

 **ALFA International**

The Global Legal Network
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DRIVING THE **RISK HIGHWAY TO SUCCESS**
ARE YOU ON **AUTO PILOT** OR ARE YOU **IN CONTROL?**

ALFA INTERNATIONAL 2017 INSURANCE LAW ROUNDTABLE

June 14-16, 2017
The Ritz-Carlton Battery Park
New York, New York

www.alfainternational.com

DRIVING THE RISK HIGHWAY TO SUCCESS

ARE YOU ON AUTO PILOT OR ARE YOU IN CONTROL?

**ALFA INTERNATIONAL
2017 INSURANCE LAW ROUNDTABLE**

**THE RITZ-CARLTON BATTERY PARK
JUNE 14-16, 2017
NEW YORK, NEW YORK**

Pull off your risk highway and take a short detour with your colleagues at our bi-annual Insurance Law Roundtable where you will discover a wealth of useful information, great networking and good eats. As in years past, our seminar offers a Life, Health, Disability & ERISA track and a Property & Casualty track to allow you to focus on the topics of most interest and greatest value to you. Our panels will explore hazards you navigate daily, as well as those now appearing on the horizon. Meet industry experts who will share their insights, strategies and concerns. Learn new approaches for working efficiently and effectively with outside counsel. Explore tried and true trial strategies and how to humanize your company in the courtroom. Stop in to hear how others disentangle complex coverage issues posed by additional insured endorsements and multiple policy limits, or how to use interpleader to its best advantage. After all that, you can put the pedal to the metal and join your colleagues for excellent food, fun and festivities.

Brett K. Bacon
*Program Co-Chair, Life,
Health, Disability & ERISA*
FRANTZ WARD LLP
Cleveland, Ohio

Lisa F. Mickley
*Program Co-Chair,
Property & Casualty*
HALL & EVANS, LLC
Denver, Colorado



ALL ABOUT BATTERY PARK/ LOWER MANHATTAN

Situated at the southern tip of Manhattan, with ready access to the Hudson River, Battery Park is where the history of New York City began. Enjoy the same panoramic views that welcomed millions of immigrants to life in a new land. Explore an abundance of cultural and historical attractions that together tell the tale of New York's rise to become the first modern city in the world, all within comfortable walking distance of your accommodations at the only luxury waterfront hotel in Lower Manhattan, The Ritz-Carlton Battery Park. With panoramic views of the Statue of Liberty, Ellis Island, and New York Harbor, the hotel is within a five-minute walk of the Skyscraper Museum, Wall Street, Museum of Jewish Heritage, the 9/11 Memorial and Smithsonian Museum of the American Indian. It's also a five-minute cab ride to the trendy Soho, Tribeca and Meatpacking neighborhoods known for their boutique shopping, restaurants and nightlife.

WHAT IS ALFA INTERNATIONAL?

ALFA International is the premier network of independent law firms. Founded in 1980, ALFA International is the first and continues to be one of the largest and strongest legal networks. We have 150 member firms throughout the world. Our 80 U.S. firms represent 95 of the 100 largest metropolitan areas. Our 70 international firms are located throughout Europe, Asia, Australia/New Zealand, Africa, Canada, Mexico and South America.

ALFA International's mission is to provide high quality, cost efficient legal services wherever our clients need them. The ALFA International model enables our members to use their local expertise to deliver highly effective legal solutions, often drawing upon the collective wisdom and experience of other member firms. ALFA International clients benefit from a geographically comprehensive network of exceptional law firms and accomplished trial and business counsel. Our member firms meet high standards to be part of the ALFA International network and are well respected by their peers in the legal and business community.

www.alfainternational.com

WEDNESDAY, JUNE 14, 2017

2:30 p.m. - 5:30 p.m.

FACULTY REHEARSAL

Heritage

5:30 p.m. - 6:30 p.m.

ALL ATTORNEY MEETING

Salon 3



6:30 p.m. - 9:30 p.m.

**Welcome to the City
that Never Sleeps**

**COCKTAIL RECEPTION
& DINNER BUFFET**

Harbor Vista & Manhattan Ballroom

To properly kick off the journey on the “Risk Highway to Success,” please enjoy cocktails and a delicious dinner buffet while catching up with your colleagues at the beautiful Ritz-Carlton Battery Park.

THURSDAY, JUNE 15, 2017

7:45 a.m. - 8:45 a.m.

BREAKFAST

Harbor Vista & Salon 3

8:45 a.m. - 3:00 p.m.

PROGRAM SESSIONS

Ritz-Carlton Salons 1 & 2

8:45 a.m. - 9:00 a.m.

Introductory Remarks

Gary Bague

Chair, ALFA International
HAIGHT BROWN & BONESTEEL LLP
Los Angeles, California

Glenn Fencel

*Chair, ALFA International Insurance
Law Practice Group*
JOHNSON & BELL LLP
Chicago, Illinois

Brett K. Bacon

*Program Co-Chair, Life, Health,
Disability & ERISA*
FRANTZ FRANTZ WARD LLP
Cleveland, Ohio

9:00 a.m. - 10:15 a.m.

GENERAL SESSION

**“Humanizing” the
Insurance Company
& its Employees**

Presenting the insurance company in the best light possible during discovery, mediation, trial and appeal—and how to persuade a skeptical jury to set aside implied bias and render a verdict based only upon the evidence presented—has long been the goal of insurance company defendants when litigating cases. But, is this really possible and, if so, how? This panel will explore the “humanizing” approach and provide insight and strategies to use (and avoid) when the insurance company is a defendant.

Stephanie Montague

Moderator
HALL & EVANS, LLC
Denver, Colorado

Emily S. Petronis

*Associate Counsel, Wealth Management/
Group Benefits Litigation*
THE HARTFORD
Hartford, Connecticut

John F. Kirtley II

2nd Vice President/Associate General Counsel
AMERITAS LIFE INSURANCE CORP.
Cincinnati, Ohio

William D. Hittler

NILAN JOHNSON LEWIS PA
Minneapolis, Minnesota

10:15 a.m. - 10:30 a.m.

BREAK

**Insurance Law
ROUNDTABLE
Leadership**

Glenn F. Fencel

Practice Group Chair
JOHNSON & BELL, LTD.
Chicago, Illinois

Jessica A. Desany

Marketing Chair
CARTER CONBOY
Albany, New York

Brett K. Bacon

*Program Co-Chair, Life,
Health, Disability & ERISA*
FRANTZ WARD LLP
Cleveland, Ohio

Lisa F. Mickley

*Program Co-Chair,
Property & Casualty*
HALL & EVANS, LLC
Denver, Colorado

Thomas Brown

Chair Emeritus
COSGRAVE VERGEER KESTER LLP
Portland, Oregon

David W. Prasifka

Course Book Editor
LORANCE & THOMPSON, P.C.
Houston, Texas

Richard K. Shoultz &

Meghan E. Ruesch
Compendia Editors
LEWIS WAGNER, LLP
Indianapolis, Indiana

10:30 a.m. - 11:45 a.m. **GROUP 1 – BREAKOUT**

**A. LIFE, HEALTH,
DISABILITY & ERISA**

**WHAT DO YOU NEED
TO WORRY ABOUT?
FIRST-PARTY BAD
FAITH CLAIMS**

For Life, Health and Disability insurers, what is high stakes litigation with serious risk that you need to worry about? First-party bad faith actions seeking extra-contractual and punitive damages. This presentation will provide effective tips and strategies to avoid and to defend such claims.

