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Navigating The Coming Trends And Issues In The Hospitality And Retail Industries And Providing Directions For Success 2018 HOSPITALITY & RETAIL LAW PRACTICE GROUP SEMINAR

January 17-19, 2018 Casa Marina, A Waldorf Astoria Resort Key West, Florida

www.alfainternational.com

## **PROGRAM LEADERSHIP**

#### Gary A. Bague

Chair, ALFA International Board of Directors HAIGHT BROWN & BONESTEEL LLP Los Angeles, California

#### Christopher A. Page

Chair, Hospitality & Retail Law Practice Group YOUNG MOORE AND HENDERSON P.A. Raleigh, North Carolina

Robert J. Comfort Vice-Chair, Hospitality & Retail Law Practice Group JOHNSON & BELL, LTD. Chicago, Illinois

#### Mackenzie Monaco

Program Chair, 2018 Hospitality & Retail Law Practice Group Seminar CARTER CONBOY Albany, New York

#### Lance G. Eberhart

Chair Emeritus, Hospitality & Retail Law Practice Group HALL & EVANS, L.L.C. Denver, Colorado

#### Melanie R. Cheairs

Marketing Chair, Hospitality & Retail Law Practice Group LORANCE & THOMPSON, P.C. Houston, Texas

#### Gary H. Hunter

Course Book Editor, 2018 Hospitality & Retail Law Practice Group Seminar GERMAN, GALLAGHER & MURTAGH, P.C. Philadelphia, Pennsylvania

#### Jonathan Crook

Compendium Editor, 2018 Hospitality & Retail Law Practice Group Seminar YOUNG MOORE AND HENDERSON P.A. Raleigh, North Carolina

# DOES ANYBODY HAVE A MAP?

Navigating The Coming Trends And Issues In The Hospitality And Retail Industries And Providing Directions For Success

# 2018 HOSPITALITY & RETAIL LAW PRACTICE GROUP SEMINAR

## January 17-19, 2018 Casa Marina, A Waldorf Astoria Resort Key West, Florida

Anticipating changes in the industry and planning for them sets your business up for success, and will give you a step up on your competition in our current fierce business climate. As business leaders, it is important to identify trends and upcoming issues, and to develop strategies to either capitalize on them or neutralize them. This seminar will provide updates and advice on timely issues involving the management of the talent within your team, fighting the fights that are necessary, both in business and on the liability front, and dealing with regulatory and statutory changes which impact how your business is run.

An ounce of prevention is worth a pound of curej
Ben Franklin

Key West provides the perfect escape to the Southernmost Point that so many of us need in the depths of the winter, to take a break from our regularly scheduled programming and enjoy the tropical hospitality and get lost in the natural beauty and breathtaking sunsets. Our conference attendees will have the opportunity to learn from and network with the best counsel and claims professionals in the business, all the while discovering why President Harry Truman, relaxing in his Winter White House. once wrote "I've a notion to move the capital to Key West and just stay."

#### Mackenzie Monaco

Program Chair, 2018 Hospitality & Retail Law Practice Group Seminar CARTER CONBOY Albany, New York



# **ALL ABOUT CASA MARINA**

Enjoy luxury resort recreation and relaxation at the legendary Casa Marina Key West, A Waldorf Astoria Resort. Nestled along the southern edge of the island—overlooking more than 1,100 feet of beach reserved exclusively for hotel guests—these Key West accommodations provide an elegant yet refreshingly simple hideaway for travelers. Listed in the National Register for Historic Places, the landmark Casa Marina Key West has attracted generations of business tycoons, artists, and dignitaries for nearly a century. Casa Marina Key West is located 2 miles or 7 minutes from Key West International Airport. Travel by taxi cab is suggested from the airport to the hotel. Casa Marina is 150 miles or approximately 3.5 hours from Miami International Airport. Travel by rental car is recommended from Miami International Airport.



# WEDNESDAY, JANUARY 17, 2018

#### 3:00 p.m. – 6:30 p.m.

EARLY REGISTRATION & HOSPITALITY

Grand Ballroom Patio

3:00 p.m. – 5:00 p.m.

FACULTY REHEARSAL Grand Ballroom

4:00 p.m. – 5:00 p.m.

CLIENT ADVISORY BOARD MEETING Big Pine

biy Fine

5:00 p.m. – 5:30 p.m.

ALL ATTORNEY MEETING

Fiesta



Women's Initiative Practice Group Liaison GENTRY LOCKE



6:30 p.m. – 9:30 p.m. WELCOMIE TO KEY WEST'S COCKTAIL RECEPTION & BUFFET DINNER

East Beach

Welcome to Casa Marina Key West! On the opening night of the seminar we welcome all attendees to join us on the East Beach for our Welcome Cocktail Reception and Dinner. Mingle with your colleagues where lush green lawns meet the Atlantic surf.

# THURSDAY, JANUARY 18, 2018

#### 7:00 a.m. - 8:00 a.m.

**BREAKFAST BUFFET** 

Sun Sun Patio

8:00 a.m. - 12:30 p.m.

PROGRAM SESSIONS

Grand Ballroom

8:00 a.m. - 8:15 a.m.

# WELCOME & INTRODUCTORY REMARKS

#### Gary A. Bague

Chair, ALFA International Board of Directors HAIGHT BROWN & BONESTEEL LLP Los Angeles, California

Christopher A. Page Chair, Hospitality & Retail

*Law Practice Group* YOUNG MOORE AND HENDERSON P.A. Raleigh, North Carolina

#### Mackenzie Monaco

Program Chair, 2018 Hospitality & Retail Law Practice Group Seminar CARTER CONBOY Albany, New York

## 8:15 a.m. -9:15 a.m.

## **OPENING SESSION**

# JURORS USE OF SOCIAL MEDIA—ADDRESSING YOUR ONLINE PROFILE IN LIGHT OF WHAT A "GOOGLE" SEARCH WOULD UNCOVER

These days trial lawyers must concern themselves with more than the background and biases of their potential jurors during voir dire. With the ever-expanding world of social media and the internet, counsel needs to be aware of the information jurors may try to seek out themselves (no matter how much we admonish them not to) about the parties in a case. Whether from a Google search, online news sources, or social media, companies and their counsel must be aware of what information is out there about a company and how jurors are using that information to frame their opinions about a case before opening statements even begin. This panel will bring you up to speed on current online and social media trends and what companies and counsel alike are doing to manage the information out there and use it to their advantage at trial.

