Hancock Estabrook, LLP
SYRACUSE, NEW YORK: USA
Corporate Transactions Contact Attorney(s):
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Types of corporate transactions in which our firm has particular expertise
Our attorneys work with clients throughout the lifecycle of their businesses and corporations to ensure strategic objectives and goals are met in an efficient manner. Our corporate transaction attorneys represent domestic and international clients ranging from startups and emerging businesses, to publicly-traded Fortune 500 corporations. We think of our team as a business partner, whereby understanding the unique needs of each client, we are able to provide timely actionable results aimed at eliminating costly disputes regarding interpretation. We regularly assist clients in day to day contract drafting and negotiations, capital formation and sophisticated financings. We also advise on transaction structuring, mergers, acquisitions and divestitures, leveraged buyouts, complex joint ventures, corporate governance, and general corporate matters.

The size of our firm’s corporate transactions team
Hancock Estabrook’s corporate transaction team includes 7 partners and 14 attorneys.

Examples of transactions our firm has undertaken
- Represented a specialty aircraft parts manufacturer in a sale to an international aeronautics conglomerate
- Served as counsel in the sale of a coating manufacturer to a publicly-held company in a $72 million transaction that included the transfer of intellectual property
- Served as counsel in the acquisition of a $13 million logistics company
- Served as lead counsel to a lender for a $200 million hospital expansion project
- Represented a regional electrical parts distribution company in the sale to a major international electrical and industrial distributor
- Served as counsel in the sale of a global events company located in New York City
- Represented a wholly owned subsidiary in negotiating the acquisition of the assets of a specialty pharmacy
- Served as counsel in the sale of a regional medical transport company
- Represented the sellers in the acquisition of an aircraft fuel distribution business by a publicly-traded company
- Assisted with the formation and financing of an employee stock ownership plan (ESOP) and the buyout of over 400 equity holders of a corporation
- Assisted the shareholders of a regional insurance agency in a stock-for-stock acquisition by a publicly held national insurance broker
- Represented a publicly held Canadian conglomerate in acquiring a United States water controls company
- Represented the franchisees in negotiating new locations with various major food distribution franchisers
- Represented various buyers and sellers of medical, dental, architectural, engineering and consulting practices
- Served as counsel to hospital in a $93 million tax-exempt bond financing transaction
- Assisted the management group in a buyout of a large consumer products manufacturer
- Represented a large international developer/manufacturer of point of sale computer systems, including assisting with negotiating manufacturing, distributorship, licensing agreements and joint venture relationships for its international expansion
- Assisted a large regional insurance agency with the sale of its business to a national bank
- Served as counsel to a retail pharmacy chain in an equity restructuring
- Served as counsel to an industrial development agency in a lease/leaseback transaction
- Served as counsel to multiple acquisitions of automotive dealerships