J.S. “Chris” Christie, Jr.
Moderator
BRADLEY
Birmingham, Alabama

William T. Schemmel
Senior Counsel - Litigation
WESTERN & SOUTHERN
FINANCIAL GROUP
Cincinnati, Ohio

Gary Schuman
Senior Counsel - Litigation
COMBINED INSURANCE
Chicago, Illinois

Larry Kristinik
NELSON MULLINS RILEY
& SCARBOROUGH LLP
Columbia, South Carolina

B. PROPERTY & CASUALTY

**WHEN IS IT AN
OCCURRENCE? TRENDS
IN CONSTRUCTION
DEFECT CASE LAW**

The threshold issue in most construction defect coverage disputes is whether the claimed property damage was the result of an “occurrence” as defined in the CGL policy. For many years, the majority view was that faulty workmanship was not an “occurrence,” and thus, not covered under the CGL form. Recent years have seen a shift by a number of courts in how CGL policies are interpreted for the purpose of determining coverage arising out of a contractor’s faulty workmanship. This presentation will provide an overview of recent trends in case law and legislative action and will examine whether the erosion of the majority view will continue in the future.

Lisa F. Mickley
Moderator
HALL & EVANS, LLC
Denver, Colorado

Timothy J. Schoeppler
Senior Coverage Counsel
LIBERTY MUTUAL INSURANCE
Wausau, Wisconsin

Daniel L. Stackhouse
*Associate General Counsel,
Global Claims Legal*
AMERICAS XL CATLIN
Exton, Pennsylvania

Ken Newa
PLUNKETT COONEY
Detroit, Michigan

12:45 p.m. - 1:45 p.m. **GROUP 2 – BREAKOUT**

**A. LIFE, HEALTH,
DISABILITY & ERISA**

**WHAT’S TRENDING
IN ERISA?**

In this panel we will discuss emerging trends in ERISA, as the judicial landscape changes in favor of broader discovery. Issues such as implementing claims handling safeguards to minimize conflict of interest, tackling discovery issues regarding conflict of interest, and litigating ERISA claims under the de novo standard. We will also explore the changing judicial landscape opposing discretionary clauses, strategies for recouping overpayments after the Montanile decision and the DOL’s new regulations and effect of claims and appeals.

Ted McNamara
Moderator
FOWLER WHITE BURNETT
Fort Lauderdale, Florida

Ann Courtney
*Assistant Vice President
& Senior Counsel*
UNUM
Portland, Maine

Michael Parker
*Assistant Vice President
and Special Counsel*
UNUM
Portland, Maine

Lindsey Carr Siegler
FRANTZ WARD
Cleveland, Ohio

B. PROPERTY & CASUALTY

**CAN’T WE ALL
JUST GET ALONG?
DEFENSE COUNSEL’S
GUIDE TO MAKING
EVERYONE HAPPY**

Once defense counsel (DC) is assigned a new file, how does DC deal with an insured who doesn’t want him/her and wants his “go to lawyer” (who is not on the insurer’s panel and/or may not even be within the “go to lawyer’s” skill set)? How do you deal with that “go to lawyer” once you are retained by the carrier? Once the relationship is established, how does DC deal with an insured who doesn’t agree with his/her advice and wants DC to take unreasonable positions? How far does the DC need to go? This panel will explore these issues and also discuss how to deal with and get paid on large self-insured retentions and, an issue dealt with regularly on EPLI defense cases, how to deal with a relatively small sub-limit of fees for defense cost only FLSA claims.

Bruce S. Liebman
Moderator
FOWLER WHITE BURNETT
Fort Lauderdale, Florida

Stephanie Beretis Polistena
Assistant Vice President, Claims
XL CATLIN
Hartford, Connecticut

Heidi McCormick
Assistant Vice President, Claims
IRONSHORE INSURANCE
SERVICES LLC.
Weatogue, Connecticut

Aisling Jumper
Vice President
YORKPRO, INC.
New York, New York

Michael Leahy
HAIGHT BROWN &
BONESTEEL LLP
Los Angeles, California

11:45 a.m. - 12:45 p.m.

LUNCH

Harbor Vista & Salon 3

1:45 p.m. - 2:00 p.m.

BREAK

2:00 p.m. - 3:00 p.m.

GENERAL SESSION

It's Not Just a Two-Way Street: Shattering Glass Ceilings and Beyond

Diversity encompasses race, gender, ethnic group, age, personality, cognitive style, tenure, organizational function, education, background and more. Diversity not only involves how people perceive themselves, but how they perceive others. This panel will address how companies are incorporating policies for diversity and inclusion; not only internally, but externally. With this increased diversity, companies and law firms must embrace different approaches to communication, marketing and promotion. Learn how this changing dynamic has impacted the way customers do business and assign business.

Kelly Hedberg
Moderator
RENAUD COOK DRURY MESAROS, PA
Phoenix, Arizona

Barbara Stevens
Vice President and Corporate Counsel
PRUDENTIAL FINANCIAL, INC.
Roseland, New Jersey

Jennifer Sheehan
Assistant VP and Assistant General Counsel
BALTIMORE LIFE INSURANCE COMPANIES
Owings Mills, Maryland

Nicole Nowlin
COSGRAVE VERGEEER KESTER LLP
Portland, Oregon

3:00 p.m.

ADJOURNMENT

3:15 p.m. - 4:30 p.m.

Women's Initiative Discussion

Harbor Vista

ALFA International's Women's Initiative Group welcomes you to continue the discussion on diversity at this cocktail reception. Learn how your colleagues are tackling diversity issues and share ideas about what more can be done to foster environments of inclusion.

Kelly Hedberg
Women's Initiative Liaison
RENAUD COOK DRURY MESAROS, PA
Phoenix, Arizona



5:00 p.m. - 8:00 p.m.

Wine and Dine at the Pier



Pier A Harbor House
22 Battery place

Conveniently situated only steps away from the hotel, please join us at Pier A Harbor House for dinner and cocktails. Enjoy picturesque views of the Hudson River, as well as the iconic image of freedom, the Statue of Liberty.

FRIDAY, JUNE 16, 2017

7:45 a.m. - 8:45 a.m.