#### **Catherine Huff**

*Moderator* GENTRY LOCKE Roanoke, Virginia

#### David Campbell Senior Counsel

BIG LOTS STORE Columbus, Ohio

#### Mark Heilig

Vice President, Corporate Counsel BLOOMIN' BRANDS Tampa, Florida

#### Keith Rozanski

HAIGHT BROWN & BONESTEEL LLP Los Angeles, California

## 9:15 a.m. – 9:30 a.m.

BREAK

#### 9:30 a.m. - 10:30 a.m.

# IF YOU COULD ONLY READ MY MIND LOVE... WHAT A TALE MY THOUGHTS COULD TELL

In today's ever changing world, both clients and attorneys are forced to keep current on constantly changing issues and problems that confront them every day. Both face pressures that is often for the other to forget. So how do we best maximize that working relationship between each other? What does the client want from their attorney? What are some best practices that in-house counsel can give to their law firm partners? What do law firms want from their in-house counsel? How do both clients and attorney struggle with keeping all the balls in the air? This panel is designed to take a deep dive into how clients and attorneys can communicate better to become even more valuable partners.

#### Melanie R. Cheairs

Moderator

LORANCE & THOMPSON, P.C. Houston, Texas

#### **Cynthia Kolb**

Vice President of Specialty Property & Casualty Claims ONEBEACON INSURANCE GROUP Plymouth, Minnesota

#### Erik Lindseth

Senior Vice President and General Counsel LIFE TIME FITNESS, INC. Chanhassen, Minnesota

#### Vic Marmo

Senior Director of Global Claims MARRIOTT VACATIONS WORLDWIDE Washington, D.C.

#### Mike Archie

*Vice President and Department Manager Claims* XL CATLIN Exton, Pennsylvania

## Benjamin W. Jones

LEWIS THOMASON Knoxville, Tennessee

#### 10:30 a.m. - 11:15 a.m.

# ETHICS OF DIVERSITY—ABA ADOPTS NEW ANTI-DISCRIMINATION RULE—HOW DOES THIS IMPACT THE PRACTICE?

Lack of diversity in law firms continues to be a focus of conversation and frustration among in-house counsel. Similarly, law firms lament the difficulties of recruiting and retaining diverse talent as client demand heats up for teams reflecting inclusive hiring practices. This panel will discuss the current state of diversity and inclusion initiatives in the legal industry, and concrete strategies for (finally) moving the needle. The panel will also tackle the ethical dilemmas the issue can present, including the 2016 changes to the ABA Model Rules and CLE diversity requirements, the application of ethical hiring practices, and the latest research on implicit bias.

#### **Carolyn Ramos**

Moderator

#### BUTT THORNTON & BAEHR PC Albuquerque, New Mexico

#### Lillian Kirstein

Deputy General Counsel 7-ELEVEN Dallas, Texas

## Sheryl Garland

Vice President, Senior Counsel NORDSTROM Seattle, Washington

#### **Ashley Kisner**

STRASBURGER & PRICE, LLP Dallas, Texas

#### 11:15 a.m. - 11:30 a.m.

#### BREAK

#### 11:30 a.m. - 12:30 p.m.

# HOT EMPLOYMENT LAW TOPICS—THE MORE THINGS CHANGE, THE MORE THINGS...

Have changes at the top really changed the employment law landscape? Yes and no. This panel will provide practical and useful insights regarding the current employment law issues including class action waivers in employment arbitration agreements and the never ending love affair between the EEOC and the ADA. What else currently (or is projected to) keeps this panel busy with job security—wage and hour issues, racial tensions, increase in pregnancy related claims, Affordable Care Act, sexual orientation, and medical marijuana and the ADA?

#### Paul Klockenbrink

*Moderator* GENTRY LOCKE Roanoke, Virginia

#### Tamara DeWild

Associate General Counsel/ Director of Legal Services O'REILLY AUTOPARTS Springfield, Missouri

#### Todd Fulks

Associate General Counsel CLAYTON HOMES Knoxville, Tennessee

Schaun D. Henry MCNEES WALLACE & NURICK LLC Harrisburg, Pennsylvania

#### 12:30 p.m. – 1:30 p.m.

## LUNCH

Lobby Patio and Grand Ballroom Patio

## 1:30 p.m. – 5:30 p.m.

#### **OPTIONAL ACTIVITIES**

See attached document for optional activity choices. *Prior Registration is required.* 





# FRIDAY, JANUARY 19, 2018

## 7:00 a.m. - 8:00 a.m.

BREAKFAST BUFFET

Sun Sun Patio

#### 8:00 a.m. – 12:30 p.m.

#### **PROGRAM SESSIONS**

Grand Ballroom

8:00 a.m. - 9:00 a.m.

# PRIMAL FEAR

Plaintiff's increasingly play on jurors' primitive instincts to manipulate them into delivering nuclear verdicts. This reptile focus plays on jurors' fear, safety and trying to convince the jurors they are there to help keep the community be safe. This attack begins long before trial starts, however, and is built from the filing of the complaint and throughout the discovery process. We need to be prepared to defend against this popular and expanding plaintiff's approach. This session will discuss how plaintiffs attempt to build this case for trial, including practical issues in depositions of corporate employees and defense against this reptile attack.

## Lance G. Eberhart

*Moderator* HALL & EVANS, L.L.C. Denver, Colorado

Heather Anderson Senior Corporate Counsel BEST BUY San Diego, California

Matt Friend Vice President of Risk Management STONEBRIDGE COMPANIES Centennial, Colorado

Steven Levine Director of Risk and Crisis Management RED ROBIN INTERNATIONAL Denver, Colorado

**Dean M. Arruebarrena** LEAKE & ANDERSSON, L.L.P. New Orleans, Louisiana

## 9:00 a.m. – 9:15 a.m.

BREAK

9:15 a.m. - 11:00 a.m.

**BREAKOUT SESSIONS (PLEASE CHOOSE 2)** 

9:15 a.m. - 10:00 a.m.

## **BREAKOUT SESSIONS – GROUP 1**

(Attendees Choose One Option)

**1**.

## REGULATORY AND CASE LAW UPDATE ON BEVERAGE ALCOHOL LAW

This panel will present the most important regulatory and case law updates impacting beverage alcohol licensees around the country. For those hospitality clients who rely on obtaining and maintaining beverage alcohol licenses for success in their businesses, this session is not to be missed.

