Types of corporate transactions in which our firm has particular expertise
Manatt’s corporate clients come to us for help with challenges and opportunities that go beyond law. We assist companies of all sizes with complex corporate, governance, operational and transactional matters. These include domestic and international merger, stock purchase and asset purchase transactions, going-private transactions, capital markets and public company services, private equity investments and acquisitions, leveraged and management buyouts, private investments in public companies, strategic joint ventures, cross-border transactions, debt financings, share exchanges, and hostile takeovers.

We work with enterprising businesses of all kinds: large multinational corporations, private middle-market companies, venture capital and private equity funds, and individual entrepreneurs. Our industry experience is wide, and runs particularly deep in the following areas:

- Financial services, ranging from traditional banking M&A to financial technology and alternative payment industry leaders
- Healthcare, including representation of payors, providers, and medical technology and pharmaceutical companies
- Entertainment, digital and technology
- Energy, including alternative energy acquisitions and financing

The size of our firm’s corporate transactions team
At Manatt, clients benefit from the deep corporate transactions and broad ancillary and regulatory experience of a large national firm with the attention, responsiveness and flexibility of a boutique practice. Manatt’s corporate transactions team is 46 attorneys supported by an enterprising group of consultants. In addition to a robust corporate transactions practice, the firm has broad practices in healthcare transactions, real estate transactions, digital and technology transactions, and entertainment transactions. Our attorneys in these disciplines are often called upon for particular corporate deals.
Examples of transactions our firm has undertaken

- **Avidbank Holdings, Inc.**, parent company of Palo Alto, California-based Avidbank, in a $20 million private offering of common stock.
- **B. Riley & Co.**, as placement agent in an offering of up to $35 million of convertible preferred stock of BofI Holdings, Inc., the parent of Bank of Internet USA.
- **Bertelsmann Learning, LLC**, a division of Europe’s largest media group, in the acquisition of Relias Learning from private equity firm Vista Equity Partners.
- **BlueVine Capital**, in negotiating a $130 million debt financing and a $75 million warehouse credit line.
- **BMG Rights Management**, the global music rights management company of German-based Bertelsmann AG, in recent transactions that have aggregated more than 1 million copyrights, including the music publishing assets of Primary Wave Music, the Famous Music and Virgin UK catalogs, RZM Music, Bug Music, Chrysalis, Evergreen, Stage Three Music, and Cherry Lane Music Publishing.
- **Bolstr**, a Chicago-based digital lending platform, in the sale of its platform to KeyBank. Manatt also served as regulatory counsel.
- **Bond Street Marketplace**, a small business lender, in its sale to Goldman Sachs.
- **Central Pacific Financial Corp.**, in the secondary public offering of $175 million of common stock held by Carlyle Financial Services and Anchorage Capital, followed by the subsequent repurchase of $75 million of stock by CPF from Citigroup, which served as sole underwriter in the secondary offering.
- **Community Bank** in its $903 million sale to CVB Financial Corp., the holding company for Citizens Business Bank.
- **CU Bancorp** in its $705 million sale to PacWest Bancorp.
- **DataDirect Networks**, in its $60 million acquisition of the assets of Tintri, Inc.
- **Digital Turbine** in its acquisition of:
  - Appia, Inc., the largest independent mobile app marketer outside of Facebook.
  - The German search engine technology company Xyologic Mobile Analysis GmbH.
  - The global assets of Logia Group.
  - Music label assets of mobile entertainment studio Skyrocket.
- **Douglas Emmett, Inc.**, a publicly traded real estate investment trust, in launching a $400 million at-the-market offering.
- **FBR Capital Markets, Raymond James & Co., Sandler O’Neill + Partners, L.P., and D.A. Davidson Inc.** as equity distribution agents in an $80 million at-the-market equity offering program by First Foundation Inc.
- **Houlihan Lokey** in its acquisition of:
  - Bridge Strategy Group, a Chicago-based management consulting firm.
  - MESA Securities Inc., a boutique investment bank.
  - Black Stone IP, an intellectual property and advisory business.
– BearTooth Advisors, an international private equity fundraising business.

• **Impac Mortgage Holdings, Inc.**, with a commitment of up to $500 million for a sale of nonqualified mortgage loans on a flow basis.

• **InvaGen Pharmaceuticals**, a therapeutic-focused generic prescription manufacturer and distributor, in its $550 million sale to India-based Cipla Ltd., a global pharmaceutical company.

• **Lendeavor**, a nonbank lender based in San Francisco, in negotiating an agreement to sell loans to commercial banks on a flow basis.

• **Madbits**, a startup company that uses deep learning technology to assign relevant information to raw images, in its sale to Twitter, Inc.

• **Magnopus Holdings Inc.** in its reorganization and merger with Blue VFX Corp.

• **MANN+HUMMEL International GmbH & Co. KG**, a multibillion-euro filter product manufacturer and the owner of the Purolator brand, in:
  – Buying out its co-owner, German conglomerate Bosch.
  – Its acquisition of Affinia Group’s filter business.
  – Its acquisition of Tri-Dim Filter Corporation, the largest privately held indoor air filter manufacturer in North America, headquartered in Louisa, Virginia.

• **Monster Digital Inc. (nka SDJ Technologies, Inc.)** in a merger and significant capital financing with Innovate Biopharmaceuticals, Inc.

• **Nano Financial Holdings, Inc.** (nka Nano Banc) in its initial capitalization of more than $70 million and the $23.3 million acquisition of Commerce Bank of Temecula Valley.

• **NIVS InteliMedia Technology Inc.**, a China-based consumer electronics products manufacturer and distributor, in connection with its $23 million IPO.

• **Sandler O’Neill + Partners, L.P.**, an investment bank, as:
  – Underwriter’s counsel in the $180 million IPO of Sterling Bancorp.
  – Underwriter’s counsel in the $33 million IPO of Esquire Financial Holdings Inc.

• **Snap Capital**, an online lending platform, in its sale to Lending Tree, an online lending exchange that connects consumers with multiple lenders, banks and credit partners that compete for business.

• **Stamps.com**, a U.S. Internet-based postage solutions company, in:
  – Its $230 million acquisition of MetaPack Ltd.
  – Its $215 million acquisition of Endicia.
  – Its $55 million acquisition of ShippingEasy.

• **Varo Money**, a mobile banking startup, in closing a $45 million Series B funding round led by existing investor Warburg Pincus and The Rise Fund.

• **Zeta Global**, a customer life-cycle marketing company, in its acquisition of:
  – Substantially all the assets of Boomtrain, Inc., for $13 million (cash, seller note and stock).
  – All the equity of Disqus, Inc.
  – Acxiom Impact, a marketing automation solution division of Acxiom Corporation, for $22 million.