BREAKFAST

Harbor Vista & Salon 3

8:45 a.m. - 12:30 p.m.

PROGRAM SESSIONS

Ritz-Carlton Salons 1 & 2

8:45 a.m. - 9:00 a.m.

Opening Remarks

Lisa F. Mickley
Program Co-Chair, Property & Casualty
HALL & EVANS, LLC
Denver, Colorado

9:00 a.m. - 10:00 a.m.

GENERAL SESSION

Dollars, Cents, and Bitcoin: Identifying and Calculating Damages for Insurers Facing a Cyber Event

This panel will provide a general overview of the different cyber claims insurers receive (i.e., what is a "cyber event") and address the types of insurance coverage that apply when a cyber event occurs. Then, the panel will focus on what insurers and the case law consider "damages" arising out of a cyber event and the exposure insurers potentially face in covering these damages (or not).

Meghan E. Ruesch
Moderator
LEWIS WAGNER, LLP
Indianapolis, Indiana

Anna Stafford
Executive Counsel, Claim Legal - General Liability
TRAVELERS
Hartford, Connecticut

Christine Flammer
Senior Claims Specialist
XL CATLIN
New York, New York

Tom Rice
BAKER STERCHI COWDEN & RICE, LLC
Kansas City, Missouri

10:00 a.m. - 10:15 a.m.

BREAK

10:15 a.m. - 11:15 a.m. GROUP 3 – BREAKOUT

A. LIFE, HEALTH, DISABILITY & ERISA

HOLY INTERPLEADER, BATMAN!! WHAT DO WE DO NOW?!

Interpleader can be an effective tool for insurers to resolve disputes between competing claimants. However, interpleader is not as simple as it may appear. There are some key pitfalls and traps that you should be aware of and avoid when dealing with interpleader proceedings.

Jeaneen J. Johnson

Moderator

SEMMES, BOWEN & SEMMES
Baltimore, Maryland

Robert S. Burke

Assistant General Counsel

NATIONAL LIFE GROUP
Montpelier, Vermont

Gerardo Puig

Senior Attorney – Litigation

TRANSAMERICA PREMIER
LIFE INSURANCE COMPANY
Baltimore, Maryland

Teresa Young

BROWN & JAMES
St. Louis, Missouri

B. PROPERTY & CASUALTY

MANAGING MULTIPLE POLICY LIMITS, ADDITIONAL INSURED ENDORSEMENTS, PRIMARY AND EXCESS INSURANCE AND MULTIPLE PLAINTIFFS

This presentation will explore issues faced by insurers when claims trigger multiple policy years and multiple limits. We'll explore complications posed when single insureds have multiple coverage, including additional insured coverage, self-insured retentions and excess coverage. We will discuss a carrier's ability to tender to other insurers and pursue contribution and indemnity claims between insurers. We will talk about strategies for handling matters where there are multiple plaintiffs and insufficient limits, and the challenges posed by tort theories utilized by additional insureds to force vertical exhaustion of the named insured's policies.

William McVisk

Moderator

JOHNSON & BELL, LTD.
Chicago, Illinois

Lonna Carter

*Associate General Counsel,
Office of General Counsel*

RIVERSTONE CLAIMS
MANAGEMENT LLC
Manchester, New Hampshire

Brian Brennan

Corporate Litigation Manager

MSA INSURANCE GROUP
Jacksonville, Florida

James H. Johansen

BUTT THORNTON & BAEHR PC
Albuquerque, New Mexico

11:30 a.m. - 12:30 p.m.

GENERAL SESSION

JEOPARDY: The Corporate Representative Deposition

The corporate representative deposition can be the turning point for litigation against an insurance company. Identifying and preparing the appropriate witness is key, but also presents ethical minefields for internal and outside counsel. Join in this high stakes Jeopardy game as panelists answer questions about ethical preparation of the corporate representative.

Elaine M. Moss

Moderator

BROWN & JAMES, P.C.
St. Louis, Missouri

Michael Eubanks

*General Counsel and Chief
Compliance Officer*

ARMADACARE
Baltimore, Maryland

Brendan Malley

Vice President,

Assistant General Counsel

QBE NORTH AMERICA
New York, New York

Paul Whitt

LEWIS THOMASON
Knoxville, Tennessee

12:30 p.m.

ADJOURNMENT

FACULTY BIOS

BRETT BACON, a founding partner of his firm, Frantz Ward, the ALFA International member firm in Cleveland, Ohio, focuses on litigation matters including insurance, commercial lending, financing, product liability, real estate, and international disputes. Mr. Bacon represents insurers, lenders, transporters, manufacturers, and other business entities in all aspects of litigation in the federal and state courts and before various arbitration venues. He has defended insurers in all aspects of commercial, life, health and disability coverage. He has tried to verdict, before juries and courts, class actions, lender liability cases, insurance, commercial, trucking, real estate, and other business disputes. He has tried or negotiated lender disputes involving letters of credit, repurchase agreements, revolving credit agreements, mortgage priority issues, usury and point disputes, and participation agreements. He has defended insurers in coverage and bad faith litigation, and tried numerous product liability and real estate disputes. He has defended lenders in nearly all aspects of consumer claims, including class actions. Mr. Bacon has lectured at insurance-sponsored and lender-sponsored seminars and litigation seminars over ten times in the past five years. He appears before the Ohio Supreme Court and various Federal Circuit Courts.

GARY BAGUE is a partner at Haight, Brown, & Bonesteel LLP, the ALFA International firm in Los Angeles. He is a past chair of the firm's Risk Management and Insurance Law Department, and continues to devote a large part of his practice to representing insurance carriers and corporate insureds with regard to insurance coverage and complex litigation, both locally and as national coordinating counsel. He also enjoys advising clients regarding risk transfer in commercial transactions and construction contracts. He has served as a panelist for California's Continuing Education of the Bar, is a contributing

11:15 a.m. - 11:30 a.m.

BREAK

author for the book, *Causes of Action*, James Publishing, and writes and lectures frequently on risk management, particularly as respects the construction, health, and manufacturing industries. Gary received his Juris Doctor from the University of California Hastings College of the Law. He obtained his bachelor's degree in Business Administration, with Honors, from the California State University at Los Angeles. He has been recognized with top lawyer honors by various organizations, and is rated AV Preeminent by Martindale Hubble. He is a member of the ALFA International Insurance Practice Group, is a past chair of the ALFA International Construction Practice Group, and currently serves as Chair of the ALFA International Board of Directors.

BRIAN BRENNAN is Corporate Litigation Manager for MSA Insurance Group, where he manages all panel counsel for MSA Insurance Group, manages all bad faith exposures against the Company, manages class action litigation against the Company. Brian has managed the Chinese drywall litigation and construction defect litigation for MSA. Brian received his BA in Business Administration from Merrimack College in 1986.