## Alan Easterly

Moderator LEITNER, WILLIAMS, DOOLEY & NAPOLITAN, PLLC Chattan<u>ooga, Tennessee</u>

## Kim Hillman

*V.P. and General Counsel* THE WINEBOW GROUP Richmond, Virginia

#### **Steven Velardi** Claims Counsel for Casualty Claims

Casualty Claims NAVIGATORS CLAIMS Stamford, Connecticut

Kimberly A. Selemba MCNEES WALLACE & NURICK LLC Harrisburg, Pennsylvania



## THE EXPANDING SCOPE OF VICARIOUS LIABILITY FOR FRANCHISORS/ FRANCHISEES

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This session will explore the evolution of vicarious liability involved in the franchisorfranchisee relationship. Panelists will discuss the impact of jurisdictions' use of the "right of control" test and "instrumentality rule." Panelists will also address recent treatment by the NLRB of "joint employer" status. Finally, the session will discuss practice tips and suggestions regarding indemnification and contracting for potential shared risk.

#### Adam J. Russ Moderator FRANTZ WARD LLP Cleveland, Ohio

Jay Gates Director of Risk Management RMH FRANCHISE HOLDING, INC. Lincoln, Nebraska

Coleman T. Lechner Vice President, Legal WYNDHAM WORLDWIDE New York, New York

Andrea Snowden BAYLOR, EVNEN, CURTISS, GRIMIT & WITT, LLP Lincoln, Nebraska

# C.

## IMPACT OF INCREASINGLY RESTRICTIONIST IMMIGRATION POLICIES ON THE HOSPITALITY/ RETAIL SECTOR

The Trump administration has made restrictive immigration policies and increased enforcement the centerpiece of its domestic policy. Have any of those policies trickled down to impact the hospitality/retail sector in any appreciable way, positively or negatively? We will have an open dialogue with clients active in these industries about the areas, if any, that would not likely be impacted and the areas, if any, that would be impacted and the consequences of such an impact.

Helen L. Konrad Moderator MCCANDLISH HOLTON MORRIS Richmond, Virginia

James A. Essey President/Chief Executive Officer THE TEMPOSITIONS GROUP OF COMPANIES New York, New York

**Donna Wanser** *Vice President of Legal* PANDA EXPRESS Rosemead, California

Tamara Nelson MERRICK, HOFSTEDT & LINDSEY, P.S. Seattle, Washington



#### 10:00 a.m. - 10:15 a.m.

#### BREAK

10:15 a.m. - 11:00 a.m.

#### BREAKOUT SESSIONS-GROUP 2

(Repeat of Group 1– Attendees Choose a Second Option)

#### 11:00 a.m. - 11:15 a.m.

BREAK

#### 11:15 a.m. - 12:15 p.m.

# WHAT YOU NEED TO KNOW NOW! PREVALENT TRENDS AND UP-TO-DATE DEVELOPMENTS IN PREMISES LIABILITY LAW

Hear from a panel of two clients and two ALFA International trial attorneys on current and prevalent developments in premises liability law affecting the hospitality and retail industries. Join us for a fast-paced look at recent cases from around the country that are impacting the way clients do business and manage risk.

#### Joseph M. Moore

*Moderator* MCCANDLISH HOLTON MORRIS Richmond, Virginia

Rob Behnke Director of Risk Management CRACKER BARREL Nashville, Tennessee **Eric Cotton** Deputy General Counsel DDR CORP. Beachwood, Ohio Jeaneen Johnson SEMMES, BOWEN & SEMMES Baltimore, Maryland

#### 12:15 p.m. - 12:30 p.m.

CLOSING REMARKS & ADJOURNMENT

#### 12:30 p.m. - 1:30 p.m.

LUNCH BUFFET Lobby Patio and Grand Ballroom Patio

#### 1:30 p.m. – 10:00 p.m.

#### OPTIONAL FRIDAY ACTIVITIES

If you are staying over on Friday evening, please see the attached document for optional activity choices. **Prior Registration is required**.

# WHAT IS ALFA INTERNATIONAL?

ALFA International is the premier network of independent law firms. Founded in 1980, ALFA International is the first and continues to be one of the largest and strongest legal networks. We have 150 member firms throughout the world. Our 80 U.S. firms represent 95 of the 100 largest metropolitan areas. Our 70 international firms are located throughout Europe, Asia, Australia/New Zealand, Africa, Canada, Mexico and South America.

ALFA International's mission is to provide high quality, cost efficient legal services wherever our clients need them. The ALFA International model enables our members to use their local expertise to deliver highly effective legal solutions, often drawing upon the collective wisdom and experience of other member firms. ALFA International clients benefit from a geographically comprehensive network of exceptional law firms and accomplished trial and business counsel. Our member firms meet high standards to be part of the ALFA International network and are well respected by their peers in the legal and business community.



# **FACULTY BIOS**

Heather Anderson is in-house employment counsel with Best Buy, a fortune 100 company with 150,000+ employees. In her work, Ms. Anderson counsels and trains human resources and management on all aspects of federal and state employment laws, and manages litigation and claims throughout the U.S. Ms. Anderson places a high value on proactively identifying and strategically mitigating employment law risks. Ms. Anderson began her career with Best Buy at its corporate headquarters in Minnesota in 1998 and relocated to San Diego in 2005, allowing for a unique focus on California law and representation of Best Buy's West Coast operations and subsidiaries.

Dean Arruebarrena is a principal partner with the ALFA International firm of Leake & Andersson in New Orleans, Louisiana. Since 1996. Dean has maintained an active litigation practice in all Louisiana state and federal courts. He is admitted to all Louisiana state courts, the U.S. District Courts for the Eastern, Middle and Western Districts of Louisiana and the U.S. Fifth Circuit Court of Appeals. His practice areas are varied and include premises liability, workers' compensation, casualty and insurance. Dean's professional affiliations include the Louisiana Association of Defense Counsel. New Orleans Bar Association and New Orleans Association of Defense Counsel. He is also Leake & Andersson's primary liaison with the New Orleans Pro Bono Project and devotes several hours each year to Pro Bono causes. Dean is a 1993 cum laude graduate of Loyola University New Orleans, where he received the Bank of Louisiana award for the outstanding Economics graduate, and a 1996 graduate of Loyola University New Orleans Law School.

