrians, and construction vehicles), and event data recorders. He has also worked on product liability cases involving, vehicle systems, motorcycles, scaffolds, ladders, forklifts, aerial lifts and many different machine components.

**David J. Soldo** is a partner at ALFA International firm Morris James LLP, in Wilmington, Delaware. He focuses his practice on business contract disputes and defending personal injury claims. He represents both insured and self-insured companies in defending personal injury complex tort matters and wrongful death actions, including premises liability, motor vehicle, and products liability claims. He also represents companies in property damage and contract claims. He earned his J.D., cum laude, from Widener University Delaware Law School, and his L.L.M. in Trial Advocacy, with honors, from Temple

University. He is a former Chair and current Council Member of the Delaware State Bar Association Litigation Section. He served as a Chair of the Communications Committee for the Combined Campaign for Justice, which helps raise moneys to provide free legal services to low income individuals in Delaware. He was named one of SuperLawyers' Delaware Rising Stars® in 2012 and a "Top Lawyer" by Delaware Today Magazine in 2014 and 2015. He is AV rated by Martindale Hubbell. He is a member of the Richard S. Rodney Inn of Court and the American Bar Association, Business Law Section and Litigation Section. He currently serves as Chair of the Delaware Superior Court Rules Committee. He also serves as an adjunct faculty member for the National Institute for Trial Advocacy. In 2015, he founded the MOT Charter High School Mock Trial team and continues to serve as the Head Coach.

**Kara Trouslot Stubbs** is a Member in the Kansas City ALFA International law firm of Baker Sterchi Cowden & Rice, L.L.C., where her civil litigation practice is primarily focused on the defense of product liability matters, including the defense of manufacturers of medical devices, pharmaceutical products, construction equipment, children's products, commercial grade fireworks, diacetyl-containing products, and various consumer products. Her practice also includes general personal injury, commercial litigation, employment, and consumer fraud. She has served as national and regional counsel to various clients in mass tort litigation. She is a member of the Kansas, Missouri, and American Bar Associations, International Association of Defense Counsel, and DRI. She is a frequent lecturer and author on issues related to product liability litigation. She currently serves as the Vice Chair to the Board of Directors of ALFA International. She received her B.A. from the University of Kansas in 1989 and her J.D. from the University of Kansas in 1992. Prior to joining the firm she served as law clerk to the Honorable Thomas C. Clark of the Circuit Court of Jackson County, Missouri.

**Joseph R. Swift** is a shareholder of the St. Louis, Missouri ALFA International law firm of Brown & James, P.C. He is a graduate of Luther College (B.A. 1984 cum laude) and Creighton University School of Law. (J.D. 1987 cum laude). Mr. Swift's practice emphasizes transportation cases and product liability cases. He is a frequent lecturer on transportation law to various industry groups. He has firsthand experience in driving, he drove a dynamite truck in college and law school. He is a long standing member of the ALFA International Transportation Practice Group Steering Committee and is has Chaired the Transportation group. He is also active in the ALFA International Product Liability Group. He has served on the ALFA International Board of Directors. He has a busy trial practice and has tried over sixty-five trials to verdict.

**John R. Tarpley** is a shareholder residing in the Nashville office of Lewis, Thomason, King, Krieg & Waldrop, PC. John has practiced in Nashville since graduating from the University Of Tennessee College Of Law. He joined the firm in 1989 after clerking with an appellate judge and serving as an Assistant Attorney General for the State of Tennessee. He is a leader in the firm's Commercial Transportation and Complex Litigation Practice Group. As a certified mediator, he is called on a regular basis to mediate and arbitrate a wide range of disputes. He has been inducted into the Tennessee Academy of Mediators. In addition, John is a former president of the Tennessee Bar Association, the Nashville Bar Foundation and of the American Bar Association's Tort, Trial and Insurance Practice Section. He also is a former chair of the Board of Editors of the ABA Journal. Likewise, he is a member of the ABA's Standing Committee on the Federal Judiciary, which conducts evaluations of all nominees for federal judgeships. He is active in the community and formerly served as the president of the Music City Chapter of the March of Dimes and as a member of the leadership team of Leadership Nashville. John is a former Transportation Practice Group Chair for ALFA International.

**Trevor Uffelman** is General Counsel, Chief Claims Officer, and Corporate Secretary for the American Trucking and Transportation Insurance Company, a Risk Retention Group headquartered in Missoula, Montana providing liability insurance to mid and large fleet motor carriers. In this role, Mr. Uffelman oversees the company's claims operations and legal affairs, which has him involved in an array of corporate, contract, insurance, and reinsurance matters. Prior to joining ATTIC, Mr. Uffelman was the General Counsel for Watkins and Shepard Trucking, Inc., a 1200 employee transportation company based in Missoula and Helena, Montana. Before that, he spent many years litigating complex tort, commercial, insurance coverage, and employment cases. He has tried a number of cases to verdict.

**Melissa Woitalewicz**, AIC-M, is the Workers' Compensation Manager for Crete Carrier Corporation, a National Over the Road Transportation Company. Due to the extensive penetration of Crete Carrier Corporation across the forty-eight continental United States, her experience is heavily influenced by multi-jurisdictional claims analysis. She is also very involved with Nebraskans for Workers' Compensation Equity and Fairness, an organization that focuses on reforming and protecting the workers' compensation system in Nebraska. Melissa also serves as the President of Kids' Chance of Nebraska, an organization that raises funds to provide scholarships to children of severely or fatally injured workers. In September 2016, Melissa was appointed to the Nebraska Workers' Compensation Court Judicial Nominating Commission, which is responsible for nominating judicial candidates to the Governor for review when vacancies occur. Prior to joining Crete Carrier Corporation, Melissa was a Multi-Jurisdictional Supervisor at a nationwide workers' compensation carrier. She holds a BA of Political Science from the University of Missouri-Columbia.

## GENERAL INFORMATION

### MEETING LOCATION

The Greenbrier  
300 W Main Street  
White Sulphur Springs, WV 24986  
Tel: (844) 837-2466  
www.greenbrier.com

### REGISTRATION

Please register using the link in the email invitation from ALFA International Headquarters.

ATTENDANCE IS OPEN ONLY TO MEMBERS OF ALFA INTERNATIONAL AND THEIR INVITED GUESTS AND IS LIMITED TO AGES 21+.

### ATTIRE

The attire for the educational sessions throughout the conference, and the Wednesday and Thursday dinners, is business casual. Both evening events are outdoors so a sweater or jacket is recommended. The optional Friday dinner is at a mountain lodge so the attire is casual and jeans are encouraged for this indoor/outdoor event. Please note that tank tops, cut-offs, short shorts, sweatpants, men's hats and baseball caps are not permitted at any of the dining venues at the Greenbrier. Jackets are required for gentlemen after 7:00 p.m. in the Casino Club.

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### SEMINAR CONTACT

Stephanie Blankenship  
sblankenship@alfainternational.com



Stay connected with ALFA International



980 N. Michigan Ave.  
Suite 1180  
Chicago, IL 60611

Tel: (312) 642-ALFA (2532)  
Fax: (312) 642-5346  
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