ROBERT S. BURKE has worked in the National Life Law Department for over 30 years, following five years in private practice in Barre, Vermont. Bob's responsibilities include litigation management and employment law. Bob represents National Life within the Vermont state and federal court system, and at ADR proceedings. Bob provides legal support on claims, underwriting, market conduct, agency, and policyholder service matters. Robert S. Burke is a graduate of Villanova University and Suffolk University Law School.

LONNA CARTER is Associate General Counsel at RiverStone Claims Management LLC in Manchester, N.H. RiverStone is an acquisition company centrally focused on insurance runoff. Lonna dedicates her time to strategic litigation management and advising, risk management, and legal communications. She is responsible for creating and implementing cost-effective, temporally efficient resolution strategies consistent with RiverStone's overall mission in business, litigation and corporate matters. As part of her services, she creates plenary risk evaluation tools addressing internal exposures, financial modelling, and non-quantifiable risks. She develops and implements resolution frameworks, negotiates contracts, and advises on trademark issues. Additionally, Lonna works with *amicus curiae* and coordinates efforts on case-by-case basis. In a traditional corporate attorney capacity, Lonna performs due diligence on mergers and acquisitions and advises the corporations on related matters. Prior to joining RiverStone, Lonna was a litigator in Boston. She

holds a master's degree in Public Health from Tufts University School of Medicine and law degree from Northeastern University School of Law. She is a member of the Massachusetts Bar.

J.S. "CHRIS" CHRISTIE, JR., is a partner in the Birmingham, Alabama office of Bradley, the ALFA International member firm in Alabama. Chris serves as Chair of the firm's Insurance Group and as Co-chair of its Pro Bono Committee. He is a Fellow with the American College of Employee Benefits Counsel and has been listed in *The Best Lawyers in America* under Employee Benefits or ERISA Litigation since 2005. He is a frequent speaker and author on ERISA, legal ethics and technology, and other topics. Chris received a B.A. in Political Science from Rhodes College, an M.A. from the Duke University Sanford Institute of Public Policy, and a J.D. from the Duke University School of Law. Before joining his firm, he clerked for the Honorable Seybourn H. Lynne, U.S. District Judge, N.D. Ala., and taught law as a Peace Corps Volunteer in Cameroon at the University of Yaoundé School of Law and Economics.

ANN M. COURTNEY is Assistant Vice President and Senior Counsel in Unum's Portland, Maine office, managing ERISA and non-ERISA Life, Disability and Long Term Care claim litigation and pre-litigation cases nationally. Ann is a cum laude graduate of the Western New England College School of Law in Springfield MA. Ann is a former President of the Maine State Bar Association and currently serves on the Maine Board of Bar Examiners. She is an active member of the DRI Life, Health and Disability Committee. In addition, she has formerly served as Maine's State Delegate to the ABA House of Delegates. Other former posts in the ABA include the ABA Commission on Women in the Profession, the ABA Commission on Racial and Ethnic Diversity in the Profession and the ABA Commission on Sexual Orientation and Gender Identity. Ann has spoken often on the issue of punitive damages for ALI-ABA, DRI and the ABA as well as on how insurance companies partner with outside counsel.

JESSICA A. DESANY is a shareholder with the Albany, New York ALFA International firm of Carter, Conboy, Case, Blackmore, Maloney & Laird, P.C. Ms. Desany's practice includes an emphasis on insurance coverage analysis and litigation on behalf of insurers, defending property and casualty claims on behalf of insured and self-insured clients, and resolving claims and coverage disputes through mediation, arbitration, negotiation, and trial. Ms. Desany is a graduate of the University of Notre Dame du lac and the State University of New York at Buffalo School of Law.

SHARON T. DOHERTY is Senior Coverage Counsel for EMC Insurance Companies. She manages coverage and extra-contractual

litigation for the company. She also provides guidance and counsel regarding coverage and litigation to all lines of business. She is licensed in Illinois and admitted to the United States District Court for the Northern District of Illinois. She is also admitted to the Trial Bar of the United States District Court for the Northern District of Illinois. Prior to joining EMC, Ms. Doherty managed coverage and bad faith litigation at Zurich NAC. Before going in-house, Sharon was a partner in private practice in Chicago.

MICHAEL EUBANKS is the General Counsel and Chief Compliance Officer for ArmadaCare. Michael is responsible for managing legal and regulatory affairs, and overseeing compliance with applicable insurance laws. Michael has over 32 years of legal experience in the insurance industry, and over 18 years of experience in direct marketing. Prior to joining ArmadaCare, Michael was house counsel with Transamerica where he held various positions, including Chief Litigation Counsel supervising all corporate and insurance litigation involving the enterprise. Over his career, Michael has held various officer and director positions with life, health, property and casualty, and reinsurance companies, with a continued focus on a range of supplemental health products. Michael earned his J.D. Degree in 1985 from Creighton University, and is a member of the Iowa Bar, the Nebraska Bar, the American Bar Association and the Defense Research Institute.

GLENN F. FENCL is co-chair of Johnson & Bell's Insurance group, with a concentration in product liability and insurance coverage. Johnson & Bell is the ALFA International member firm in Chicago. Glenn has handled numerous declaratory judgment coverage trials in several jurisdictions, is lead trial lawyer for several national manufacturers and has more than 25 jury verdicts. He has given several presentations and has authored numerous articles, including the "Comprehensive General Liability" chapter for the Illinois Institute for Continuing Legal Education treatise "Liability Insurance Coverage Practice." Holder of an AV rating from Martindale-Hubbell, Glenn is involved in many law organizations, including: the International Association of Defense Counsel, the Illinois Association of Defense Trial Counsel, the Chicago and Illinois Bar Associations, Trial Lawyers Club of Chicago, American Arbitration Association, Defense Research Institute and Society of Trial Lawyers. Currently the Chair of the ALFA International Insurance Law Practice Group, Glenn additionally held the post of program chair for the ALFA International Employment Practices Liability Insurance seminar in 2010.

CHRISTINE FLAMMER is a Senior Claims Specialist for XL Catlin in the Cyber/Technology/Media Liability claims group. Christine coordinates and implements data breach

response and crisis management services for XL insureds that have suffered a cyber-attack. Christine joined XL in 2013, after working for over five years in the Cyber/Technology/Media Liability claims groups at AIG and Liberty International Underwriters. Prior to working in the insurance industry, Christine practiced law at a boutique real estate firm in Manhattan. She graduated with honors from SUNY Cortland with a B.A. in Political Science, and obtained her J.D. from Hofstra University School of Law.

KELLY HEDBERG is a Senior Associate with Renaud Cook Drury Mesaros, the ALFA International member firm in Phoenix, Arizona. Kelly's practice primarily focuses on insurance coverage and bad faith litigation, analyzing coverage under commercial general liability, workers' compensation and life insurance policies. She also advises insurers regarding coverage issues in high-stakes commercial and excess claims. Before focusing on coverage, her practice concentrated on insurance defense in complex commercial litigation and personal injury cases. Kelly is licensed to practice in both Arizona and Nevada and has been named a Super Lawyers Rising Star for Insurance in 2012-2015.