Gary A. Bague is a partner at the ALFA International firm Haight, Brown & Bonesteel LLP in Los Angeles, joining the firm after graduating from U.C. Hastings College of the Law. He has served as chair of the firm's Risk Management and Insurance Law Department. Mr. Bague has extensive experience representing contractors, product manufacturers and suppliers, insurance carriers, brokers, and agents with regard to coverage and liability issues in litigation. Mr. Bague has served as a panelist for California's Continuing Education of the Bar (CEB) on insurance coverage topics, is a contributing author for the book, Causes of Action, Insurance Chapter, by James Publishing, and has served as chair of ALFA International's Construction Practice Group, and as editor of ALFA International's Construction and Insurance Practice Groups' compendiums. He currently serves as Chair of ALFA International's Board of Directors.

Rob Behnke is the Director of Risk Management for Cracker Barrel Old Country Store, Inc. Cracker Barrel operates 645 locations in 44 states, has over 75,000 employees and serves over 600,000 guests every day. He is responsible for all lines of insurance purchasing, claims management, OSHA issues, loss forecasting and budgeting for all risk management issues at Cracker Barrel. Prior to Cracker Barrel, Rob worked as a Workers Compensation Supervisor at HCA in Nashville, one of the largest for-profit hospital companies in the United States. He developed his claims experience when he worked as a multi-line claims adjuster at Liberty Mutual Insurance Company for seven years. He received a degree in Finance from the University of Tennessee in 1990 and completed his Chartered Property Casualty Underwriter (CPCU) designation in 2001. Rob is the Chair of the Tennessee Self Insurers Association and is a vice-president of the Cumberland RIMS organization in Middle Tennessee. He also was appointed by the Administrator of the Bureau of Tennessee Workers Compensation to the Tennessee Medical Advisory Committee in 2013.

Melanie Cheairs is a partner at the Houston, Texas ALFA International firm of Lorance & Thompson P.C. Melanie's trial practice focuses on defending her clients in the Hospitality, Retail and Transportation industries against injury and commercial loss, resulting from Dram Shop Liability, Premises and Security failures, and Product Liability claims and includes employment and commercial business disputes. Melanie is actively involved in ALFA International, where she is an ALFA International Board Member and served as the Program Chair of the 2016 International Client Seminar. She also serves on the Steering Committee of the Transportation, Hospitality & Retail and Women's Initiative Practice Groups. She is a Member of the National Restaurant and Retail Defense Association, and the Claims Litigation Management Alliance, and the National Association of Professional Women. Melanie is a frequent author and speaker on issues related to Dram Shop Liability, and Trucking Liability. Following a career at Texas A&M as an NCAA All-American Swimmer, Melanie received her Juris Doctor from South Texas College of Law. She is a Fellow with the Texas Bar Foundation. She is the immediate Past President of the Texas A&M Women's Former Students' Network.

Robert J. Comfort is a shareholder with the ALFA International law firm of Johnson & Bell, Ltd. in Chicago, Illinois where he concentrates his practice in hospitality law, retail liability, premises liability and general negligence with a focus on defending personal injury matters. His legal career includes representation of an international hotel chain in all matters from premises liability to wrongful death. He is a member of the Illinois Association of Defense Trial Counsel, the Trial Lawyers Club of Chicago as well as the American Bar Association, Illinois State Bar Association and Chicago Bar Association. Mr. Comfort is a graduate of Santa Clara University (1983) and the University of Notre Dame School of Law (1986). He is currently the Vice Chair of the ALFA International Hospitality & Retail Law Practice Group.

**Eric Cotton** serves as deputy general counsel & corporate compliance officer for DDR Corp., a publicly traded real estate investment trust based in Cleveland, Ohio, where he oversees the company's litigation, risk management and compliance matters and provides legal support for its operations. Eric was previously general counsel for Equivest Finance, Inc., a publicly traded real estate development and finance business based in Syracuse, N.Y. He has also held positions in the legal departments of the Pyramid Companies and the Edward J. DeBartolo Corporation.

Jonathan L. Crook practices with the ALFA International Raleigh, NC firm Young Moore and Henderson, P.A. on the firm's litigation team. His practice focuses on employment law, insurance coverage analysis, and business litigation. Jonathan joined the firm as an associate in 2015 after completing judicial clerkships with Judge Robert C. Hunter and Judge Lucy N. Inman at the North Carolina Court of Appeals. Jonathan graduated magna cum laude from Elon University School of Law, where he served as an editor for the Elon Law Review, Jonathan is a native of Wilson, North Carolina. He earned undergraduate degrees in Political Science and Journalism from the University of North Carolina at Chapel Hill in 2010. Outside of his law practice, Jonathan enjoys music, cooking, and playing tennis.

Tamara F. de Wild is Associate General Counsel and Director of Legal Services for O'Reilly Automotive Stores, Inc. d/b/a O'Reilly Auto Parts and its subsidiaries. O'Reilly Auto Parts (ORLY) is a retailer of aftermarket automotive parts, tools, supplies, equipment, and accessories based in Springfield, Missouri. At O'Reilly, Ms. de Wild counsels Human Resources and management on labor and employment related issues including ADA, FMLA, Title VII, ADEA, wage and hour issues, severance matters, noncompete and nonsolicitation agreements, labor relations/union avoidance, and other employment related

matters; reviews and responds to complaints and charges filed with the EEOC and state agencies; coordinates with Human Resources in responding to wage claims; manages and coordinates the defense of all employment related litigation with outside counsel; manages and coordinates the defense of unfair labor practice charges filed with the NLRB; works with Human Resources and operations representatives in the negotiation of collective bargaining agreements; and works with Human Resources and other departments in developing, implementing, and updating employment policies, procedures, and practices and training materials relating to the same. In addition, Ms. de Wild provides support to the General Counsel and Vice President of Legal Services on corporate governance issues. Prior to joining O'Reilly, Ms. de Wild was in private practice for 13 years, most recently at Lathrop & Gage in Springfield, Missouri. Ms. de Wild received her undergraduate degree from Drury University and her J.D. from Wake Forest University School of Law.

Alan B. Easterly is a Member of the ALFA International law firm of Leitner, Williams, Dooley & Napolitan, PLLC. He practices out of its Chattanooga, Tennessee, office. His practice concentrates in transportation, products liability, complex/mass torts, insurance, premises liability, auto liability, construction, and general negligence matters. He has managed, tried or otherwise successfully defended significant product liability, transportation, toxic tort, and complex tort cases, among others. Mr. Easterly is a Martindale Hubbell AV-rated attorney, the highest available rating for professional abilities and ethics, and is listed in "Best Lawyers in America." He is a Rule 31 Listed Mediator in the State of Tennessee. He is active in the ALFA International Transportation. Hospitality. and Products Liability and Complex Torts Practice Groups. He received his BA from the University of Tennessee in 1985, and his J.D. from the University of Memphis in 1988.