BILL HITTLER is a shareholder with Nilan Johnson Lewis PA, the ALFA International member firm in Minneapolis, Minnesota. He focuses his practice on ERISA/benefits, reinsurance, and health care litigation; and has handled cases in every federal circuit court throughout the United States. Mr. Hittler is active in the ALFA International Insurance Practice Group and served as the co-program chair for the Insurance Group's 2013 Roundtable event. He is also the vice-chair of the DRI Life Programming committee and a board member for the Minnesota Federal Bar Association chapter. Bill is a frequent speaker at a variety of national conferences including American Conference Institute, the Eastern Claims Conference, DRI Life Health & Disability, Health & Disability Committee. On the non-professional side of life, Bill is committed to his community, diversity, and volunteering with Sheridan Elementary School and the Page Education Foundation.

JAMES H. JOHANSEN is a shareholder, director, and Past President for the ALFA International member law firm of Butt, Thornton & Baehr, PC, where he represents defendants in tort litigation and insurance coverage and bad faith litigation. James received his B.B.A. degree, with high honors, from New Mexico State University in 1977 and his J.D. degree from the University of New Mexico in 1980. He is a former New Mexico State Representative to the Defense Research Institute and a past President of the New Mexico Defense Lawyers Association. He

has been a member of the Board of Directors of NMDLA for the past 15 years. He frequently lectures on insurance coverage issues.

JEANEEN J. JOHNSON is Counsel to the law firm of Semmes, Bowen & Semmes, the ALFA International member firm in Baltimore, Maryland. She focuses her practice in general civil litigation, concentrating on life, health, and disability insurance defense and ERISA claims, administrative claims before insurance regulators, insurance coverage, and general liability defense. Ms. Johnson has also represented clients in EEOC matters and employment law cases. She practices in the state and federal courts of Maryland and the District of Columbia and is also admitted to practice in the United States Court of Appeals for the Fourth Circuit and the United States Supreme Court. She is an experienced mediator.

AISSLING JUMPER is Vice President at YorkPro, Inc. and leads a team of attorneys that specialize in handling Professional Liability Claims including: Lawyers Professional Liability, Insurance Agent Errors and Omissions, Architects and Engineers, Employment Practices Liability, Social Services, Non-Profit, Medical Malpractice and Non-Profit/Private Company D&O. Prior to joining YorkPro, Ms. Jumper practiced law in Massachusetts and New York specializing in handling coverage claims from a wide variety of professional liability lines, including D&O, EPL, and E&O. She has represented clients in cases dealing with diverse issues, such as securities class actions, employment actions, derivative actions, and M&A actions. In addition, Ms. Jumper also litigated medical malpractice and long-term care lawsuits in state and federal courts. Ms. Jumper has represented a variety of nursing homes, long-term care facilities, hospitals, and individual doctors at all stages of litigation. Ms. Jumper earned her Bachelor of Commerce from the National University of Ireland, Galway, and her J.D. from Boston College Law School. She is admitted to the New York and Commonwealth of Massachusetts Bars.

JOHN F. KIRTLEY II is 2nd Vice President/ Associate General Counsel at Ameritas Life Insurance Corp. in Cincinnati. John manages a nationwide litigation portfolio involving life and disability insurance claims, agent misconduct, and debt recovery. John retains and manages outside counsel, coordinates internal discovery, represents Ameritas at mediation and arbitration, and deliberates with and provides counsel to internal stakeholders. John served as the lead in-house counsel for the largest lawsuit in company history involving claims of vicarious liability for an alleged Ponzi scheme run by a former agency manager. John also served as the lead in-house counsel for oil and gas

litigation in northwest Louisiana as well as for life and disability insurance related claims. John's duties also include serving as contract counsel in transactions with Ameritas and its 10,000+ agencies and agents nationwide. John assists in the resolution of disputed life and disability insurance claims by meeting with claims examiners and department management on near-daily basis to review complex and adversarial claim files. John is a graduate of Northern Kentucky University and the Capital University Law School. John is also involved with the Legal Aid Society of Greater Cincinnati, where he provides pro bono legal assistance to Cincinnatians facing foreclosure.

D. LARRY KRISTINIK is a partner in the Columbia, South Carolina office of Nelson Mullins Riley & Scarborough, LLP and serves as chair of his firm's insurance industry practice group. His practice focuses on the representation of life and disability insurance companies in litigation and regulatory matters. He has experience defending coverage and bad faith claims, class actions, agent misconduct cases, and FINRA arbitrations involving variable annuity products and ponzi schemes. His experience includes both individual policies and ERISA governed group plans. He is the former Chair the Insurance Law Practice Group of ALFA International (2011 – 2013), and he has been a long time member of the Group's steering committee. He also serves as the Program Chair for the April 2018 Life Health Disability and ERISA Conference in Boston for the DRI LH&D Committee. He is a member of the Association of Life Insurance Counsel and has been a frequent speaker at the Eastern Claims Conference and insurance conferences sponsored by the International Claims Association, DRI, ABA, and ALFA International.

MICHAEL LEAHY, member of the Los Angeles ALFA International firm Haight Brown & Bonesteel LLP, is the senior member of the Risk Management & Insurance Law practice group, as well as being a member of the Professional Liability and Construction Law practice groups. His practice is devoted to all areas of insurance related issues, including analysis of insurance coverage and reinsurance issues, rendering opinions, drafting of insurance policies and endorsements, insurance coverage litigation, advice and litigation, first and third party bad faith litigation, expert witness testimony and acting as monitoring/supervisory claims counsel. He also represents professionals and individuals in high stakes complex litigation. He has expertise in virtually all lines of property & casualty insurance, including D&O, E&O, EPL, property, marine, Tech E&O, CGL and personal lines. He also handles fidelity and complex non standard coverage questions and claims. He has also drafted policies covering a myriad of

risk, both commercial and personal. He is a Fellow of the American College of Coverage and ExtraContractual Counsel, a distinction held by few lawyers in the United States.

BRUCE S. LIEBMAN is member of Labor & Employment and Insurance practice groups at Fowler White & Burnett. He has more than 20 years of experience practicing in the areas of labor and employment law, representing management in hundreds of matters before federal and state agencies and in federal and state court. Bruce specializes in working with EPLI and D&O carriers in the representation of their insureds. He counsels his carrier clients on best practices and speaks regularly at ACI and DRI conferences on EPLI issues. His broad range of experience includes jury trials in employment discrimination and commercial litigation cases in federal court, including age and retaliation claims; day-to-day preventative counseling and advice; and training for supervisors and human resources personnel on managing the workplace and complying with Federal, State, and Local employment laws and regulations.

BRENDAN J. MALLEY is SVP, Head of Litigation for QBE North America where he leads a team responsible for managing all litigation against the company, including extra-contractual claims and litigation, and opinion work on all lines of business. Prior to joining QBE Brendan managed coverage and bad faith litigation at AIG and was a partner in private practice in New York City.

HEIDI MCCORMICK is Assistant Vice President of Claims at IronHealth. She specializes in anti-trust litigation, high severity Managed Care Errors & Omissions, and commercial Directors & Officers specialty lines. Prior to joining IronHealth, Ms. McCormick worked for OneBeacon Professional Insurance and Chubb Insurance where she also specialized in professional liability including D&O, E&O and EPL. Ms. McCormick earned her Bachelor of Arts degree from Bowdoin College, her Master's Degree from the Yale University School of Medicine, Department of Epidemiology and Public Health, and her J.D. from Western New England College School of law.

TED MCNAMARA is an Associate at Fowler White Burnett in Fort Lauderdale. Ted litigates claims on behalf of insurance carriers throughout Florida. He specializes in ERISA benefit claims, individual disability insurance, life insurance, and bad faith. He also advises clients on various legal matters governed by ERISA, particularly with respect to group benefit plans and insurance policies.

WILLIAM K. MCVISK has more than thirty years experience in litigation, trials and claims

handling. He is a shareholder at the ALFA International member firm in Chicago, Johnson & Bell, Ltd., where he focuses on complex insurance coverage and bad faith litigation and medical malpractice defense. He represents both policyholders and insurers in insurance coverage litigation, and has experience in all lines of coverage, with an emphasis on third party coverages. He has tried numerous serious cases, including bad faith cases and cases with injuries as severe as brain damage and death. Bill has been a member of the Board of Directors for the Illinois Association of Defense Trial Counsel (IDC) since 2008 and is currently a Vice President of IDC. He is the former Co-Chair of the IDC Legislative Committee, and previously served as Chair of the IDC Insurance Law Committee and was Editor in Chief of the IDC Quarterly. He is an active member of the DRI Insurance Law Committee, and is Co-Chair of the Professional Liability Subcommittee. He is also the past President of the Illinois Association of Healthcare Attorneys. Bill received his J.D. with honors, from Northwestern University Law School in 1977, and received his B.A. in History from University of Illinois in 1974. He is admitted to practice in Illinois and Indiana as well as several federal district and circuit courts. He has published numerous articles on insurance coverage, bad faith, evidence, tort reform and other subjects.

LISA MICKLEY is a Member with Hall & Evans, LLC, the ALFA International member firm in Denver, CO, where her practice is dedicated primarily to coverage advice and bad faith litigation involving a wide variety of coverages, including both commercial and professional lines. Lisa enjoys working closely with her clients to identify and address coverage concerns and to develop successful strategies in litigation. She strives to develop long-term working relationships with her clients to be a valuable resource. Lisa is the past Chair of the ALFA International Insurance P&C Working Group. She is licensed in Colorado and Texas and practices in both state and federal courts. Lisa also serves on the board of the Center for Legal Inclusiveness, where she dedicates her energies to tackling the challenges of diversity in the legal profession.

STEPHANIE A. MONTAGUE is an attorney with the Alfa International firm Hall & Evans LLC in Denver, Colorado, with over twenty years' experience representing insurers in coverage disputes, bad faith litigation, and defense of claims arising from both personal and commercial policies. She was a licensed insurance producer in Colorado with expertise in sales, marketing and coverage assessment, emphasizing lawyers' professional liability and other errors and omissions claims-made coverage. Stephanie regularly defends individual

professionals, such as insurance producers, as well as insurers and other corporate entities. Her current practice focuses on insurance coverage matters, professional liability defense, and regulatory compliance for insurers, producers, and other businesses operating in Colorado.

ELAINE MOSS is counsel to the ALFA International law firm of Brown & James, P.C., headquartered in St. Louis, Missouri. She focuses her practice on insurance coverage and complex insurance litigation, including large scale construction disputes. She frequently writes and speaks on issues coverage related topics. She also enjoys working with small start-up companies in developing policy, procedures and contract templates. She was responsible for creating a comprehensive litigation training program for her firm and she is one of the founders of the firm's Fifth Friday Women's Initiative. She is actively involved in efforts to increase diversity in the legal profession with a particular focus on increasing the presence and profile of women attorneys. She received both her undergraduate and law school degrees from the University of Arkansas – Little Rock. She began her legal career in Los Angeles working for a predecessor to Reed Smith. Her Kansas roots ultimately pulled her back to the Midwest and she and her family have made their home in St. Louis for the last twenty-five years. She is a member of ALFA International's Insurance Law Practice Group, Marketing Chair for the Construction Law Practice Group and serves on the ALFA International Marketing Committee.

KENNETH C. NEWA is a partner in the ALFA International member firm of Plunkett Cooney in their Bloomfield Hills office and is the Co-chair of the firm's Insurance Coverage Practice Group and is a member of the firm's Board of Directors. Ken focuses his practice principally upon the representation of insurance companies in a wide variety of insurance coverage disputes, including complex, high-exposure coverage litigation relating to environmental, asbestos, toxic tort and construction defect claims. Ken also regularly counsels clients on such diverse issues as coverage for allegedly defective Chinese drywall, intellectual property claims under advertising injury and personal injury coverages, "sick building" claims, including claims for indoor air exposure and mold remediation, application of business risk exclusions in a variety of contexts, and trigger of coverage and allocation of damages issues. Ken regularly prepares coverage opinions and proposed coverage position letters on behalf of insurers; and conducts first party property coverage analyses, examinations under oath, and property appraisal. Ken has also represented product manufacturers and construction companies in construction and product liability

cases. He received his undergraduate degree from Michigan State University and his J.D. from University of Detroit School of Law.

NICOLE NOWLIN is a partner at the Portland, Oregon ALFA International Law firm of Cosgrave Verge Kester, currently serves on the Steering Committee for ALFA's Insurance Practice Group, and is the Chair of the Property and Casualty Subgroup. Her practice focuses on representing insurers in insurance coverage disputes and defending individuals and business in a broad range of litigation matters in the state and federal courts of Oregon, including personal injury and professional liability cases. She is a graduate of Linfield College and Willamette University College of Law. Ms. Nowlin currently serves as Vice Chair of her firm's Complex Tort Practice Group, is the former Chair of her local bar association's Equality and Diversity Committee, and mentors new lawyers through the Oregon State Bar's New Lawyer Mentor program. She has been recognized as a "Rising Star" for insurance coverage in Oregon SuperLawyers.