Lance G. Eberhart is Chief Executive Officer at the ALFA International law firm Hall & Evans, LLC, Mr. Eberhart practices in the area of complex civil litigation handling the defense of a full range of property and casualty matters including matters directly affecting the Hospitality Industry. Prior to joining Hall & Evans Mr. Eberhart had significant trial and appellate experience in the field of criminal defense. Mr. Eberhart is in numerous professional organizations and is a member of both the ALFA International Hospitality & Retail and Transportation Steering Committees. He is the 2016 ALFA International Hospitality & Retail Law Practice Group Chair. Mr. Eberhart is a graduate of the Washington University School of Law.

James A. Essey is President/CEO of The TemPositions Group of Companies, one of the nation's largest regional staffing firms. The company offer staffing in the Office Support, Education, Health Care, Technology, Creative, Legal, Accounting and Finance and Hospitality sectors. Hospitality is one of the Company's largest segments employing over 1,000 people annually in wait and bar staff and back-ofthe-house food preparation roles. They work with numerous corporate dining facilities, colleges and universities, caterers and hotel/ banquet facilities in the New York Tri-State and Northern California markets. They also provide dietary aides and other food service workers to 11 NYC hospitals. The company has differentiated itself through its use of technology to make the entire staffing process easier and more efficient. Customers can place orders online, selecting from a list of candidates who have worked with them before or requesting new candidates. The system automatically contacts requested individuals and confirms them into the job in seconds. Time is tracked electronically and invoices can be self-printed immediately following an event, to improve cost accounting. In 2004, Jim was elected Chairman of the American Staffing Association (ASA), the industry's national trade association. He now serves as Chairman of the ASA Legal/ Legislative Committee. Jim received his BA from Trinity College (CT), a General Course Degree from the London School of Economics and Political Science, and an MBA from Harvard University. He also holds a CSP credential from the ASA through a program he helped create.

Matt Friend is Vice President of Risk Management for Stonebridge Companies, a privately owned, innovative hotel owner, operator and developer headquartered near Denver, Colorado. Its diverse listing of properties includes select-service, extendedstay, midscale and full-service hotels in markets throughout the U.S. Mr. Friend has over 25 years of experience in the hospitality industry and leads the company's risk management strategy, negotiates insurance programs, manages claims and is responsible for compliance and loss prevention programs. He is past President of the Rocky Mountain Chapter of Risk and Insurance Management Society (RIMS) Board of Directors, is an Affiliate Faculty at Regis University, College of Business and Economics, and frequently lectures at the University of Colorado, Denver and Metropolitan State University of Denver. He earned his Master of Science in Management from Regis University and his Senior Professional in Human Resource (SPHR) certification.

**Todd L. Fulks** is Associate General Counsel for the Clayton Homes Companies in Maryville, Tennessee. Mr. Fulks has managed litigation for

over twelve years for Clayton Homes, a large, multi-state housing company. The Company's litigation covers numerous substantive areas of law and levels of exposure. Prior to that time, Mr. Fulks worked for three years in a large, private firm and spent one year in the Office of the General Counsel for the Tennessee Valley Authority in Knoxville, TN. The Clayton Home Companies together make up a vertically integrated manufactured housing, modular, and site built home builder. Clayton Homes has helped people buy manufactured homes since 1934, building more than 1.5 million homes and winning multiple awards for design and construction. The Clayton Homes Companies build, sell, finance, and insure manufactured, modular, and site built homes as well as relocatable commercial and educational buildings. Clayton has over 15,000 team members, 39 home building facilities and more than 1,200 company-owned and independent home centers. In the last two years, Clayton has acquired site-built builders in Birmingham, Atlanta, Kansas City, Nashville, Denver, and Salt Lake City, making it one of the nation's largest site built builders. Through its financial services operations, Clayton Homes also finances more than 325,000 customers and insures 160,000 families. Clayton Homes also owns and operates 18 subdivisions. In 2003, Warren Buffett and Berkshire-Hathaway, Inc. acquired Clayton Homes.

Sheryl Garland is Vice President and Senior Counsel in the Risk Management Department at Nordstrom, Inc. one of the nation's leading fashion specialty retailers with 225 stores in 29 states. Nordstrom is self-insured and self-administered and Sheryl is responsible for managing claims and litigation on all lines of business including employment, premise, intellectual property and general business and commercial litigation. Sheryl also chairs the National Retail Federation's Committee on Employment Law. Prior to moving in house, Sheryl was one of Nordstrom's outside litigation attorneys. She also worked on the sales floor at Nordstrom for over 8 years.

Jay Gates is the Director of Risk Management for RMH Franchise Holdings, the second largest Applebee's franchisee in the country with 176 locations in 15 states. Focusing on enterprise risk management, loss prevention, claims management, crisis response, actuarial reporting and loss reserves. Jay has obtained CPCU, AIC and ARM designations from the Insurance Institutes and is also responsible for all litigation and safety programs for RMH. Previously, Jay served in several leadership roles at Sedgwick CMS for eleven years.

Mark Heilig is the a Vice President, Corporate Counsel Labor & Employment of Bloomin'



Brands, Inc. (NASDAQ:BLMN), one of the world's largest casual dining companies with approximately 100,000 Team Members and close to 1,500 restaurants throughout 48 states, Puerto Rico, Guam and 20 countries. Mr. Heilig oversees BBI's compliance with all domestic employment law and oversees the company's litigation strategy. Prior to joining BBI in February, 2016, Mr. Heilig was a Partner at Thompson, Sizemore, Gonzalez, & Hearing, P.A. in Tampa, Florida where he represented employers in litigation nationwide. A native of Tampa, Florida, Mr. Heilig received his B.A. from Ithaca College in 2003 and his Juris Doctor from The Florida State University, College of Law in 2006.

Schaun D. Henry is a partner of the Harrisburg, Pennsylvania ALFA International law firm of McNees, Wallace & Nurick LLC., where he provides representation and counseling to employers on a wide range of federal, state, and local labor and employment matters. He defends employers in Federal and state employment litigation matters and provides guidance for employers on unfair labor practices and other labor relations issues, as well as providing representation for employers at labor arbitrations and negotiations. Mr. Henry is intimately familiar with employer compliance issues and provides fell service assistance with vexing requirements like Affirmative Action Plans and Planning. He has lectured extensively on many of these topics and has conducted training sessions for human resources professionals as well. Before undertaking the practice of law, Mr. Henry served in the Armed Forces, concluding his service as a major in the United States Army Special Forces. He is a graduate of West Chester University and the Dickinson School of Law.