EMILY PETRONIS is Counsel at The Hartford where she manages property and casualty, bad faith, and ERISA and non-ERISA governed LTD, STD, AD&D, and Group Life cases. Emily is a graduate of Northeastern University and Stetson University College of Law. Before moving to The Hartford, Emily worked in private practice at Phelps Dunbar, LLC where she represented surplus lines carriers in connection with first-party property disputes.

STEPHANIE B. POLISTENA is Assistant Vice President and Senior Claims Counsel for the Private Commercial Professional Claims Unit of XL Catlin. For the past 8 years Stephanie has handled standard and complex private company employment practices liability, directors' and officers' liability and fiduciary liability claims. Most recently, Stephanie has broadened her technical experience to include commercial errors and omissions claims including the handling of broker-dealer investment advisors liability and lawyers professional liability claims. During her tenure at XL Catlin, Stephanie has also handled Cyber Liability and complex Public Company Directors and Officers claims. In addition to her claims management responsibilities, Stephanie provides support to the Private Commercial Underwriting Unit of XL Catlin with respect to advising on current trends and new laws, rules or regulations that impact the private company market. Stephanie is a graduate of Boston University and the University Of Connecticut School Of Law. Prior to joining XL Catlin, Stephanie was in private practice in Danbury, Connecticut.

DAVID PRASIFKA is a senior trial attorney at Lorange & Thompson who has handled insurance litigation and a variety of cases for

clients over the past 30 years. He began his legal career at the 14th Court of Appeals in Houston as the briefing attorney for Chief Justice Curtis Brown. Since joining Lorange & Thompson his trial experience has included cases involving insurance contract disputes, insurance coverage and bad faith litigation, general liability lawsuits, trucking and automotive lawsuits, personal injury lawsuits, and toxic tort claims. He has tried cases as a first chair attorney in both the Federal and State Courts of Texas and handled appeals in the Texas Courts of Appeals and to the 5th Circuit. He was part of the team representing Insurers in a matter which set the legal standard for interpreting the "absolute pollution exclusion" in the case of National Union Fire Ins Co. v CBI Industries, 907 S.W.2d 517 (Tex. 1995). He is currently on the steering committee of the ALFA Insurance Law Practice Group and holder of an AV Martindale-Hubbell rating.

GERRY PUIG manages litigation involving Transamerica policies nationwide. He also represents the company at administrative hearings and trials in Maryland. In addition to supporting various operations functions, Gerry provides counsel to the claims departments regarding claims processing and potential claim denials. He also reviews the company's responses to Department of Insurance complaints and to other high-level complaints.

MEGHAN RUESCH is a Senior Associate with Lewis Wagner, LLP, the ALFA International member firm in Indianapolis, Indiana. Meghan's practice primarily focuses on insurance coverage, bad faith litigation, and complex commercial litigation. Before coming to Lewis Wagner, Meghan worked for a preeminent insurance coverage firm in New York, where her practice focused on insurance coverage and defense litigation. Meghan is licensed to practice in Indiana, New York, and New Jersey, and was named a Super Lawyers Rising Star for Insurance in the New York City metropolitan area in 2015.

THOMAS E. RICE is a founding Member of the ALFA International member firm Baker Sterchi Cowden & Rice LLC. His civil litigation practice in Missouri and Kansas emphasizes the defense of claims against insureds, the defense of direct actions against insurers, and related coverage issues, including cyber liability, EPL, professional liability, D&O/E&O, CGL, and other risk policies. He has tried cases in numerous states for various Fortune 500 companies. He has experience coordinating national and industry-wide litigation. Tom has been selected for inclusion in Missouri & Kansas Super Lawyers® every year since its inception in 2005 and is a Fellow of the American Bar Association, a peer elected honor limited to one-third (1/3) of one percent (1%) of all lawyers.

WILLIAM T. SCHEMEL is Counsel for Western & Southern Financial Group, in Cincinnati, OH, where he provides legal counsel to its insurance subsidiaries on a variety of legal issues related to their life and health insurance and annuity business, including, litigation, claims, underwriting, reinsurance, pension risk transfer, contract drafting, structured settlement transfers, and matters involving law enforcement agencies. He was previously employed as Counsel for Golden Rule Insurance Company in Indianapolis, Indiana, where he primarily handled litigation and fraud and abuse matters involving health insurance. He also worked in private practice for several years, with an emphasis on insurance defense, at Hart Bell, LLC in Vincennes, Indiana. He is admitted to practice law in Indiana and Ohio and is a member of the Cincinnati and Ohio State Bar Associations and the Law Committee of the International Claims Association. He holds a B.A. degree in Political Science from Indiana University in Bloomington, Indiana; a J.D. degree, with honors, from Washburn University School of Law in Topeka, Kansas; and an M.S. degree in Financial Services from The American College in Bryn Mawr, Pennsylvania. He also holds a number of professional designations, including, Chartered Life Underwriter (CLU) and Chartered Financial Consultant (ChFC).

TIMOTHY J. SCHOEPLER is a Senior Coverage Counsel with Liberty Mutual Insurance where he reviews Construction Defect coverage issues under both standard Commercial General Liability and Wrap-up policies. Tim has been with Liberty Mutual for over 16 years. He began his legal career in the U.S. Navy as a Judge Advocate General, serving on active duty and in the reserves. In 2009 he retired from the Navy as a Captain (O-6). Prior to Liberty Mutual, Tim was an Associate General Counsel with CUNA Mutual Insurance, where the P&C underwriting company was the CUMIS Insurance Society. He is a graduate of the University of North Dakota School of Law and is licensed to practice in the State of Wisconsin.

GARY SCHUMAN is Sr. Counsel – Litigation at Combined Insurance Company of America, Chicago, IL, a supplemental life, health & disability insurer and a subsidiary of Chubb Ltd. Mr. Schuman's practice includes providing day-to-day legal support to the company's Claims, Underwriting, Policyholder Service and Special Investigation Departments as well as managing nationwide all contract and extra-contractual litigation filed against the company. Mr. Schuman has lectured at numerous national and regional legal conferences and is widely published in a number of law journals and treatises on a variety of life, health and disability topics. Mr. Schuman is an active

member with the Defense Research Institute, having served as Chairman of its Life, Health and Disability/ERISA Committee (2010-2012).

JENNIFER B. SHEEHAN is an Assistant Vice President and Assistant General Counsel at the Baltimore Life Insurance Company. She provides legal counsel to all Baltimore Life operations and helps assure that Company operations are in compliance with all applicable laws and regulations. She also leads the licensing and contracting area, has some oversight responsibility for the compliance function and helps manage and monitor the litigation function of both insurance and non-insurance matters. Prior to joining the Baltimore Life Insurance Company, Ms. Sheehan was a principal at Hinman Straub PC where she was a member of the Life Insurance Department. She focused on group and individual life insurance and annuity legal and regulatory matters. She advised on legal issues related to the design, marketing, sale and administration of insurance products; assisted insurers with the preparation, filing and approval of insurance product filings with state insurance departments; represented insurers in matters before insurance departments; and advised insurers on insurance department examination and market conduct issues and other insurance related matters.