Kimberly Hillman is Vice President and General Counsel of The Winebow Group headquarter in New York City and Richmond, Virginia. Prior to joining The Winebow Group, Ms. Hillman spent 16 years in private practice as Senior Counsel at a Richmond law firm. Ms. Hillman earned her undergraduate degree from the Virginia Commonwealth University and was graduated magna cum laude with a J.D. from the University of Baltimore School of Law, where she participated in the Heuisler Honor Society.

**Catherine J. Huff** is a Partner in the Roanoke, Virginia ALFA International law firm of Gentry Locke Rakes & Moore, LLP. Her practice focuses on labor and employment, professional liability and workers' compensation. She also advises businesses in the restaurant and hospitality industry on employment matters. Cate has tried a number of cases in both state and federal trial courts and has extensive experience with motions practice. Cate regularly speaks and conducts training on a variety of employment and workers' compensation issues in and outside of Virginia. She received her bachelor's degree from Virginia Tech and her J.D. from Liberty University.

Gary H. Hunter is a partner at German Gallagher & Murtagh, the ALFA International firm in Philadelphia, PA. He is the chairman of the firm's workers' compensation and employment practice groups. He oversees a group of experienced attorneys and has developed a national self-insured client base, representing a number of the largest employers throughout Pennsylvania and New Jersey, including several Fortune 500 companies, in retail, transportation, school districts, support services and pharmaceuticals. In addition. he represents national insurance carriers and third-party administrators. He represents clients in workers' compensation matters at all levels of administrative and appellate proceedings. He has been a member of ALFA for over 20 years. He was appointed to ALFA's Board of Directors and Executive Committee in 2009 and served as Chairman of the National Workers' Compensation Practice Group and as Editor for the National Workers' Compensation Compendium for the states of Pennsylvania and New Jersey. Gary has been a featured speaker and course book editor in many ALFA International seminars.

Jeaneen J. Johnson is Counsel to the law firm of Semmes, Bowen & Semmes, the ALFA International member firm in Baltimore, Maryland. She focuses her practice in general civil litigation, concentrating on life, health, and disability insurance defense and ERISA claims, administrative claims before insurance regulators, insurance coverage, and general liability defense. Ms. Johnson has also represented clients in EEOC matters and employment law cases. She practices in the state and federal courts of Maryland and the District of Columbia and is also admitted to practice in the United States Court of Appeals for the Fourth Circuit and the United States Supreme Court. She is an experienced mediator.

Benjamin W. Jones is a shareholder in the Knoxville and Nashville, Tennessee ALFA International law firm of Lewis, Thomason, King, Krieg & Waldrop, P.C. where he concentrates his practice in hospitality law, premises liability, transportation, and general negligence with a focus on defending personal injury matters. Ben has represented numerous hotels, bars, restaurants, convenience stores and retail establishments, in the defense of dram shop, security and premise liability cases. In addition, Ben has defended wrongful death and other catastrophic injury cases in the transportation field. He received his undergraduate and doctor of jurisprudence from The University of Tennessee.

Lillian Kirstein began her career at a big firm in Dallas, Texas and worked there for about 4 years—just long enough to realize she didn't want to work for a big firm. She has previously worked in-house for ARCO, Occidental Petroleum, and Lennox International Inc., but she is currently happily working at 7-Eleven, serving as the deputy general counsel and ensuring that 7-Eleven stores everywhere can sell Slurpees with ease.

Ashlev T. Kisner of the ALFA International law firm Strasburger & Price, LLP in Dallas represents clients in commercial litigation matters with an emphasis on business disputes and business torts, environmental issues, and real estate cases. She appears regularly in State and Federal Courts including experience in multi-district class actions and multi-party litigation. Ashley provides counseling on a variety of environmental and real estate issues. Her significant experience with e-discovery in complex litigation makes Ashley a skilled advocate when advising clients on document management issues. Ashley has broad experience representing retail gasoline clients in all aspects the industry. Ashley also counsels retail clients in lease disputes and other real estate litigation, and advises a variety of clients in post-transaction disputes related to potential liability for environmental clean-up costs. Ashley supports the firm's Tax and Estate Practice Group when probate and fiduciary matters call for an experienced litigator. She serves as Chair of the firm's Associate Development Committee and co-leads the firm's Retail Industry Team.

Paul G. Klockenbrink is a Partner in the Roanoke, Virginia, ALFA International law firm of Gentry Locke Rakes & Moore, LLP. Mr. Klockenbrink represents business clients in all aspects of the employment relationship including wage and hour laws, discrimination claims, return to work and noncompete/trade secret issues. He has successfully defended companies in jury trials covering a variety of employment issues. Paul regularly speaks and conducts training on various employment law issues. Mr. Klockenbrink chairs the firm's Hospitality and Restaurant Practice Group. He received his bachelor's degree from the University of Vermont and his J.D. degree from the University of San Diego.

**Cynthia Kolb** is the Vice President of Specialty Property & Casualty claims at OneBeacon Insurance group in Plymouth, MN. In that role, Cynthia oversees litigated and nonlitigated CGL and Commercial Auto claims throughout the United States. As a specialty insurance company, OneBeacon's insureds include many hospitality entities ranging from bowling alleys and hotels to banks and concert venues. Prior to joining OneBeacon, Cynthia was a shareholder in a Minneapolis law firm.

Helen Konrad is a director in the Immigration Practice group of Richmond, Virginia ALFA International firm McCandlish Holton, P.C. She concentrates her practice on employmentbased and professional immigration. Helen has guided numerous clients through I-9 and Department of Labor and Office of Special Counsel audits and investigations. She provides comprehensive I-9 and E-Verify training to HR professionals. She also publishes immigration updates for national trade organizations on I-9 compliance and E-Verify and provides critical expertise in this complex area. She has spoken, by invitation, at regional and national meetings of the American Staffing Association (ASA), National Association of College and University Attorneys (NACUA) and the National Association of Colleges and Employers (NACE) and to numerous other national organizations on immigration issues significant to business communities and employers. She is an active member of the American Immigration Lawyers Association.

Coleman T. Lechner is Vice President, Legal for Wyndham Worldwide. The company's hotel business unit contains a portfolio of more than 15 well-known hotel brands and approximately 8,000 franchised hotels. Coleman focuses primarily on defending the company and its hotel business unit against lawsuits, claims, and other disputes, including general commercial, class action, franchise, and vicarious liability matters, as well as government inquiries/investigations. He currently serves as the Chair of the Association of Corporate Counsel Litigation Committee. Previously, he was in private practice in New York City and Denver where he focused on complex civil litigation, internal investigations, and criminal defense matters. Coleman received his BA from the University of Notre Dame and JD from the Notre Dame Law School.

Steven L. Levine, like many, fell into the world of insurance and risk management directly out of college. Beginning his career in safety and loss control with Chubb Insurance, he moved to managing specialty environmental and D&O claims and litigation management after receiving his JD. After a stint as claims attorney representing other attorneys in lawyers' malpractice cases for the State of New York Bar Association he moved to Colorado where he served as Claims Director for Anthem Blue Cross representing the western US. Since 2002, he has served as Director of Risk, Safety and Crisis Management for multiple entities including, most recently, the United States Olympic Committee where he drafted and implemented the Crisis Communication strategies for the 2012 and 2014 games, spending 5 weeks in both London and Sochi, Russia in the process. He presently serves as Director of Risk and Crisis Management for Red Robin International, the world authority on burgers. He is actively involved on several not for profit boards, including the Rocky Mountain RIMS board, where he served as chapter president in 2006. When not working, he is an amateur basketball rebounder, chauffer and cash machine for his 3 teenage kids.

Erik A. Lindseth is Senior Vice President and General Counsel of Life Time, Inc. Life Time owns and operates over 125 distinctive, resortlike health and fitness centers in 27 states and Canada. Erik joined Life Time in 2006 as Associate General Counsel to manage the company's litigation. As General Counsel since 2010, Erik has led Life Time's legal team which is responsible for handling or managing all legal work for the company from club development and construction to center operations, including all legal matters affecting members and employees. Before joining Life Time, Erik worked in private practice at Faegre Baker Daniels and as an Assistant Attorney General with the Minnesota Attorney General's Office.

Vic Marmo, Director, Global Claims, Marriott Vacations Worldwide Corporation. Vic is a graduate of the University of Maryland, School of Business. He holds an Associate in Risk Management designation is a certified mediator and has extensive training in negotiations, mediation and trial strategy from various law schools including Pepperdine University, Harvard University and Southern Methodist University. Vic began his career with Marriott International 25 years ago and has held several positions including Global Claims Director and Regional Claims Director for the Mid-Atlantic region. He has recently moved to his current role with MVWC. In his current position, Vic has responsibility for claims oversight of all claims in five lines of insurance (guest liability, workers compensation, employee dishonesty, property and employment practices liability). Vic also is responsible for the claims reporting process, nurse care program and claims audits and is an active member of several national organizations addressing litigation management and other relevant topics for self-insureds.

Mackenzie C. Monaco is a Director in the Albany, New York ALFA International law firm of Carter Conboy. She is a litigator representing individuals, businesses and professionals in the fields of personal and premises liability, professional liability, product liability, construction law, and environmental law. She has achieved successful results for her clients at the trial and appellate levels and has extensive experience in motion practice. Ms. Monaco is a cum laude graduate of St. Lawrence University and a summa cum laude graduate of Albany Law School. She is an appointed member of the Committee on Character and Fitness for the New York State Supreme Court for the Third Judicial District, is the Vice-President of the Capital District Trial Lawyers Association, and is a frequent speaker on topics related to the defense of civil litigation matters. She is the Program Chair for the ALFA International 2018 Hospitality & Retail Law Practice Group Seminar.

Joseph M. Moore of the ALFA International Richmond, Virginia firm McCandlish Holton Morris, has successfully represented Fortune 100 companies in a wide range of civil litigation matters, with emphasis in the areas of premises liability and commercial disputes. Mr. Moore has handled every phase of the litigation process, from investigation through discovery and trial. He also has significant experience handling mediations and other forms of alternative dispute resolution. Mr. Moore regularly practices in all state and federal courts in Virginia, including the Eastern District of Virginia, the "rocket docket." He has also argued appellate matters before the Supreme Court of Virginia and the United States Court of Appeals for the Fourth Circuit. Mr. Moore was recognized as a "Future Litigation Star" by Benchmark Litigation in 2015 and as a "Rising Star" in Law & Politics magazine's list of Virginia Super Lawyers since 2008. Mr. Moore is an active member of ALFA International and serves on the Steering Committee for the Hospitality & Retail Group.

Tamara K. Nelson is a shareholder in the firm of Merrick, Hofstedt & Lindsey, P.S. in Seattle, Washington, where she maintains an active litigation practice on behalf of corporate and institutional clients. Her practice focuses on employment law, professional liability, and commercial and complex torts. Ms. Nelson has obtained successful outcomes on behalf of her clients in state and federal trial courts, and has successfully argued before the Washington State Court of Appeals. Ms. Nelson is admitted to practice in all Washington state and federal courts, as well as the Ninth Circuit Court of Appeals; she is also a member of the Washington Defense Trial Lawyers, and the King County Bar Association where she served on the Board of Trustees 2011-2014. In addition to her work, Ms. Nelson devotes substantial time to her community through her volunteer work with King County Community Legal Services, and sitting on the Board of Directors for Lawyers Helping Hungry



children, a Washington non-profit organization committed to ending childhood hunger.

Christopher A. Page is a partner at Young, Moore and Henderson, ALFA International's Raleigh, North Carolina member, where he is the leader of its Retail/ Hospitality industry group. Chris is an experienced trial attorney, with special emphasis representation of clients in the Hospitality and Retail industries, where he represents a number of national clients with all of their legal needs, including claims relating to employment, business disputes, trademark infringement, false advertising, premises accidents, food-borne illnesses, Dram Shop, and construction defects. After graduating summa cum laude from Duke University, Chris earned his law degree from the Yale Law School where he served as Senior Editor for the Yale Law Journal. Chris is the Chairman of ALFA International's Hospitality & Retail Practice Group, and also serves as the Chairman of ALFA's Marketing Committee. Chris is a frequent speaker at ALFA seminars, and has created presentations on litigation and management topics including Managing Millennials, Work-Life Balance, Reptile Theory, non-compete agreements, using social media evidence to win lawsuits, and an employer's guide to dealing with social media use by employees.