RICK SHOULTZ is a partner at Lewis Wagner, LLP, ALFA International's member firm in Indianapolis. His trial practice focuses on representing clients involved in the areas of fire loss, insurance, construction, product liability and commercial litigation. Over the years, he has represented clients in courts of almost every Indiana county, the Indiana appellate courts and the Seventh Circuit federal courts. In representing clients on insurance litigation matters, Rick has frequently been asked to analyze and litigate complex insurance coverage questions relating to commercial general liability, automobile, property and homeowners policies, involving declaratory judgment actions, bad faith defense and suspected insurance fraud claims. Rick is a frequent author and lecturer on insurance law and trial tactics and co-authors an electronic newsletter highlighting significant Indiana court decisions in the field of insurance law. Rick is a former baseball player at Hanover College, and obtained his Juris Doctor degree from Indiana University Robert H. McKinney School of Law.

LINDSEY CARR SIEGLER is an attorney at the Cleveland, Ohio ALFA International Law Firm of Frantz Ward LLP. Lindsey's practice is devoted to civil litigation with a focus on contract disputes, ERISA and insurance litigation, product liability claims, consumer matters and class actions. She also advises clients on anti-corruption issues, including compliance with

the Foreign Corrupt Practices Act, U.K. Bribery Act, and other international and anti-corruption laws. She has a B.S. from Northwestern University's Medill School of Journalism, a J.D., magna cum laude, from Case Western Reserve University School of Law, and an LL.M. from New York University School of Law. Lindsey is a member of the Ohio State Bar Association and the Cleveland Metropolitan Bar Association and serves as Vice President of the Cuyahoga County Family Dependency Treatment Court.

DANIEL L. STACKHOUSE is Associate General Counsel at XL Catlin and a member of XL Catlin's in-house Claims Legal team. In his role at XL Catlin, Dan provides legal advice and counsel to XL Catlin's Global Insurance Claims operations and manages coverage litigation (and other proceedings such as arbitration) involving XL Catlin writing companies. Dan's primary focus is high-exposure casualty claims arising in North America or under policies issued to North America-based policyholders. Prior to joining XL Catlin, Dan was an attorney at a Philadelphia-based international law firm and developed a practice dedicated almost exclusively to insurance coverage and extra-contractual/bad faith litigation, representing both insurers and policyholders. Dan is also a proud veteran of the United States Marine Corps.

ANNA STAFFORD is Executive Counsel and Business Torts Practice Lead with the Claim Legal—General Liability Major Case team at Travelers Insurance. Anna provides coverage advice for Coverage B, Cyber Liability and other complex liability claims. Anna has also worked with the Travelers Product Development & Coverage Analysis group, providing coverage advice to the Travelers Business Insurance Underwriting & Product team with regard to General Liability coverage, with an emphasis on Coverage B. Anna joined Travelers in 2007 after seven years in private practice, including the Hunton & Williams and Shaw Pittman law firms, representing insurers in large-loss coverage disputes under CGL, E&O and umbrella liability policies. Anna received her B.A. in political science and history from the George Washington University in 1994 and earned her law degree from the Marshall-Wythe School of Law at the College of William & Mary in 1999.

BARBARA STEVENS serves as Corporate Counsel at Prudential Financial and head of the General Vendor Contracts Law Group. This group is responsible for drafting and negotiating a broad range of outsourcing and strategic service agreements for the Prudential enterprise. This includes enterprise-wide agreements for health care, employee benefits, auditing and tax services, cloud computing, and credit card and other financial services. This group, under the supervision of Ms.

Stevens, also has primary responsibility for managing contract-related litigation as well as providing general legal advice to Prudential's aviation program and its corporate advertising groups. Ms. Stevens joined Prudential in 2003 to manage the General Vendor Contracts Law Group. Prior to joining Prudential, she spent 5 years practicing technology and banking law as corporate counsel at The Metropolitan Life Insurance Company in New York City. Her prior legal experience included positions as corporate counsel practicing internet and securities law at UBS and an associate practicing securities and general corporate law at the law firm of McCarter & English. Ms. Stevens graduated from the University of Pennsylvania with a B.S.N. degree and an MS degree. She received her J.D. Degree from New York University. She is active in teaching and speaking on diversity, business law and the vendor management process in the New York metropolitan area.

W. PAUL WHITT is a shareholder in Lewis, Thomason, King, Krieg & Waldrop, P.C., ALFA International's member firm in Knoxville, Tennessee, and a member of the firm's Construction Practice Group. He practices in the areas of construction law and litigation, including professional liability defense of design professionals, such as engineers, architects and surveyors, as well as professional liability representation of accountants and lawyers. Mr. Whitt also has significant experience representing insurance carriers in first party actions brought by insureds related to coverage matters, claims of bad faith, insurance fraud and other extra-contractual matters, as well as experience in general civil litigation. He earned his B.S.B.A. from Union University in 2001 and his J.D., cum laude, from the University of South Carolina in 2005. Mr. Whitt is a member of the Associated Builders and Contractors, Construction Specifications Institute, and Tennessee Association of Construction Counsel.

TERESA YOUNG is a partner in the St. Louis, Missouri ALFA International law firm Brown & James, P.C., practicing in the firm's St. Louis office. Within her specialty of insurance defense, Teresa regularly takes on cases that fall into the category of complex litigation, including coverage analysis, multi-party and multi-jurisdictional cases, as well as cases that contain intricate factual or legal issues. She also consistently handles appellate matters for her insurance clients and was recently named an Influential Appellate Advocate by Missouri Lawyers Weekly for her work in bringing a seminal case on co-employee liability before the Missouri Supreme Court. She received her Bachelor's and Master's degree from the University of Kansas, and her J.D. from Washington University in St. Louis.

GENERAL INFORMATION

MEETING LOCATION

The Ritz-Carlton Battery Park

Two West Street
New York, New York 10004
Tel: (212) 344-0800
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REGISTRATION

Please contact your ALFA International Attorney to register.

ATTENDANCE IS OPEN ONLY TO MEMBERS OF ALFA INTERNATIONAL AND THEIR INVITED GUESTS.

ATTIRE

The attire for the educational sessions throughout the conference, and for the dinners on Wednesday and Thursday night, is business casual.

CLE CREDIT

ALFA International certifies that this program has been approved for 7.5 hours of General CLE credit in the States of Illinois and California. New York CLE credit is pending. If you need credit in another state, please contact that state bar regarding the necessary requirements to obtain CLE credit. ALFA International staff are available to assist in any way possible but you must apply individually to obtain credit in your particular state. Up to 5 hours of Texas CE credit will also be available. Carter Conboy is the official NYS CLE provider.

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