S. Carolyn Ramos is a shareholder and director with the law firm of Butt Thornton & Baehr PC in Albuquerque, New Mexico, where her litigation and trial practice focuses on the defense of transportation, product liability, sports venue and other catastrophic personal injury cases. She was born and raised in New York City and earned her bachelor's degree from Middlebury College, where she subsequently sat as a trustee and fellow for five years. Carolyn earned her Juris Doctor from the University of New Mexico School of Law in 2000. Prior to law school, Carolyn was a Teach for America Corps Member in Washington, D.C. She is a past-president and current board member of the New Mexico Defense Lawyers Association, Chair of the Women's Initiative Practice Group of ALFA International and actively involved in ALFA International's Transportation Practice Group. Carolyn is bilingual, AV rated by Martindale-Hubbell, has been included in Best Lawyers in America and named a Southwest Super Lawyer. She is also a passionate Yankee fan and proud baseball Mom!

Keith Rozanski is senior counsel at the Los Angeles, California ALFA International Law firm of Haight Brown & Bonesteel LLP and a member of the Hospitality & Retail Practice Group Steering Committee. Mr. Rozanski represents companies within the hospitality and product industries including hotels and resorts, restaurants, retailers, and product design and manufacturing companies. His practice includes the defense of premises liability and product defect actions, and claims arising under the Americans with Disability Act (ADA). Mr. Rozanski is a graduate of Ohio Wesleyan University and Thomas Jefferson School of Law.

Adam Russ is a partner in the Commercial Litigation group of Frantz Ward LLP in Cleveland, OH. For the last twelve years, he has helped individuals and businesses work through their most challenging risk management and legal problems. From day-to-day business counseling through to the rigors of litigation, Adam has helped his clients achieve pragmatic results whether inside the courtroom or working to avoid it. From contract disputes to class actions, in the workplace or job site, Adam's skills and practical approach as a trial attorney have earned the trust and respect of clients and colleagues alike. He has been recognized as a "Rising Star" by Ohio Super Lawyers each year since 2012. Adam received his BBA in Finance & Business Economics, magna cum laude, from the University of Notre Dame in 2002 and his JD from the Notre Dame Law School in 2005.

Kim Selemba practices at ALFA International Harrisburg, Pennsylvania firm McNees Wallace & Nurick LLC in the Food & Beverage; Litigation; Injunction; Transportation, Distribution and Logistics practice groups. She represents businesses and individuals in a wide variety of commercial and business disputes in state and federal courts, as well as in alternative dispute resolutions. In her liquor license practice, Kim assists clients with various liquor license matters, including completing and submitting applications with the Pennsylvania Liquor Control Board for attainment and renewal of liquor licenses, change in officers, and the transfer of licenses. She also provides general advice to clients on liquor license matters. In Kim's transportation practice, she assists commercial vehicle owners and operators in defending vehicle accident litigation, including complex multi-vehicle accidents, serious injury, and death. She also advises clients regarding freight claims and other transportation issues, including transportation agreements and defense of Vehicle Code violations. She is knowledgeable on issues of electronic evidence and document retention specific to the transportation industry, and has lectured on this subject to industry groups.

Steven C. Velardi is Claims Counsel, Casualty Claims, at Navigators Claims in Stamford, Connecticut. His responsibilities include the hiring and managing of attorneys nationwide to defend Navigators' insureds. He takes an active role in claims handling and litigation including involvement in motion practice, litigation planning, early resolution strategies, expert witness retention, and trial monitoring. Steven handles mostly major bodily injury losses, and has broad experience with dram shop cases, in addition to franchise bar accounts. Prior to Navigators, Steven was a practicing trial attorney in Connecticut. Steven graduated from Quinnipiac University in 2007 with a B.S. and graduated from Quinnipiac School of Law in 2011. Steven maintains his license to practice in Connecticut.

Andrea D. Snowden of ALFA International Lincoln, Nebraska firm Baylor Evnen has a practice focused on civil defense litigation with special emphasis on personal injury and wrongful death, premises liability and professional negligence claims. Ms. Snowden is the Chair of the firm's Litigation Practice Group and represents individuals and businesses in all phases of the dispute-resolution process. Ms. Snowden devotes a portion of her practice representing clients in family law matters, including dissolution, modifications, and child custody and support. Ms. Snowden brings her expertise from private practice and public service to our clients in litigation. Her intensive courtroom practice as a Lancaster County Assistant Public Defender gives her the background to develop cases with flexibility and practicality for our litigation clients.

**Donna Wanser** is the Vice President of Legal with Panda Restaurant Group, Inc. ("Panda"), of Rosemead, CA, the largest and fastest growing Asian restaurant company in the nation. In addition to assisting with legal counsel on transactional and employment and labor issues, she has been instrumental in bringing Panda's real estate legal services to a heightened level of proficiency as well as expanding the License/Franchise practice. Ms. Wanser has been with Panda for 15 years and has been an integral part of the Executive Leadership Team. Prior to joining Panda, Ms. Wanser worked for Morgan Lewis law firm and also for LandAmerica/Reliance Insurance. Ms. Wanser is a graduate of the University of Maryland, holds an MBA in Banking and Finance from Dowling College, a Juris Doctor from Touro Law School specializing in Real Estate, and a Doctor of Education in Organizational Leadership from Pepperdine University where she currently serves as an adjunct professor.

# **GENERAL INFORMATION**

#### **MEETING LOCATION**

#### Casa Marina, A Waldorf Astoria Resort

1500 Reynolds Street Key West, FL 33040 Tel: (305) 296-3535 www.casamarinaresort.com

#### REGISTRATION

Please contact your ALFA International Attorney to register.

ATTENDANCE IS OPEN ONLY TO MEMBERS OF ALFA INTERNATIONAL AND THEIR INVITED GUESTS AND IS LIMITED TO AGES 21+.

## HOTEL

The deadline for obtaining a room reservation at the ALFA International rate is December 27, 2017. Hotel reservation requests are submitted by completing the online seminar registration process. Please contact your ALFA International attorney to register.

#### **ATTIRE**

The attire for the educational sessions throughout the conference, and for the dinners on Wednesday and Thursday night, is business casual. The attire for the optional activities on Thursday and Friday afternoon is casual, as is the dinner on Friday night.

#### **CLE CREDIT**

ALFA International certifies that this program has been approved for 7.25 hours of General CLE credit in the States of Illinois and California. If you need credit in another state, please contact that state bar regarding the necessary requirements to obtain CLE credit. ALFA International staff are available to assist in any way possible but you must apply individually to obtain credit in your particular state.

SEMINAR CONTACT

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